

**[Segment Information]****[1] Segment information****1. Summary of Reportable Segments**

The Konica Minolta Group's reportable segments are components of the Group about which separate financial information is available that is evaluated regularly by the management in deciding how to allocate resources and in assessing performance.

The Group has Business Companies for different products and services in Japan, and each Business Company draws up comprehensive domestic and overseas strategies for their products and services, and conduct business activities accordingly.

Consequently, the Group is made up of segments for different products and services with a Business Company at the center of each and has three reportable segments: Business Technologies, Optics and Healthcare.

The Business Technologies manufactures and sells MFPs, printers, production printing equipment and related solution services, and the Optics Business manufactures and sells optical products (pickup lenses, etc.) and electronic materials (TAC films, etc.), while the Healthcare Business manufactures and sells healthcare systems and materials.

To further strengthen the competitiveness and operations of the production printing field, since the third quarter of the previous consolidated fiscal year, the Group has restructured its operations by integrating the businesses associated with commercial printing and digital printing into the Business Technologies Business. As a result, it has changed the method by which it categorizes its reportable segments, and integrated the Graphic Imaging Business in the Medical & Graphic Imaging Business into the Business Technologies Business.

As a result of restructuring as described above, the main products and the types of services of the Medical & Graphic Imaging Business have changed from the production and sale of medical, printing, and other related products to the production and sale of healthcare and other related products.

Consequently, the title of the reportable segment has changed from the Medical & Graphic Imaging Business to the Healthcare Business.

**2. Methods of calculating sales, profit or loss, assets, liabilities, and other items by reportable segment**

Accounting methods for reportable segments are mostly the same as the accounting methods described in "Basis of presenting consolidated financial statements."

Income by reportable segment is operating income. Intersegment sales and transfers are based on market values.

### 3. Information on sales, profit or loss, assets, liabilities, and other items by reportable segment

#### (1) Information based on amounts reported to managements

**Fiscal year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)**

	Reportable Segment				Other*	Total
	Business Technologies	Optics	Healthcare*	Total		
[Millions of yen]						
Sales						
External	539,639	129,836	84,990	754,465	23,487	777,953
Intersegment	3,067	799	1,598	5,466	50,451	55,917
Total	542,706	130,636	86,589	759,932	73,939	833,871
Segment incomes (loss)	37,457	12,813	171	50,442	5,455	55,898
Segment assets	390,299	130,592	61,032	581,924	54,869	636,794
Segment liabilities	196,669	81,952	39,054	317,676	74,413	392,089
Other items						
Depreciation and amortization	24,337	21,093	3,185	48,615	2,222	50,837
Amortization of goodwill	7,854	402	—	8,256	145	8,401
Investments in equity-method associates	3	—	732	735	—	735
Increases in property, plant and equipment and intangible assets	12,960	19,624	3,002	35,587	1,695	37,283

Note:

1. "Other" consists of business segments not included in reportable segments such as Sensing Business and Industrial Inkjet Business.
2. In the consolidated fiscal year under review, the segment title of the Medical & Graphic Imaging Business that was used until the first half has been changed to the Healthcare Business from the third quarter. The results of the Healthcare Business for the fiscal year include those of the Medical & Graphic Imaging Business for the first half. The related information appears in "(2) Segment information for the previous fiscal year calculated anew in accordance with segments for the fiscal year under review."

**Fiscal year ended March 31, 2012(from April 1, 2011 to March 31, 2012)**

[Millions of yen]

	Reportable Segment			Total	Other*	Total
	Business Technologies	Optics	Healthcare			
Sales						
External	547,576	124,313	73,046	744,936	22,943	767,879
Intersegment	1,853	755	1,930	4,539	48,206	52,745
Total	549,430	125,068	74,976	749,475	71,149	820,625
Segment incomes (loss)	39,479	14,038	91	53,608	5,554	59,163
Segment assets	399,754	118,864	65,000	583,620	56,593	640,213
Segment liabilities	195,304	66,401	41,020	302,727	25,728	328,455
Other items						
Depreciation	21,377	16,657	3,105	41,140	3,846	44,987
Amortization of goodwill	8,312	347	—	8,659	145	8,804
Investments in equity-method associates	3	—	734	737	—	737
Increases in property, plant and equipment and intangible assets	17,781	6,606	2,351	26,739	5,946	32,685

## Note:

1. "Other" consists of business segments not included in reporting segments such as Sensing Business and Industrial Inkjet Business.

