

# Barrier Film for Perovskite Solar Cells: Leading Technology from Japan

**Achieving high durability through  
advanced film-forming technology**



**November 25<sup>th</sup>, 2025**

# Speakers

- **Naoya Kato**  
Representative Director and President,  
Operating Officer and Chief Executive Officer  
EneCoat Technologies Co., Ltd.
- **Yusuke Nakajima**  
Development Department  
Device Technology Development Center  
Technology Development Headquarters  
Konica Minolta Inc.
- **Keiichi Kishi**  
Corporate Vice President, General Manager, Corporate Technology  
Development Headquarters  
Konica Minolta, Inc.



# Biography

## ➤ **Naoya Kato**

Representative Director and President,  
Operating Officer and Chief Executive Officer  
EneCoat Technologies Co., Ltd.

Engaged in a number of investment projects in real estate and business restructuring at a foreign investment bank.

As a founding member of an independent PE fund, he experienced buyout investment.

In November 2016, he joined Kyoto University's Incubation Program as the promotion manager.

In January 2018, he co-founded EneCoat Technologies and assumed the representative director.

## ➤ **Tamotsu Horiuchi**

Director/Operating Officer and Chief Technology Officer  
EneCoat Technologies Co.,Ltd.

Engaged in material development at a paper manufacturer and material and device development at an electrical equipment manufacturer. Specializes in organic synthetic chemistry and organic device development. He has published 8 peer-reviewed papers, one of which has been cited more than 1,300 times. He has obtained more than 120 patents in Japan and abroad.

In March 2022, he assumed the director of EneCoat Technologies.





KONICA MINOLTA

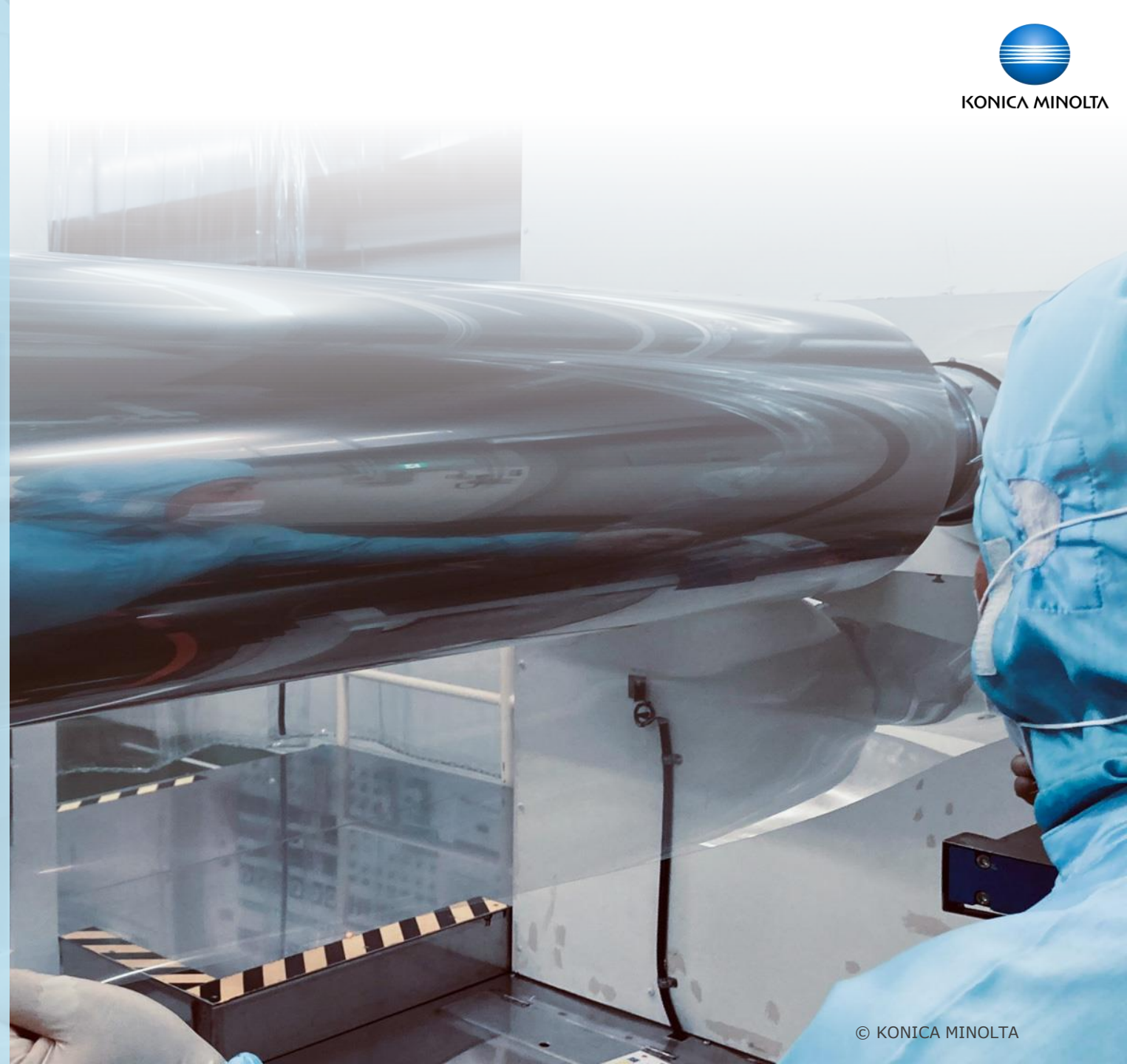
## Significance of perovskite solar cells

