







Fiscal 2014 Business Activity Highlights

Fiscal 2014 saw further efforts made towards achieving TRANSFORM, including conducting several M&As aimed at enhancing our service businesses and establishing new sales companies to upgrade our customer-centric management structure.

2014

April	May	June	July
<p>April</p> <p>Opening of a new R&D facility, Konica Minolta Hachioji SKT</p> <p>The Company opened a new R&D facility, Konica Minolta Hachioji SKT, as its core technology development campus to promote open innovation. The facility was granted the fiscal 2014 Good Design Award.</p>  		<p>June</p> <p>Commercial and Industrial Printing</p> <p>A strategic push into the heavy production printing segment</p> <p>Konica Minolta launched the bizhub PRESS C1100 and C1085 digital printing systems.</p> 	
<p>Healthcare</p> <p>Launch of a diagnostic ultrasound system</p> <p>Konica Minolta launched the SONIMAGE HS1, a diagnostic ultrasound system that achieves the world's highest level* of resolving power in a hand-carried unit.</p> <p>* When compared to general hand-carried diagnostic ultrasound systems</p> 	<p>April</p>	<p>Full-scale entry into the Chinese market with inkjet textile printers</p> <p>Into this increasingly-digitalized growth market, Konica Minolta introduced a top-of-the-line model that combines high quality with high productivity while reducing strain on the environment.</p>	<p>Building a system for strengthening the competitiveness of and globally expanding MPM services</p> <p>Konica Minolta reached an agreement to acquire Ergo, a major player in Australia's print management services market.</p>
<p>Office Services</p> <p>Acquisition of Thailand sales company with a view to expanding business in emerging markets</p> <p>Konica Minolta acquired a sales company for office equipment in Thailand, a country set to see demand rise alongside strong economic growth.</p>	<p>May</p>	<p>Office Services</p> <p>Launch of an MFP to create optimal printing environments at everywhere from small offices to large-scale workplaces</p> <p>Konica Minolta launched the bizhub C3110, an A4 color MFP, and three A4 MFP/A4 printers.</p>	<p>June</p>
<p>Acquisition of business positioned to strengthen Konica Minolta's customer base and IT solutions in Canada</p> <p>Konica Minolta acquired the document imaging business of Pitney Bowes Canada, which holds the lion's share of the mailing system market in Canada.</p>		<p>Healthcare</p> <p>Launch of the imaging CRO Business with the informity clinical test support service</p> <p>To its informity medical ICT service platform, Konica Minolta added clinical test support services, which provide support specialized in imaging to pharmaceutical companies and medical institutions for clinical testing.</p> 	<p>July</p>
<p>Commercial and Industrial Printing</p> <p>Launch of a digital printing system for building hybrid workflows with offset printing</p> <p>Konica Minolta launched the bizhub PRESS 2250P, a digital printing system that helps reduce TCO in printing operations with highly productive double-sided printing.</p>	<p>May</p>	<p>Start of method using Konica Minolta products for conducting radiation therapy for breast cancer in much less time</p> <p>For the first time in Japan, medical institutions began employing a method of treatment that uses the SAVI applicator for breast brachytherapy, which had been developed by Konica Minolta in 2013 and was the first such product in the country.</p>	
		<p>Office Services</p> <p>Full-scale operation of a next-generation production system employing digital manufacturing</p> <p>Konica Minolta established a manufacturing subsidiary in Malaysia in its Business Technologies Business. The state-of-the-art facility utilizes both ICT and automation technologies to achieve high production efficiency.</p> 	<p>July</p>

Business Technologies Business

Office Services

Commercial and Industrial Printing

Healthcare Business

Healthcare

Industrial Business

Optical Systems for Industrial Use

Performance Materials

2015

August

September October November December

August

Cancellation of 20 million treasury shares

Healthcare

August

Launch of the AeroDR PREMIUM, the world's lightest* cassette-type digital X-ray system with improved robustness

Konica Minolta launched the AeroDR PREMIUM, which features improved robustness and stands as the world's lightest* cassette-type digital X-ray system.

* As of August 27, 2014



Office Services

August

Release of strategic MFP for emerging nations

Konica Minolta has launched strategic models of A3 color MFPs tailored to emerging nations—the bizhub C281, C221, and C221s—in China, with other countries to follow.



October

Acquisition of treasury stock (approximately 8.72 million shares for 10 billion yen)

Office Services

October

Global launch of MCS solutions for optimizing customers' upstream operations

As one cornerstone of business portfolio transformation for the office services segment, Konica Minolta has begun its Managed Content Services (MCS) program worldwide with a view to optimizing the management of customers' massive content.

Launch of industry-specific MCS solutions worldwide, beginning with North America

Konica Minolta has entered into a global partnership with U.S.-based Hyland, a world leader with its OnBase ECM solution. This move allows us to create new added value in customers' workflows and speed up the expansion of our MCS business.

Performance Materials

December

Huis Ten Bosch theme park uses Konica Minolta's OLEDs in the world's first* illuminating OLED tulip

Konica Minolta's plastic substrate flexible OLED lighting panels were used in the "illuminating OLED tulip" flower illumination, a global first for OLED lighting. Visitors to this springtime event saw the night sky light up with some 15,000 OLED lighting panels.

*The first time OLED lighting has been used in a flower illumination



January

February March April

Commercial and Industrial Printing

January

Strengthening of direct sales system for production printing in Brazil

As the first step in efforts to further strengthen its foothold in the commercial and industrial printing filed in Brazil, Konica Minolta acquired Milsul, a company that enjoys high market share in Brazil's two southern states.

Acquisition of Indicia, a successful UK-based MMS provider

In order to enhance its MPM services—an area key to transforming the business portfolio for the commercial and industrial printing field, Konica Minolta has acquired UK-based Indicia, a company with extensive experience implementing MMS at companies that own world-renowned brands.



Optical Systems for Industrial Use

January

Launch of a spectrophotometer to support light management in the printing industry using light-measurement technologies

Konica Minolta has developed the FD-9 auto-scanning spectrophotometer, which is the world's fastest device* capable of measuring color charts for the creation of color profiles in general use in the printing industry.

*Among auto-scanning spectrophotometers that use spot measurement as of January 13, 2013.

Development of wide-angle laser radar supporting up to 24 layers

Konica Minolta has developed a laser radar capable of wide-angle scanning. Even at night, this laser radar can distinguish between people and things like terrain and structures, and detect and observe people and objects in real-time, without being affected by streetlights and other lighting.

Optical Systems for Industrial Use

March

Establishment of measuring instruments sales company in South Korea to enhance marketing activities primarily in the display industry

Konica Minolta has established a measuring instruments sales company in South Korea in view of the importance of creating and implementing customer-centric sales strategies in the country, which is home to many world-class manufacturers of displays and consumer electronics.

Office Services

March

Creation of a global system for providing MPM services

Expanding its sphere of MPM service provision in Europe and Asia Pacific (APAC), Konica Minolta has created a global system that now encompasses the U.S. and Japan.

Commercial and Industrial Printing

April

Quadrupling the current number of sales branches and building a direct sales system that drives market share growth in India

Konica Minolta has built a direct sales system for commercial and industrial printing throughout India as part of efforts to strengthen this segment in emerging countries, where robust market growth is on the horizon.