Fiscal year ending March 31, 2004

# Consolidated Financial Results For the First Quarter

(From April 1, 2003 to June 30, 2003)

---- Flash Report ----

Listed company name:	Minolta Co., Ltd. (http://www.minolta.com)
Security code:	7753
Stock Listings:	First sections of Tokyo, Osaka, and Nagoya
Head Office:	3-13, Azuchi-machi 2-chome,Chuo-ku, Osaka 541-8556, Japan
Contact:	Ko Ikeuchi, General Manager, Finance Division
Tel:	(06) 6271-2251 (main switchboard)

## 1. Notes to Consolidated Financial Results

(1) Change in accounting policies: None

(2) Changes in Scope of Consolidation and Companies Accounted for by the Equity Method

Newly consolidated companies:	1
Newly non-consolidated companies:	
Companies newly accounted for by the equity method:	
Companies no longer accounted for by the equity method:	

## 2. Financial Results (From April 1, 2003 to June 30, 2003)

Amounts less than ¥1 million, except per share amounts, have been omitted in the following tables.

## (1) Operating Results

	1		1		1	(in millions)
	Net sal	es	Operating	income	Recurring	income
1 <sup>st</sup> quarter ended June 30, 2003	¥123,677	%	¥5,700	%	¥5,727	%
1 <sup>st</sup> quarter ended June 30, 2002	¥	%	¥	%	¥	%
Year ended March 31, 2003	¥528,154		¥34,382		¥21,912	

	Net income		Net income per share (Yen)	Net income per share Assuming full dilution (Yen)
1 <sup>st</sup> quarter ended June 30, 2003	¥4,360	%	¥15.58	¥
1 <sup>st</sup> quarter ended June 30, 2002	¥	%	¥	¥
Year ended March 31, 2003	¥12,696		¥45.33	¥

Notes:

Percentages shown for net sales, operating income, recurring income, and net income represent the increase or decrease compared with the previous period.

Financial figures for the 1<sup>st</sup> quarter ended June 30, 2002 are not provided because the Company adopted the quarterly disclosure system in fiscal 2003.

## (2) Financial Position

				(in millions)
	Total assets	Total Shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share (Yen)
As of June 30, 2003	¥365,095	¥62,788	17.2%	¥224.34
As of June 30, 2002	¥	¥	¥	¥
As of March 31, 2003	¥367,278	¥57,947	15.8%	¥207.03

## **Cash Flows**

				(in millions)
	Operating Activities	Investing Activities	Financing Activities	Cash and cash equivalents at end of period
1 <sup>st</sup> quarter ended June 30, 2003	¥12,491	¥(1,051)	¥(13,838)	¥31,696
1 <sup>st</sup> quarter ended June 30, 2002	¥	¥	¥	¥
Year ended March 31, 2003	¥79,026	¥(15,275)	¥(69,389)	¥33,359

## 3. Projected Operating Results (Year ending March 31, 2004)

	,			(in millions)
	Net Sales	Recurring income	Net income	Net income per share (Yen)
Interim period ending September 30, 2003	¥265,000	¥8,500	¥5,500	19.65
Fiscal year ending March 31, 2004	¥	¥	¥	¥

Remarks:

Above projected operating results are unchanged since the announcement on May 15, 2003.

Projected operating results for the full year are not provided due to the management integration with Konica Corporation through stock swaps scheduled in August 2003.

<sup>\*</sup> The above-mentioned forecasts are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from these forecasts due to various factors.

