

Overview of the Konica Minolta Group

Group Formation

Holding Company

KONICA MINOLTA HOLDINGS, INC.

Head office	2-7-2 Marunouchi, Chiyoda-ku, Tokyo, Japan
Established	December 22, 1936
Paid-in capital	37,519 million yen (as of March 31, 2012)
Consolidated net sales	767.8 billion yen (FY 2011)
Business activities	As a holding company, drafts and implements group management strategies, as well as supervising, managing and coordinating group management
Fiscal year-end	March 31
Number of employees	Non-consolidated: 228 (as of March 31, 2012) Consolidated: 38,206 (as of March 31, 2012)

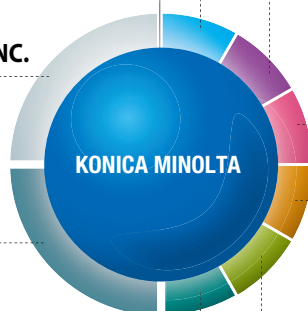
Common Function Companies

KONICA MINOLTA TECHNOLOGY CENTER, INC.

Business Activities
Provides services to group companies including R&D, customized product design and management of intellectual property assets

KONICA MINOLTA BUSINESS EXPERT, INC.

Business Activities
Provides various shared services for the Group in the fields of engineering, logistics, environment, safety and others



Business Companies

KONICA MINOLTA BUSINESS TECHNOLOGIES, INC.

Business Activities
Manufacturing and sale of multi-functional peripherals (MFPs), printers, and equipment for production print systems and graphic arts, and providing related solution services

KONICA MINOLTA ADVANCED LAYERS, INC.

Business Activities
Manufacturing and sale of electronic materials (TAC films, etc.) and performance materials

KONICA MINOLTA OPTICS, INC.

Business Activities
Manufacturing and sale of optical products (pickup lenses, etc.) and measuring instruments for industrial and healthcare applications

KONICA MINOLTA MEDICAL & GRAPHIC, INC.

Business Activities
Manufacturing and sale of consumables and equipment for healthcare systems

Affiliates Managed by the Holding Company

KONICA MINOLTA IJ TECHNOLOGIES, INC.

Business Activities
Manufacturing and sale of inkjet printheads, inks and textile printers for industrial use

KONICA MINOLTA PLANETARIUM CO., LTD.

Business Activities
Manufacturing and sale of planetarium systems, show contents production and sales, construction of planetariums and facility management service

About the Group

The Konica Minolta Group is a corporate group composed of business companies and common function companies under a holding company, Konica Minolta Holdings, Inc. It includes Konica Minolta Holdings, 92 consolidated companies, 16 non-consolidated companies, and 4 affiliates (as of March 31, 2012).

*The following reorganization took place on April 1, 2012:

1. The commercialization promotion section for new functional materials such as organic light emitting diode lighting, barrier film, and heat insulation film was transferred from Konica Minolta Holdings, Inc. to Konica Minolta Opto, Inc. and the trade name was changed to Konica Minolta Advanced Layers, Inc.
2. The optics business, which primarily manufactures pickup lenses for optical disks, glass substrates for HDDs, and lens units, was transferred from Konica Minolta Opto, Inc. to Konica Minolta Sensing, Inc., which handles the sensing business, and the trade name was changed to Konica Minolta Optics, Inc.

This report uses the names following the reorganization even when discussing events before the change.

Principal Products

Business Fields

Business Solutions Business

- MFPs (Multi-functional peripherals)
- Laser printers
- Filing devices
- Facsimile machines
- Software and peripheral devices



- Corporate offices
- SOHO

Production Print Business

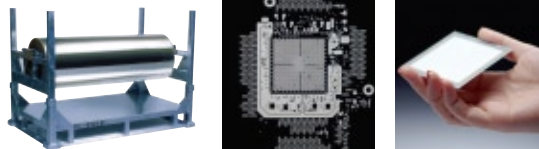
- Digital printing systems
- Digital color-proofing systems
- CTP (Computer to Plate)
- Remote color management systems
- RGB workflow products
- Prepress production systems



- Printing companies
- Corporate printing departments

Performance Materials Business

- TAC film for LCD polarizers
- VA-TAC film for increasing viewing angle
- High-precision photo plates
- Barrier Film
- Functional film for windows
- Organic Light Emitting Diode



- Electronics industries
- Research institutes

Optics & Sensing Business

- Pickup lenses for optical disks
- Prisms for pickups
- Glass substrates for HDDs
- Micro-camera modules
- Lens units
- Spectrophotometers, colorimeters
- Luminance meters, illuminance meters, and luminance colorimeters
- Spectroradiometers
- Non-contact 3D digitizers
- Pulse oximeters
- Solar cell measurement and calibration equipment
- Spectrometers



- Factories
- Research institutes
- Hospitals

Healthcare Business

- Digital X-ray diagnostic imaging systems (CR, DR)
- Digital mammography
- Diagnostic ultrasound systems
- Medical imaging filing systems
- All-in-one medical imaging information workstations
- Medical management support and service
- Diagnosis medicine



- General hospitals
- Clinics

Industrial Inkjet Business

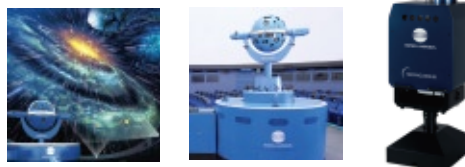
- Inkjet printheads
- Inkjet textile printers
- Inkjet print units
- Inkjet inks



