

## 4. Segment Information

### (1) Information by Business Segment

Nine months ended December 31, 2007 (from April 1, 2007 to December 31, 2007)

[Millions of yen]

	Business Technologies	Optics	Medical and Graphic	Sensing	Other	Total	Elimination & corporate	Consolidation
Sales								
Outside customers	522,087	134,030	117,649	7,220	13,976	794,964	—	794,964
Intersegment sales/transfers	4,275	782	2,796	550	40,498	48,902	[48,902]	—
Total	526,363	134,813	120,445	7,770	54,474	843,867	[48,902]	794,964
Operating expenses	459,296	110,614	114,556	6,866	52,440	743,775	[38,388]	705,386
Operating income	67,066	24,198	5,888	904	2,034	100,091	[10,514]	89,577

Notes:

- Business classification is based on similarity of product type and market. Konica Minolta's operations are classified into the segments of Business Technologies, Optics, Medical and Graphic, Sensing, and other businesses.
- Operating expenses not able to be properly allocated that are included in Elimination & corporate are principally R&D expenses incurred by the Company and expenses associated with head office functions. This amount was ¥ 22,926 million.
- Changes to Business Segment Categories:
  - Regarding Photo Imaging business, while Photo Imaging business was previously listed as a business segment, this business has been wound down based on a decision to exit this business that was announced on January 19, 2006. As a result, the importance of this business has decreased. Accordingly, from the period under review, this business is not listed as an individual business segment but is included in the "Other" segment.
  - Regarding a portion of corporate functions of the Company, expenses related to these functions were previously included within the "Other" segment. These expenses are included within "Elimination & corporate" from the period under review, following reorganization measures due to a reevaluation of the functions of the parent company and its common function companies and a reevaluation of the parent company's functions as a holding company.

Nine months ended December 31, 2006 (from April 1, 2006 to December 31, 2006)

[Millions of yen]

	Business Technologies	Optics	Photo Imaging	Medical and Graphic	Sensing	Other	Total	Elimination & corporate	Consolidation
Sales									
Outside customers	473,969	101,213	40,975	112,067	6,865	9,505	744,596	—	744,596
Intersegment sales/transfers	2,763	1,092	9,535	11,029	698	44,086	69,204	[69,204]	—
Total	476,732	102,305	50,511	123,096	7,564	53,591	813,801	[69,204]	744,596
Operating expenses	422,173	87,385	51,963	115,966	6,570	46,012	730,071	[55,820]	674,250
Operating income (loss)	54,558	14,920	(1,451)	7,129	993	7,579	83,730	[13,384]	70,345

Notes:

- Business classification is based on similarity of product type and market. Konica Minolta's operations are classified into the segments of Business Technologies, Optics, Photo Imaging, Medical and Graphic, Sensing, and other businesses.
- Operating expenses not allocated but included in Elimination/corporate amounted to ¥14,023 million, and are principally R&D expenses incurred by the parent company and expenses associated with head office functions.

## (2) Information by Geographical Area

### Nine months ended December 31, 2007 (from April 1, 2007 to December 31, 2007)

[Millions of yen]

	Japan	North America	Europe	Asia excluding Japan, Others	Total	Elimination & corporation	Consolidation
Sales							
Outside customers	348,011	180,270	218,702	47,980	794,964	—	794,964
Intersegment sales/transfers	269,725	643	695	158,203	429,267	[429,267]	—
Total	617,736	180,913	219,398	206,184	1,224,232	[429,267]	794,964
Operating expenses	517,649	178,886	213,718	201,729	1,111,983	[406,597]	705,386
Operating income	100,087	2,027	5,679	4,454	112,248	[22,670]	89,577

### Nine months ended December 31, 2006 (from April 1, 2006 to December 31, 2006)

[Millions of yen]

	Japan	North America	Europe	Asia excluding Japan, Others	Total	Elimination & corporation	Consolidation
Sales							
Outside customers	332,093	181,025	186,514	44,963	744,596	—	744,596
Intersegment sales/transfers	214,979	1,938	709	134,067	351,695	(351,695)	—
Total	547,072	182,964	187,224	179,031	1,096,292	(351,695)	744,596
Operating expenses	465,279	179,958	182,062	177,652	1,004,953	(330,702)	674,250
Operating income	81,792	3,005	5,161	1,378	91,338	(20,992)	70,345

Notes:

- Countries and territories are classified based on geographical proximity.
- Principal country markets in the above areas, excluding Japan, are as follows:
  - North America: United States, Canada
  - Europe: Germany, France, and United Kingdom
  - Asia excluding Japan, Others: Australia, China, and Singapore
- In the quarter under review, operating expenses not allocated but included in Elimination/corporate amounted to ¥22,926 million compared to ¥14,023 million in the same period of the previous fiscal year, and are principally R&D expenses incurred by the parent company and expenses associated with head office functions.
- Change to Geographic Segment Categories:  
Regarding a portion of corporate functions of the Company, expenses related to these functions were previously included within the "Japan" category. These expenses are included within "Elimination & corporate" from the period under review, following reorganization measures due to a reevaluation of the functions of the parent company and its common function companies and a reevaluation of the parent company's functions as a holding company.

### (3) Overseas sales

#### Nine months ended December 31, 2007 (from April 1, 2007 to December 31, 2007)

[Millions of yen]

	North America	Europe	Asia excluding Japan, Others	Total
Overseas sales	189,195	225,970	172,410	587,576
Consolidated net sales	—	—	—	794,964
Ratio of overseas sales to consolidated net sales (%)	23.8	28.4	21.7	73.9

#### Nine months ended December 31, 2006 (from April 1, 2006 to December 31, 2006)

[Millions of yen]

	North America	Europe	Asia excluding Japan, Others	Total
Overseas sales	188,847	199,722	153,936	542,505
Consolidated net sales	—	—	—	744,596
Ratio of overseas sales to consolidated net sales (%)	25.4	26.8	20.7	72.9

Notes:

1. Countries and territories are classified based on geographical proximity.
2. Principal country markets in the above areas, excluding Japan, are as follows:
  - (1) North America: United States, Canada
  - (2) Europe: Germany, France, and United Kingdom
  - (3) Asia excluding Japan, Others: Australia, China, and Singapore
3. Overseas sales refer to sales of the Company and its consolidated subsidiaries in countries and regions other than Japan.