# **Consolidated Balance Sheets**

(As of June 30, 2003)

(AS 01 June 30, 2003)				(in millions)
	1st quarter end	ed	Year ended	( )
ASSETS	June 30, 2003	3	March 31, 2003	3
	Amount	% of total	Amount	% of total
Current assets:				
Cash, including time deposits	¥ 31,907		¥ 33,585	
Notes and accounts receivable	92,804		99,747	
Marketable securities	6		5	
Inventories	84,733		77,247	
Deferred tax assets	6,749		5,413	
Other current assets	12,252		12,115	
Allowance for doubtful receivables	(4,531)	)	(4,258)	
Total current assets	223,924	61.3	223,856	61.0
Fixed assets:				
Tangible fixed assets:				
Buildings and structures	24,904		24,935	
Machinery, equipment and vehicles	10,985		10,558	
Tools, furniture and fixtures	24,813		25,181	
Land	27,554		27,503	
Construction in progress	329		259	
	88,587	24.3	88,438	24.1
Intangible fixed assets:				
Consolidation goodwill	4,045		4,214	
Other intangible fixed assets	11,197		11,369	
	15,242	4.2	15,584	4.2
Investments and other assets:				
Investments in securities	18,493		18,806	
Long-term loans receivable	1,399		1,413	
Deferred tax assets	10,774		11,873	
Other investments	7,298		7,932	
Allowance for doubtful receivables	(624	)	(625)	
	37,341		39,398	10.7
Total fixed assets	141,171	38.7	143,421	39.0
Total assets	¥ 365,095	100.0	¥ 367,278	100.0

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				(in millions)	
LIABILITIES AND 1st quarter ended		Year ended			
_	June 30, 2003		March 31, 2003		
SHAREHOLDERS' EQUITY —	Amount	% of total	Amount	% of total	
Liabilities:					
Current liabilities:					
Notes and accounts payable	¥ 58,291		¥ 51,418		
Short-term loans payable	123,950		133,784		
Accrued income taxes	3,294		2,742		
Allowance for bonuses	2,596		4,957		
Allowance for product warranty	1,620		1,547		
Other current liabilities	35,864		38,595		
Total current liabilities	225,618	61.8	233,045	63.4	
Long-term liabilities:					
Straight bonds	11,300		11,300		
Long-term loans payable	24,728		25,587		
Deferred income taxes	91		99		
Deferred income taxes on revaluation					
reserve for land	5,976		5,974		
Accrued retirement and severance					
benefits	24,004		23,048		
Accrued retirement and severance benefits					
for directors and corporate auditors	449		435		
Other long-term liabilities	8,627		8,489		
Total long-term liabilities	75,178	20.6	74,933	20.4	
Total liabilities	300,796	82.4	307,978	83.8	
Minority interests	1,510	0.4	1,351	0.4	
Shareholders' equity:					
Common stock	25,832	7.1	25,832	7.0	
Capital surplus	40,325	11.0	40,325	11.0	
Consolidated retained earnings	(6,143)	(1.7)	(9,587)	(2.6)	
Revaluation reserve for land	8,744	2.4	8,741	2.4	
Net unrealized holding gain (loss) on					
securities	453	0.1	(346)	(0.1)	
Translation adjustments	(6,270)	(1.7)	(6,876)	(1.9)	
Less treasury stock, at cost	(152)	(0.0)	(141)	(0.0)	
Total shareholders' equity	62,788	17.2	57,947	15.8	
Total liabilities and shareholders' equity	¥ 365,095	100.0	¥ 367,278	100.0	

Notes:

	1st quarter ended	Year ended
	June 30, 2003	Mar. 31, 2003
1. Accounted depreciation of tangible fixed assets:	¥ 187,436 million	¥ 185,806 million
2. Notes discounted:	¥ 302 million	¥ 359 million
3. Guarantees for indebtedness for subsidiaries:	¥ 2,257 million	¥ 2,237 million
4. Treasury stock:	321,635 shares	304,184 shares

# **Consolidated Statements of Income**

(1st quarter ended June 30, 2003)

