

January 30, 2014

## Fiscal Year ending March 31, 2014 Third Quarter Consolidated Financial Results

Nine months: April 1, 2013 – December 31, 2013

### Konica Minolta, Inc.

Stock exchange listings: Tokyo (First Sections)  
Local securities code number: 4902  
URL: <http://konicaminolta.com>  
Listed company name: Konica Minolta, Inc.  
Representative: Masatoshi Matsuzaki,  
President and CEO, Representative Executive Officer  
Inquiries: Yuki Kobayashi,  
General Manager, CSR, Corporate Communications & Branding Div.  
Telephone number: (81) 3-6250-2100  
Scheduled date for submission of securities report: February 7, 2014  
Scheduled date for dividends payment: -  
Availability of supplementary information: Yes  
Organization of financial result briefing: Yes (for institutional investors)

(Units of less than 1 million yen have been omitted.)

### 1. Overview of the 3Q performance (From April 1, 2013 to December 31, 2013)

#### (1) Business performance

Percentage figures represent the change from the same period of the previous year.

	Net sales		Operating income		Ordinary income		Net income	
3Q Mar/2014	682,876	18.2%	38,905	43.6%	36,736	40.7%	10,811	4.8%
3Q Mar/2013	577,727	3.1%	27,090	16.3%	26,117	38.2%	10,317	91.1%

Note: Comprehensive income

3Q Mar/2014:	¥ 41,218 million	135.3%
3Q Mar/2013:	¥ 17,520 million	— %

	Net income per share		Net income per share (after full dilution)	
3Q Mar/2014	20.39	yen	20.34	yen
3Q Mar/2013	19.46	yen	18.87	yen

## (2) Financial position

	[Millions of yen]		
	Total assets	Net assets	Equity ratio (%)
December 31, 2013	997,683	498,618	49.8%
March 31, 2013	940,553	466,416	49.4%

Notes: Shareholders' equity

As of December 31, 2013: ¥ 496,886 million

As of March 31, 2013: ¥ 464,904 million

## 2. Dividends per share

	[yen]				
	1Q	2Q	3Q	Year-end	Total annual
FY Mar/2013	-	7.50	-	7.50	15.00
FY Mar/2014	-	10.00	-		
FY Mar/2014 (forecast)				7.50	17.50

Note: Change to the latest dividend forecast announced: None

Breakdown for dividends of 2Q Mar/2014

Common dividend: ¥ 7.50

Commemorative dividend: ¥ 2.50

## 3. Consolidated results forecast for fiscal year ending March 31, 2014 (From April 1, 2013 to March 31, 2014)

Percentage figures for the full year represent the change from the previous fiscal year.

	[Millions of yen]								
	Net sales		Operating income		Ordinary income		Net income		Net income
		%		%		%		%	per share
Full-year	930,000	14.4	58,000	42.6	54,000	38.8	18,000	19.0	33.94 yen

Note: Change to the latest consolidated results forecast announced: None

## ■ Notes

- (1) Changes in status of material subsidiaries during the quarter under review (Changes to specified subsidiaries accompanying the additional consolidation or removal from consolidation of companies): Yes  
Excluded three subsidiaries: Konica Minolta Business Technologies, Inc.  
Konica Minolta Advanced Layers, Inc.  
Konica Minolta Technology Center, Inc.

Note: For more detailed information, please see "(1) Changes in Status of Material Subsidiaries during the Quarter under Review" in section 2. SUMMARY INFORMATION (NOTES) on page 12.

- (2) Adoption of special accounting treatment used in preparation of the quarterly consolidated financial statements: Yes

Note: For more detailed information, please see the "(2) Adoption of Special Accounting Treatment Used in Preparation of the Consolidated Quarterly Financial Statements" in the section 2. SUMMARY INFORMATION (NOTES) on page 12.

(3) Changes in accounting policy, changes in accounting estimates, or restatement due to correction

- a. Changes in accounting policy accompanying amendment of accounting principles: None
- b. Changes in accounting policy other than "a.": None
- c. Changes in accounting estimates: None
- d. Restatement due to correction: None

(4) Number of outstanding shares (common stock)

a. Outstanding shares at period-end (including treasury stock)	
Third quarter of fiscal year ending March 31, 2014:	531,664,337 shares
Fiscal year ended March 31, 2013:	531,664,337 shares
b. Treasury stock at period-end	
Third quarter of fiscal year ending March 31, 2014:	1,354,332 shares
Fiscal year ended March 31, 2013:	1,346,048 shares
c. Average number of outstanding shares	
Third quarter of fiscal year ending March 31, 2014:	530,319,121 shares
Third quarter of fiscal year ended March 31, 2013:	530,287,023 shares

■ **Presentation of Present Status of Quarterly Review Procedures**

This "Third Quarter Consolidated Financial Results" is not subject to quarterly review procedures in accordance with the Financial Instruments and Exchange Law and, as of the date of publication of these quarterly consolidated financial results, the quarterly review procedures for the consolidated quarterly financial statements are currently in progress.

■ **Explanation of Appropriate Use of Performance Projections and Other Special Items**

(Note on forward-looking statements)

This document contains projections of performance and other projections that were made based on information currently available and certain assumptions judged to be reasonable. The Group makes no warranty as to the achievability of the projections. There is a possibility that diverse factors may cause actual performance, etc. to differ materially from the projections. Please see "(3) Outlook for the Fiscal Year Ending March 31, 2014" in the section 1. CONSOLIDATED OPERATING RESULTS on page 12 for more information on points to be remembered in connection with assumptions for projections and the use of projections.

(How to obtain supplementary information and information on a financial results briefing)

The Group will hold a financial results briefing for institutional investors on Thursday, January 30, 2014. Descriptions at the briefing and presentation slides to be used at the briefing will be posted on the website of the Group immediately after the briefing.