**(2) Segment information for the previous fiscal year calculated anew in accordance with segments for the fiscal year under review**

Obtaining information necessary for preparing segment information for the previous fiscal year in accordance with the segments for the fiscal year under review or preparing segment information for the fiscal year under review in accordance with the segments for the previous fiscal year is difficult, and preparing segment information in the ways described above imposes an excessive burden. Moreover, no such segment information has been reported to management. Considering those reasons and the utility of such segment information, we do not disclose it, excluding sales to outside customers.

If we prepare segment information for the previous fiscal year in accordance with the segments for the fiscal year under review, net sales in the Business Technologies Business are ¥544,506 million, and net sales in the Healthcare Business are ¥80,122 million. Net sales in the Business Technologies Business include ¥4,867 million in the former Graphic Imaging Business.

**4. Differences between the totals of amounts for reportable segments and the amounts on the consolidated financial statements and the major factors of the differences (adjustments of differences)**

Net Sales	Fiscal year ended March 31 [Millions of yen]	
	2011	2012
Total of reportable segment	759,932	749,475
Sales categorized in "Other"	73,939	71,149
Intersegment - eliminations	(55,917)	(52,745)
Net sales reported on the consolidated financial statements	777,953	767,879

Segment income	Fiscal year ended March 31 [Millions of yen]	
	2011	2012
Total operating income of reportable segments	50,442	53,608
Operating income categorized in "Other"	5,455	5,554
Intersegment - eliminations	(5,019)	(5,311)
Corporate expenses	(10,856)	(13,505)
Operating income reported on the consolidated financial statements	40,022	40,346

Note: Corporate expenses are mainly general administration expenses and R&D expenses that do not belong to any reportable segment.

Segment Assets	Fiscal year ended March 31 [Millions of yen]	
	2011	2012
Total assets of reportable segments	581,924	583,620
Assets categorized in "Other"	54,869	56,593
Intersegment - eliminations	(50,150)	(48,363)
Corporate expenses	258,809	310,202
Assets reported on the consolidated financial statements	845,453	902,052

Note: Corporate assets are primarily surplus funds of the holding company (cash and deposits and securities), long-term investment funds (investment securities), and assets owned by the holding company that do not belong to any reportable segment.

Segment Liabilities	Fiscal year ended March 31 [Millions of yen]	
	2011	2012
Total liabilities of reportable segments	317,676	302,727
Liabilities categorized in "Other"	74,413	25,728
Intersegment - eliminations	(23,428)	(27,425)
Corporate liabilities	47,804	166,034
Liabilities reported on the consolidated financial statements	416,465	467,064

Note: Corporate liabilities are primarily interest-bearing debt (including loans payable and bonds payable) and liabilities relating to the holding company that do not belong to any reportable segment.

Other items	Fiscal year ended March 31						[Millions of yen]	
	Total of reportable segments		Others		Adjustments		Total amounts reported on the consolidated financial statements	
	2011	2012	2011	2012	2011	2012	2011	2012
Depreciation	48,615	41,140	2,222	3,846	4,291	4,252	55,129	49,239
Amortization of goodwill	8,256	8,659	145	145	—	—	8,401	8,804
Investments in equity-method associates	735	737	—	—	928	985	1,664	1,722
Increases in property, plant and equipment and intangible assets	35,587	26,739	1,695	5,946	5,699	1,347	42,982	34,033

Note: Depreciation adjustments are primarily depreciation of buildings of the holding company.

Adjustments of investments in equity method affiliates are chiefly investments by the holding company in equity method affiliates.

Adjustments of increases in property, plant and equipment and intangible assets are mainly capital expenditure on buildings of the holding company.

## [2] Related information

### Fiscal year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)

#### 1. Information by product or service

Since the segments of products and services are the same as the reportable segments, information by product or service is omitted.

#### 2. Information by geographical area

(1) Sales						[Millions of yen]
Japan	U.S.A.	Europe	Asia	Other	Total	
216,492	150,791	217,167	132,504	60,997	777,953	

Note: Sales are divided into countries and regions based on the locations of the customers.

(2) Property, plant, and equipment					[Millions of yen]
Japan	China	Malaysia	Other	Total	
135,434	14,997	20,078	20,190	190,701	

#### 3. Information by major customer

Since sales to no customer account for 10% or more of the net sales on the consolidated statements of income, information by major customer is omitted.