(1st quarter ended June 30, 2003)				(in millions)
—	1st quarter en	ded	Year ended	
	June 30, 2003		March 31, 2003	
_	Amount	% of total	Amount	% of total
Net sales	¥ 123,677	100.0	¥ 528,154	100.0
Cost of sales	68,307	55.2	293,075	55.5
Gross profit	55,369	44.8	235,078	44.5
Selling, general and administrative				
expenses	49,668		200,695	38.0
Operating income	5,700	4.6	34,382	6.5
Non-operating revenues:				
Interest and dividend income	204		714	
Equity in earnings of unconsolidated				
subsidiaries and affiliates	36		72	
Other	2,082		6,951	
	2,323	1.9	7,737	1.4
Non-operating expenses:				
Interest expenses	1,308		7,074	
Loss on inventory valuation and disposition	93		5,702	
Other	894		7,431	
	2,296	1.9	20,208	3.8
Recurring income	5,727	4.6	21,912	4.1
Outstiel asime.				
Special gains:	24		368	
Gain on sales of fixed assets	229		56	
Gain on sales of securities	229		50	
Gain on return of substituted portion of			2,632	
employee retirement benefits	253	0.2	3,057	0.6
Creasial Jacoba	255	0.2	3,057	0.0
Special losses: Loss on dispositions of fixed assets	209		1,477	
Loss on ales of securities	78		47	
	114		6,448	
Loss on valuation of investments in securities			1,680	
Restructuring charges	402	0.3	9,653	1.8
Incomo hoforo incomo toxoo	5,578		15,316	2.9
Income before income taxes	<b>5,578</b> 1,919	4.5	2,977	2.9
Corporate, inhabitant and corporate taxes	(701	)	2,977	
Adjustments of income tax and others	1,218		<u>3,046</u>	0.6
Minority interests-loss	1,218 (0		3,046 426	0.6
Net income	¥ 4,360			2.4
	≠ 4,360	3.0	¥ 12,696	2.4

# **Consolidated Statements of Surplus** (1st quarter ended June 30, 2003)

		(in millions)
_	1st quarter ended	Year ended
	June 30, 2003	March 31, 2003
Capital surplus:		
Balance at beginning of period	¥ 40,325	¥ 51,198
Decrement of capital surplus:		
Transfer to retained earnings		10,873
Decrement of capital surplus		10,873
Balance at end of period	40,325	40,325
Retained earnings:		
Balance at beginning of period	(9,587)	(33,149)
Increment of retained earnings:		
Net income	4,360	12,696
Adjustment resulting from change in		
fiscal vear-end of consolidated subsidiaries		11
Transfer from capital surplus		10,873
Increment of retained earnings	4,360	23,580
Decrement of retained earnings:		
Cash dividends	839	
Adjustment resulting from change in		
fiscal year-end of consolidated		
subsidiaries	74	
Transrer from revaluation reserve		
for land	3	18
Decrement of retained earnings	917	18
Balance at end of period	¥ (6,143)	¥ (9,587)

## **Consolidated Statements of Cash Flows**

(1st quarter ended June 30, 2003)

