# **Segment Information**

# (1) Business Segment

## Fiscal year ended March 31, 2008 (from April 1, 2007 to March 31, 2008)

							[Millio	ns of yen]
	Business Technologies	Optics	Medical and Graphic	Sensing	Other	Total	Elimination & corporate	Consoli- dation
Sales								
Outside customers	700,969	182,262	161,105	9,910	17,320	1,071,568	-	1,071,568
Intersegment sales/transfers	5,175	1,083	3,566	768	62,798	73,392	[73,392]	-
Total	706,145	183,345	164,671	10,678	80,119	1,144,961	[73,392]	1,071,568
Operating expenses	616,051	152,089	156,896	9,460	76,626	1,011,124	[59,162]	951,962
Operating income	90,093	31,255	7,775	1,218	3,493	133,836	[14,229]	119,606
Assets, depreciation, and capital expenditure Assets	445,939	181,938	113,141	9,505	73,869	824,394	146,143	970,538
Depreciation	31,286	15,968	6,048	293	1,996	55,593	4,850	60,443
Impairment losses	1,024	21	4,460	-	-	5,506	195	5,702
Capital expenditure	16,588	42,012	4,595	370	2,468	66,035	9,259	75,295

Notes:

1. Business classification is based on similarity of product type and market. The Group's operations are classified into the five segments of Business Technologies, Optics, Medical and Graphic Imaging, Sensing, and other businesses.

2. Principal products in each business segment

Business Segment	Principal Products				
Business Technologies	MFPs, printers, etc.				
Optics	Optical devices, electronics materials, etc.				
Medical and Graphic Imaging	Medical products, graphic imaging products, etc.				
Sensing	Industrial-use and medical-use measuring instruments, etc				
Other businesses	Products other than the above				

3. Operating expenses not allocated but included in Elimination/corporate under review amounted to ¥30,792 million are principally R&D expenses incurred by the Company and expenses associated with head office functions.

- 4. Included within the Elimination & Corporate figure for assets are ¥183,225 million in corporate assets, which primarily include the holding company's surplus operating funds (cash and marketable securities) and long-term investment funds (investment securities) as well as other assets held by the holding company.
- 5. Change in Method for Calculation of Depreciation of Tangible Fixed Assets: Beginning with the period under review, the Company and its domestic consolidated subsidiaries have changed their methods for the calculation of depreciation for tangible fixed assets purchased on or after April 1, 2007, in accordance with the revisions in Japan's Corporation Tax Law. In addition, for assets purchased on or before March 31, 2007, which have been depreciated to the permissible limit, the remaining value of the assets on the Company's books will be depreciated in equal amounts over the five-year period beginning with the year following the completion of depreciation to the permissible limit. As a result of these accounting changes, operating expenses increased for each business segment as follows: for the Business Technologies business, ¥1,745 million; Optics business, ¥1,315 million; Medical and Graphic business, ¥628 million; Sensing business, ¥20 million; other businesses reduced by the respective amounts.

# Fiscal year ended March 31, 2009 (from April 1, 2008 to March 31, 2009)

							LIVIIIIO	ns of yen]
	Business Technologies	Optics	Medical and Graphic	Sensing	Other	Total	Elimination & corporate	Consoli- dation
Sales								
Outside customers	623,682	173,416	125,890	8,393	16,459	947,843		947,843
Intersegment sales/transfers	4,128	1,052	2,419	595	58,860	67,055	(67,055)	
Total	627,810	174,469	128,309	8,989	75,319	1,104,899	(67,055)	947,843
Operating expenses	575,259	161,930	125,226	8,641	72,043	943,100	(51,517)	891,583
Operating income	52,551	12,538	3,083	348	3,276	71,798	(15,538)	56,260
Assets, depreciation, and capital expenditure Assets	440,552	156,283	89,736	8,125	56,493	751,190	166,867	918,058
Depreciation	30,074	28,141	4,335	326	2,341	65,219	4,959	70,179
Impairment losses	150	785	232	-	-	1,168	-	1,168
Capital expenditure	23,918	27,591	3,151	306	2,257	57,224	3,939	61,164

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Notes:

1. Business classification is based on similarity of product type and market. The Group's operations are classified into the five segments of Business Technologies, Optics, Medical and Graphic Imaging, Sensing, and other businesses.

