

* New product categorization was adopted from the fiscal year ended March 2005. Under the previous categorization, March 2005 results were flat with the previous fiscal year.

Sensing

The main color measurement business recorded strong growth in sales to the automobile and flat panel display (FPD) industries, with the consolidation of additional sales in the U.S. and other markets, and this resulted in strong overall sales growth.

For the fiscal year ended March 2007, the main color measurement business was supported by strong sales of spectrophotometers measuring physical objects designed for the automobile industry and light source measuring equipment for the FPD industry. In 3-D digitizers, we worked to expand marketing channels for industrial-use and scientific applications.

Moreover, new marketing companies established in the U.S., European and Singapore markets boosted consolidated sales growth. On the other hand, exiting from the photographic measurement and temperature measurement segments resulted in lower sales of related equipment.

As a result, consolidated net sales for the Sensing business in the fiscal year ended March 2007 were ¥10.0 billion, while operating income was ¥1.6 billion.



CM series portable spectrophotometer