(ารเ	quarter ended June 30, 2003)		(in millions)		
		1st quarter ended June 30, 2003	Year ended March 31, 2003		
I.	Cash flow from operating activities				
1.	Income (loss) before income taxes and minority interests	¥ 5,578	¥ 15,316		
2.	Depreciation and amortization	5,432	25,337		
3.	Amortization of goodwill on consolidation	169	895		
4.	Increase in accrued retirement and severance benefits	871	(7,957)		
5.	Interest and dividend income	(204)	(714)		
6.	Interest expense	1,308	7,074		
7.	Equity in loss of unconsolidated subsidiaries and affiliates	(36)	(72)		
3.	Loss (gain) on sales of investments in securities	(151)	(8)		
Э.	Loss on valuation of investments in securities	114	6,448		
0.	Gain on sales of property, plant and equipment	(24)	(368)		
1.	Decrease (increase) in notes and accounts receivable	8,710	15,403		
12.	Decrease (increase) of inventory	(5,633)	19,852		
13.	Increase (decrease) in notes and accounts payable	6,459	(611)		
14.	Decrease in accrued consumption taxes	(557)	222		
5.	Other, net	(6,956)	6,482		
	Subtotal	15,082	87,300		
6.	Interest and dividend income received	202	713		
7.	Interest expense paid	(1,406)	(7,310)		
	Income taxes paid	(1,386)	(1,678)		
	Net cash provided by (used in) operating activities	12,491	79,026		
Ι.	Cash flows from investing activities				
١.	Purchases of property, plant and equipment	(2,938)	(12,331)		
2.	Proceeds from sales of property, plant and equipment	781	2,567		
3.	Purchases of investments in securities	(365)	(3,018)		
ŀ.	Proceeds from sales of investments in securities	2,124	1,171		
5.	Additional acquisition of subsidiaries' shares	, 	(2)		
S.	Repayment for loan receivable	(0)	(34)		
7.	Collections of loan receivable	11	334		
3.	Other, net	(665)	(3,962)		
	Net cash used in investing activities	(1,051)	(15,275)		
I.	Cash flow from financing activities				
	Increase in short-term bank loans	(10,145)	(51,067)		
2	Proceeds from long-term borrowings	(10,110)	14,402		
	Repayment of long-term borrowings	(2,271)	(15,659)		
	Redemption of unsecured bonds	(2,2,1)	(15,500)		
	Dividends paid	(680)	(13,500)		
). 6.	Dividends paid to minority interests	(17)	(88)		
, ,	Other, net	(77)	(1,467)		
<u>.</u>	Net cash (used in) provided by financing activities	(13,838)	(69,389)		
,	Effect of exchange rate changes on cash and cash				
V.	equivalents	365	(649)		
<i>'</i> .	Increase (Decrease) in cash and cash equivalents	(2,032)	(6,288)		
<i>'</i>  .	Cash and cash equivalents at beginning of year	33,359	38,505		
/11.	Cash and cash equivalents of initially consolidated subsidiaries at beginning of year	368	1,143		
VIII.	Cash and cash equivalents at end of year	¥ 31,696	¥ 33,359		

## **Segment Information**

1. Information by Industry Segment

## 1st quarter ended June 30, 2003

ist quarter ended buile t						(in millions)
	Image information products	Optical Products	Other	Total	Elimination or corporate	Consolidated total
I. Net sales & operating	income and lo	SS				
Net sales:						
(1) External sales	¥ 94,077	¥ 29,453	¥ 146	¥ 123,677		¥ 123,677
(2) Inter-segment sales	335	73	1,351	1,760	(1,760)	
Total sales	94,413	29,526	1,497	125,437	(1,760)	123,677
Operating expenses	87,547	30,855	1,390	119,793	(1,817)	117,976
Operating income (loss)	¥ 6,865	¥ (1,329)	¥ 107	¥ 5,643	¥ 57	¥ 5,700

#### Year ended March 31, 2002

						(in millions)
	Image information products	Optical products	Other	Total	Elimination or corporate	Consolidated total
I. Net sales & operating	income and lo	DSS				
Net sales:						
(1) External sales	¥ 389,935	¥ 114,040	¥ 24,178	¥ 528,154		¥ 528,154
(2) Inter-segment sales	164	465	8,120	8,749	(8,749)	
Total sales	390,099	114,505	32,299	536,903	(8,749)	528,154
Operating expenses	360,147	111,297	31,271	502,715	(8,944)	493,771
Operating income	¥ 29,952	¥ 3,208	¥ 1,027	¥ 34,188	¥ 194	¥ 34,382

Notes:

1. Method of Classification of Categories

Based on consideration of similarities and other characteristics regarding product end-users, manufacturing processes and markets and marketing methods, business operations have been classified into the categories of image information product operations and optical product operations. Products that do not fall into these categories are classified as other operations.

2. Principal Products by Operational Category

Image information products.....Photocopiers, and printers

Optical products.....Cameras, lenses, and radiometric instruments

Other operations......Products not included in the above categories

3. Change of Classification of Categories

The segment information for the 1st quarter ended June 30, 2003 has been calculated based on the new categorization applied to consolidated subsidiaries that is adopted in April 2003.