2. Principal products in each business segment

Business Segment	Principal Products
Business Technologies	MFPs, printers, etc.
Optics	Optical devices, electronics materials, etc.
Medical and Graphic Imaging	Medical products, graphic imaging products, etc.
Sensing	Industrial-use and medical-use measuring instruments, etc
Other businesses	Products other than the above

- 3. Operating expenses not allocated but included in Elimination/corporate under review amounted to ¥31,297 million are principally R&D expenses incurred by the Company and expenses associated with head office functions.
- 4. Included within the Elimination & Corporate figure for assets are ¥202,373 million in corporate assets, which primarily include the holding company's surplus operating funds (cash and marketable securities) and long-term investment funds (investment securities) as well as other assets held by the holding company.

### 5. Accounting Changes

(1) Application of " Accounting Standards for Measurement of Inventories"

Beginning with the fiscal year under review, " Accounting Standards for Measurement of Inventories" (No.9, issued by The Accounting Standards Board of Japan (ASBJ) on July 5, 2006) has been applied to domestic consolidated subsidiaries, and the main method of measurement of inventories was changed from the cost method determined by the periodic-average method to the cost method (method of reducing book value when the contribution of inventories to profitability declines), where cost is determined by the periodic-average method. As a result, compared with the previous method, the introduction of the new method had the effect of increasing operating expenses for each business segment as follows: for the Business Technologies business, ¥1,191 million; Optics business, ¥1,680 million; Medical and Graphic business, ¥668 million; Sensing business, ¥39 million, and other businesses, ¥64 million. Operating incomes for these businesses reduced by the respective amounts.

(2) Recording of Loss on Disposal of Inventories

With the application of the "Accounting Standards for Measurement of Inventories" (No.9, issued by The Accounting Standards Board of Japan (ASBJ) on July 5, 2006) to domestic consolidated subsidiaries beginning with the fiscal year under review, the Group reviewed its accounting principles, and, effective the fiscal year under review, loss on disposal of inventories is recorded under cost of sales. Consequently, certain overseas consolidated subsidiaries which recorded these expenses under non-operating expenses changed to the method of recording these expenses under cost of sales. As a result, compared with the previous method, the introduction of the new method had the effect of increasing the operating expenses for each business segment as follows: for the Business Technologies business, ¥2,092 million; Optics business, ¥294 million; Medical and Graphic business, ¥185 million; Sensing business, ¥17 million, and other businesses, ¥16 million. Operating incomes for these businesses reduced by the respective amounts.

#### 6. Change in Method for Calculation of Depreciation of Tangible Fixed Assets

The Company and its domestic consolidated subsidiaries, in response to fiscal year March 2009 corporate income tax law revisions, with respect to mechanical device, have shifted to the use of the post-revision method of amortizing assets over the applicable useful lifetimes of those assets beginning with the fiscal year under review. As a result, compared with the method used in the previous fiscal year, the introduction of the new method had the effect of increasing the operating expenses of the consolidated fiscal year under review for each business segment as follows: for the Business Technologies business, ¥379 million; Optics business ¥6,145 million; Medical and Graphic business, ¥54 million; Sensing business, ¥1 million, and other businesses, ¥5 million. Operating incomes for these businesses reduced by the respective amounts.

### (2) Information by Geographical Area

### Fiscal year ended March 31, 2008 (from April 1, 2007 to March 31, 2008)

	[Millions of ye					ions of yen]	
	Japan	North America	Europe	Asia excluding Japan, others	Total	Elimination & corporation	Consolidation
Sales							
Outside customers	469,989	233,834	305,687	62,056	1,071,568	-	1,071,568
Intersegment sales/transfers	353,597	2,848	868	204,822	562,136	[562,136]	-
Total	823,586	236,683	306,555	266,879	1,633,704	[562,136]	1,071,568
Operating expenses	702,701	235,561	296,079	261,940	1,496,282	[544,320]	951,962
Operating income	120,885	1,122	10,476	4,938	137,422	[17,815]	119,606
Total assets	722,432	108,208	162,036	91,278	1,083,956	[113,418]	970,538

Notes:

1. Countries and territories are classified based on geographical proximity.

2. Principal countries in the above areas, excluding Japan, are as follows:

(1) North America: United States, and Canada

(2) Europe: Germany, France, and United Kingdom

(3) Asia excluding Japan, Others: Australia, China, and Singapore

3. Operating expenses not able to be properly allocated that are included in Elimination & corporate are principally R&D

expenses incurred by the Company and expenses associated with head office functions. This amount was ¥ 30,792 million.
Included within the Elimination & corporate figure for assets are ¥183,225 million in corporate assets, which primarily include the holding company's surplus operating funds (cash and marketable securities) and long-term investment funds (investment securities) as well as other assets held by the holding company, etc.