- Digital printing
- Textile dyeing
- Printed electronics

Planetarium Business

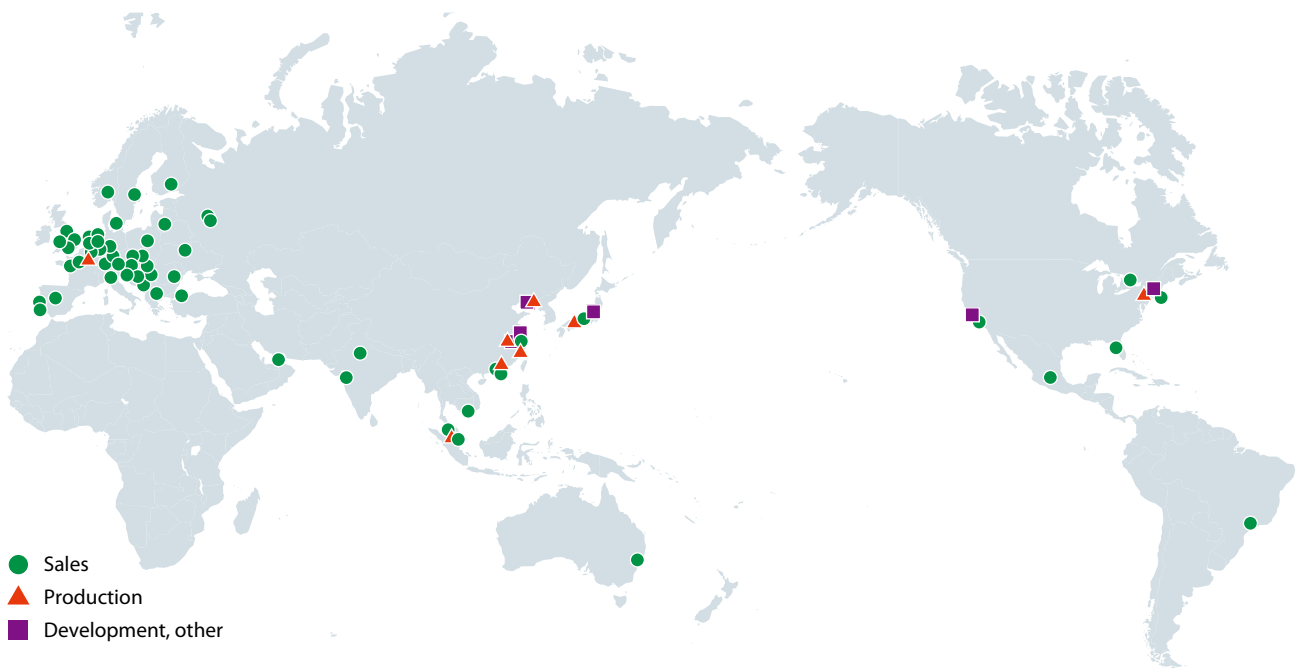
- Optical planetariums
- Digital full-dome systems
- Dome screen
- Digital full-dome show



- Planetariums
- Restaurants
- Amusement facilities
- Art museums

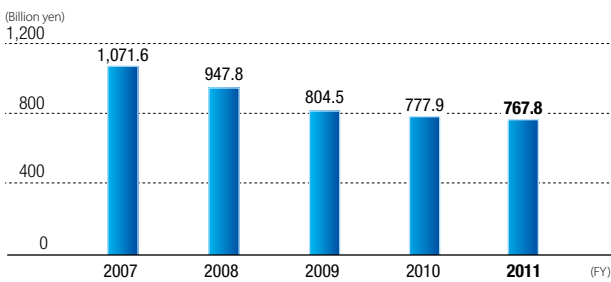
Global Network

Konica Minolta has subsidiaries in 38 countries. It operates business in 176 countries and regions through the subsidiaries or via other local agencies (as of March 31, 2012).

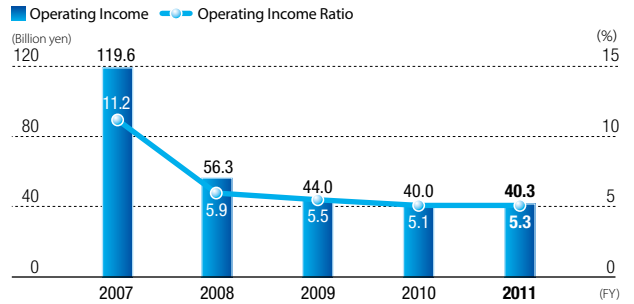


Financial Data

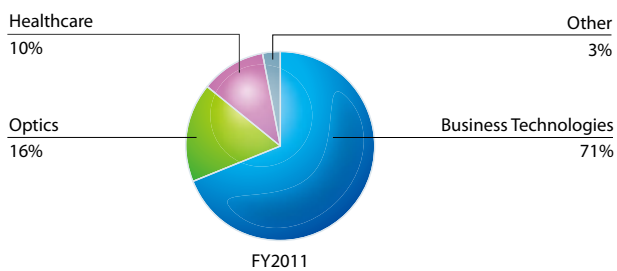
Consolidated Net Sales



Consolidated Operating Income/Operating Income Ratio



Breakdown of Sales by Business Segment



Breakdown of Sales by Region

