Business Technologies is pursuing a

genre-top

strategy to consistently expand market share in

color MFPs,

while the earnings contribution from

polymerized toner

is very promising.

In Optics, we are confident that high

value-added film for LCDs and next generation pickup lenses

for Blu-ray Disk and other DVD formats will

promote sustainable future growth.

Medical and Graphic Imaging is contributing

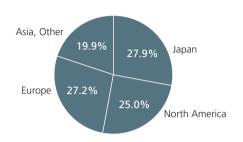
to the development of the medical field through

digital diagnosis technology.

Sales Composition (Fiscal Year Ended March 2007) Industrial Inkjet 0.6% Sensing 1.0% Medical and Graphic Imaging Optics 13.5% Holdings, Others 5.4% Business Technologies

Net Sales by Geographical Region

(Fiscal Year Ended March 2007)



Business Technologies

Main Products:

MFPs, LBPs, facsimile machines, consumables, software, system solutions, service



Net Sales

(Billions of Yen)

800

600				
600	625.8		606.7	658.7
400	023.0	564.8	606.7	
200				
0	2004	2005	2006	2007

Optics

Main Products:

Optical pickup lenses, lens units, microcamera units, TAC film for LCDs, glass substrates for hard disks



Net Sales

(Billions of Yen)

160				
120				139.0
<u>80</u> 40	85.8	91.7	110.4	
0	2004	2005	2006	2007

Medical and Graphic Imaging

Main Products:

X-ray image processing systems, X-ray film, contrast media for diagnostic purposes, digital color proofing systems, graphic film



Net Sales

(Billions of Yen)

160				
120		420.0	146.6	158.7
80	120.9	129.9		
_40				
0	2004	2005	2006	2007

Sensing

Main Products:

3-D digitizers, color, and light measuring instruments, medical measuring instruments



Net Sales

(Billions of Yen)

9_				10.0
6_	8.0			
3_		5.3	5.8	
0	2004	2005	2006	2007

Industrial Inkjet

Main Products:

Industrial inkjet heads, consumables, textile printers and others



Net Sales

(Billions of Yen)

(= =	,		
6.0			
4.5			6.0
3.0		4.4	
1.5	0.8		
0	2005	2006	2007