Segment information for the 1st quarter ended June 30, 2003 using the original classification

						(in millions)
	Image information products	Optical products	Other	Total	Elimination or corporate	Consolidated total
Net sales & operating inco	ome and loss					
Net sales:						
(1) External sales	¥ 93,638	¥ 25,146	¥ 4,892	¥ 123,677		¥ 123,677
(2) Inter-segment sales	334	210	2,429	2,974	(2,974)	
Total sales	93,972	25,357	7,322	126,652	(2,974)	123,677
Operating expenses	87,028	26,797	7,137	120,963	(2,987)	117,976
Operating income (loss)	¥ 6,944	¥ (1,440)	¥ 184	¥ 5,688	¥ 12	¥ 5,700

## 2. Information by Geographic Area

## 1st quarter ended June 30, 2003

												(in millions)
				North							Elimination or	Consolidated
		Japan		America		Europe	Ot	her areas		Total	corporate	total
I. Net sales & operating	incor	ne and lo	oss									
Net sales												
(1) External sales	¥	40,639	¥	34,929	¥	40,673	¥	7,434	Ύ	123,677		¥ 123,677
(2) Inter-segment sales		47,307		770		320		25,491		73,890	(73,890)	
Total sales		87,947		35,699		40,993		32,926		197,567	(73,890)	123,677
Operating expenses		79,494		36,345		40,970		32,389	1	189,199	(71,223)	117,976
Operating income (loss)		¥ 8,453		¥ (645)		¥ 22		¥ 537	Ē	¥ 8,367	¥ (2,666)	¥ 5,700

## Year ended March 31, 2003

	000							
							(in millions)	
		North				Elimination or	Consolidated	
	Japan	America	Europe	Other areas	Total	corporate	total	
I. Net sales & operating income and loss								
Net sales								
(1) External sales	¥ 168,345	¥ 163,592	¥ 162,872	¥ 33,344	¥ 528,154		¥ 528,154	
(2) Inter-segment sales	174,684	4,115	1,810	98,232	278,843	(278,843)		
Total sales	343,030	167,707	164,682	131,577	806,997	(278,843)	528,154	
Operating expenses	317,452	163,786	160,783	128,719	770,740	(276,968)	493,771	
Operating income (loss)	¥ 25,577	¥ 3,921	¥ 3,899	¥ 2,857	¥ 36,256	¥ (1,874)	¥ 34,382	

Notes:

1. Classification of areas is made according to the geographical neighborhood.

2. Details of areas in the classification excluding Japan are as follows:

(1) North America.....the United States, Canada

(2) Europe.....European countries including Germany, France, and the United Kingdom

(3) Other areas......All other areas excluding the above (1) and (2)

## 3. Overseas Sales

## 1st quarter ended June 30, 2003

				(in millions)
	North America	Europe	Other areas	Total
Overseas sales	¥ 40,154	¥ 46,223	¥ 15,421	¥ 101,799
Consolidated sales				123,677
Overseas sales as a percentage of consolidated net sales	32.5%	37.4%	12.4%	82.3%

## Year ended March 31, 2003

Tear ended March 31, 2005				(in millions)
	North America	Europe	Other areas	Total
Overseas sales	¥ 188,982	¥ 186,821	¥ 62,374	¥ 438,178
Consolidated sales				528,154
Overseas sales as a percentage of consolidated net sales	35.8%	35.4%	11.8%	83.0%

Notes:

1. Classification of areas is made according to the geographical neighborhood.

2. Details of areas in the classification excluding Japan are as follows:

(1) North America.....the United States, Canada

(2) Europe.....European countries including Germany, France, and the United Kingdom

(3) Other areas......All other areas excluding the above (1) and (2)

3. Areas of overseas sales means destination of sales excluding Japan.