### Fiscal year ended March 31, 2009 (from April 1, 2008 to March 31, 2009)

						[Mil	lions of yen]
	Japan	North America	Europe	Asia excluding Japan, others	Total	Elimination & corporation	Consolidation
Sales							
Outside customers	437,312	210,565	247,130	52,835	947,843	-	947,843
Intersegment sales/transfers	280,586	2,632	1,952	191,656	476,827	(476,827)	-
Total	717,898	213,197	249,082	244,492	1,424,670	(476,827)	891,583
Operating expenses	662,001	221,571	247,096	238,702	1,369,371	(477,788)	891,583
Operating income (loss)	55,897	(8,373)	1,985	5,789	55,299	(-961)	56,260
Total assets	618,121	123,255	133,427	86,430	961,235	(43,176)	918,058

Notes:

1. Countries and territories are classified based on geographical proximity.

2. Principal countries in the above areas, excluding Japan, are as follows:

(1) North America: United States, and Canada

(2) Europe: Germany, France, and United Kingdom

(3) Asia excluding Japan, Others: Australia, China, and Singapore

- 3. Operating expenses not able to be properly allocated that are included in Elimination & corporate are principally R&D
- expenses incurred by the Company and expenses associated with head office functions. This amount was ¥ 31,297 million. 4. Included within the Elimination & corporate figure for assets are ¥202,373 million in corporate assets, which primarily include the holding company's surplus operating funds (cash and marketable securities) and long-term investment funds (investment securities) as well as other assets held by the holding company, etc.
- 5. Accounting Changes

(1) Application of " Accounting Standards for Measurement of Inventories"

Beginning with the fiscal year under review, " Accounting Standards for Measurement of Inventories" (No.9, issued by The Accounting Standards Board of Japan (ASBJ) on July 5, 2006) has been applied to domestic consolidated subsidiaries, and the main standard and method of measurement of inventories was changed from the cost method determined by the periodic-average method to the cost method (method of reducing book value when the contribution of inventories to profitability declines), where cost is determined by the periodic-average method. As a result, compared with the previous method, the introduction of the new method had the effect of increasing operating expenses for Japan by ¥3,644 million. Operating income for Japan reduced by the same amount.

#### (2) Recording of Loss on Disposal of Inventories

With the application of the "Accounting Standards for Measurement of Inventories" (No.9, issued by The Accounting Standards Board of Japan (ASBJ) on July 5, 2006) to domestic consolidated subsidiaries beginning with the fiscal year under review, the Group reviewed its accounting principles, and, effective the fiscal year under review, loss on disposal of inventories is recorded under cost of sales. Consequently, certain overseas consolidated subsidiaries which recorded these expenses under non-operating expenses changed to the method of recording these expenses under cost of sales. As a result, compared with the previous method, the introduction of the new method had the effect of increasing operating expenses for each geographical segment as follows: for North America, ¥995 million; for Europe, ¥1,140 million, and for Asia, Others, ¥470 million. Operating incomes for these geographical segments reduced by the same amounts.

#### 6. Change in Method for Calculation of Depreciation of Tangible Fixed Assets

The Company and its domestic consolidated subsidiaries, in response to fiscal year March 2009 corporate income tax legislative revisions, with respect to mechanical device, have shifted to the use of the post-revision method of amortizing assets over the applicable useful lifetimes of those assets beginning with the fiscal year under review. As a result, compared with the method used in the previous fiscal year, the introduction of the new method had the effect of increasing the operating expenses for Japan by ¥6,587 million. Operating income for Japan reduced by the same amount.

# (3) Overseas Sales

## Fiscal year ended March 31, 2008 (from April 1, 2007 to March 31, 2008)

				[Millions of yen]
	North America	Europe	Asia excluding Japan and Others	Total
Overseas sales	245,486	312,115	225,182	782,785
Consolidated sales	-	-	-	1,071,568
Overseas sales as a percentage of consolidated sales	22.9%	29.1%	21.0%	73.1%

## Fiscal year ended March 31, 2009 (from April 1, 2008 to March 31, 2009)

				[Millions of yen]
	North America	Europe	Asia excluding Japan and Others	Total
Overseas sales	217,024	217,797	202,074	690,896
Consolidated sales	-	-	-	947,843
Overseas sales as a percentage of consolidated sales	22.9	28.7	21.3	72.9

Notes:

1. Countries and territories are classified based on geographical proximity.

2. Principal countries in the above areas, excluding Japan, are as follows:

(1) North America: United States and Canada
(2) Europe: Germany, France, and United Kingdom
(3) Asia excluding Japan, Others: Australia, China, and Singapore
3. Overseas sales are the Company and consolidated subsidiary sales in countries or regions outside of Japan.