#### **Industry Business Briefing Session**

**Toward Growth in the Semiconductor Manufacturing Field** 

## **Optical Components Business for Semiconductor Manufacturing Equipment**

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## **Our Strengths in the Optical Components unit**





### **Optical Components for Semiconductor Manufacturing Processes**





Mask inspection equipment	Exposure equipment	Etching equipment
Wafer defect inspection	Exposure equipment	
equipment	for WLP <sup>*1</sup> / printed-circuit boards	

\*1 Wafer Level Package, a cutting-edge package format characterized by small mounting area, etc.

## Market Structure Related to Optical Components for Semiconductor Manufacturing Equipment



Semiconductors

Increase in	Expansion of high-end	
demand	applications	

Multilayered

Semiconductor manufacturing equipment

Increasingly diverse and complex manufacturing processes

**Optical components for manufacturing equipment** 

Ultra precision processing

Stable supply

Key parts that support the semiconductor industry

SAM About ¥100 bn (estimated by Konica Minolta)

Focus on areas where Konica Minolta's technologies can be used to their full potential

## **Product Map by Wavelength and Future Growth Steps**





## Market fluctuations in the middle-end field



Middle-end field Point 1 Market expansion due to increased demand for EVs and other factors . . . . . Konica Point 2 Minolta

## **Opportunity** to expand market share

**High-end** field with high added value

Major suppliers shift due to miniaturization of semiconductors



Quality stability, customization ability, and supply stability of major suppliers in the middle-end field have declined.

## **Initiatives to Improve Precision**



# **Optimize the technologies**

Utilize DX to visualize and standardize personalized techniques

Expert's technique

## Introduce next generation technology

Shift from contact polishing to non-contact polishing

## **Deepen Konica Minolta's uniqueness**

## **Growth Policy**



# **Open & Challenge**

Product development with a lively exchange of ideas among partner companies Continue investing in technology development with mid-to long-term perspective

By collaborations with major semiconductor manufacturing equipment companies and medium- to long-term investment

## Aim to create new value

#### Open | Creating Value-Added Products through Cooperation with Leading Manufacturers 150 YEARS

Equipment manufacturers



Innovative measurement design

Develop high value-added products through strong cooperation with leading manufacturers

 Ultra-precision processing (polishing, thin films)

Superior alignment technology

KONICA MINOLTA

Lens

manufacturer

Glass manufacturers

Optimize glass properties

 Realize superior refractive index

Over 10 years of collaborative relationships in the area of semiconductor manufacturing

## **Challenge | Initiatives for Growth**



## **Investment for growth**

- Capital investment of several billion yen
- R&D investment to optimize existing technologies while also looking to adopt next-generation technologies

## Strengthen development and production systems

- Undergo reorganization and secure human capitals, thereby reinforcing organization
- Strengthen alliances
- Adopt next-generation processing technology

Establish a unique position for semiconductor manufacturing equipment and become a pillar of the optical components unit

**FY22** 