**Fiscal year ended March 31, 2012 (from April 1, 2011 to March 31, 2012)****1. Information by product or service**

Since the segments of products and services are the same as the reportable segments, information by product or service is omitted.

**2. Information by geographical area****(1) Sales**

[Millions of yen]					
Japan	U.S.A.	Europe	Asia	Other	Total
214,776	149,540	211,272	129,531	62,757	767,879

Note: Sales are divided into countries and regions based on the locations of the customers.

**(2) Property, plant, and equipment**

[Millions of yen]				
Japan	China	Malaysia	Other	Total
121,757	18,013	17,767	21,460	178,999

Note: Starting the consolidated fiscal year under review, China is separated as an independent geographical area, since the importance of the amount of its property, plant, and equipment increased.

China is stated separately also for the previous consolidated fiscal year.

**3. Information by major customer**

Since sales to no customer account for 10% or more of the net sales on the consolidated statements of income, information by major customer is omitted.

**[3] Information on impairment losses for noncurrent assets by reportable segment****Fiscal year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)**

[Millions of yen]							
	Reportable segment				Other	Eliminations and Corporate	Total
	Business Technologies	Optics	Healthcare	Total			
Impairment losses	60	967	—	1,027	—	—	1,027

**Fiscal year ended March 31, 2012 (from April 1, 2011 to March 31, 2012)**

[Millions of yen]							
	Reportable segment				Other	Eliminations and Corporate	Total
	Business Technologies	Optics	Healthcare	Total			
Impairment losses	227	603	—	830	—	62	893

Note: The amount for "Eliminations and Corporate" was an impairment loss for noncurrent assets of the holding company.

**[4] Information on amortization of goodwill and unamortized balance by reportable segment**

**Fiscal year ended March 31, 2011 (from April 1, 2010 to March 31, 2011)**

	Reportable segment				Other	Eliminations and Corporate	Total
	Business Technologies	Optics	Healthcare	Total			
	Amortization for the fiscal year under review	7,854	402	—			
Balance at the end of the fiscal year under review	57,621	3,702	—	61,323	1,822	—	63,146

Note: "Other" consists of business segments not included in reporting segments such as Sensing Business.

**Fiscal year ended March 31, 2012 (from April 1, 2011 to March 31, 2012)**

	Reportable segment				Other	Eliminations and Corporate	Total
	Business Technologies	Optics	Healthcare	Total			
	Amortization for the fiscal year under review	8,312	347	—			
Balance at the end of the fiscal year under review	54,694	3,355	—	58,050	1,677	—	59,727

Note: "Other" consists of business segments not included in reporting segments such as Sensing Business.

**[5] Information on gain on negative goodwill by reportable segment**

None.

**[Per Share Information]**

[ yen ]

Fiscal year ended March 31			
	2011		2012
Net assets per share	806.53	Net assets per share	817.81
Net income per share	48.84	Net income per share	38.52
Diluted net income per share	47.28	Diluted net income per share	37.28

Notes: Bases of calculations

**1) Net assets per share**

		As of March 31, 2011	As of March 31, 2012
Total net assets in consolidated balance sheets	[millions of yen]	428,987	434,987
Total net assets attributable to common stock	[millions of yen]	427,647	433,669
Principal factors underlying difference	[millions of yen]		
Subscription rights to shares		658	682
Minority interests		682	635
Common stock outstanding	[thousands of shares]	531,664	531,664
Treasury stock	[thousands of shares]	1,436	1,381
Common stock figure used for calculating shareholder's equity per share	[thousands of shares]	530,227	530,282

**2) Net income per share and diluted net income per share**

		[Millions of yen]	
		Fiscal year ended March 31	
		2011	2012
Total net income in consolidated statements of income	[millions of yen]	25,896	20,424
Value not attributable to common stock	[millions of yen]	—	—
Total net income attributable to common stock	[millions of yen]	25,896	20,424
Average number of shares outstanding during the year	[thousands of shares]	530,222	530,254
Main net income adjustment items used to calculate diluted net income figure	[millions of yen]	—	—
Adjustment of net income	[millions of yen]	—	—
Main common stock change items used to calculate diluted net income figure	[thousands of shares]		
Convertible bonds with subscription rights		16,785	16,785
Subscription rights to shares		715	856
Change in shares outstanding	[thousands of shares]	17,501	17,642
Summary of potential shares not included in calculation of diluted EPS because they are anti-dilutive		-----	-----