Why Konica Minolta can  
make this possible

Path to practical  
application of barrier film

### Naoya Kato

Representative Director and President,  
Operating Officer and Chief Executive Officer  
EneCoat Technologies Co., Ltd.



# **Our Business Strategies and Need for Barrier Film**

**Naoya Kato**

**Representative Director, EneCoat Technologies Co., Ltd.**

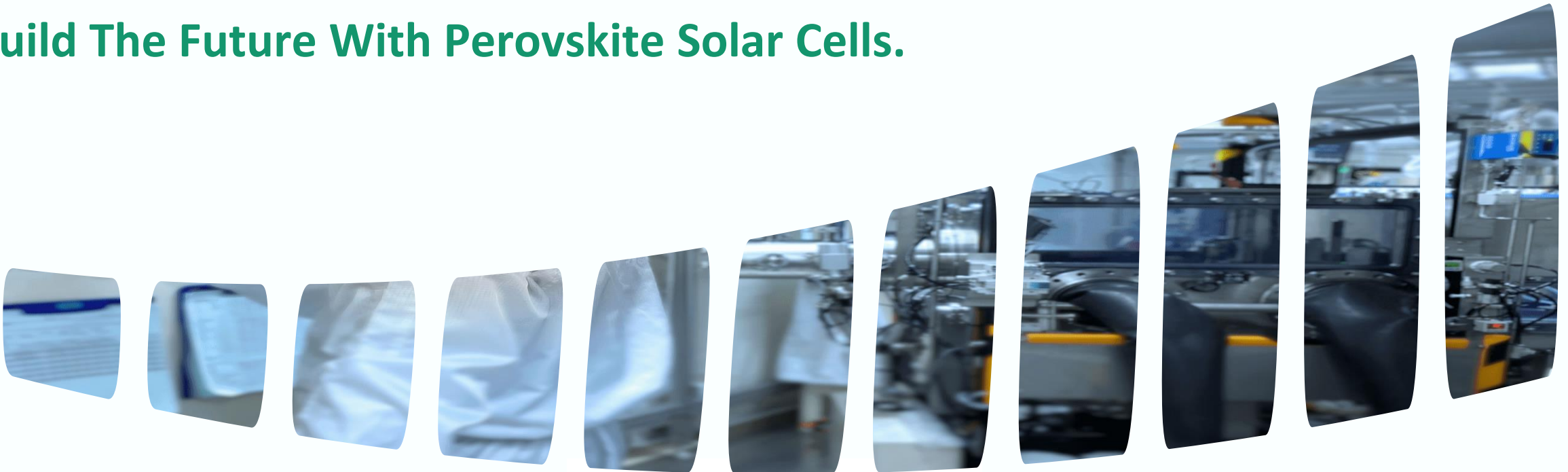
**November 25<sup>th</sup>, 2025**

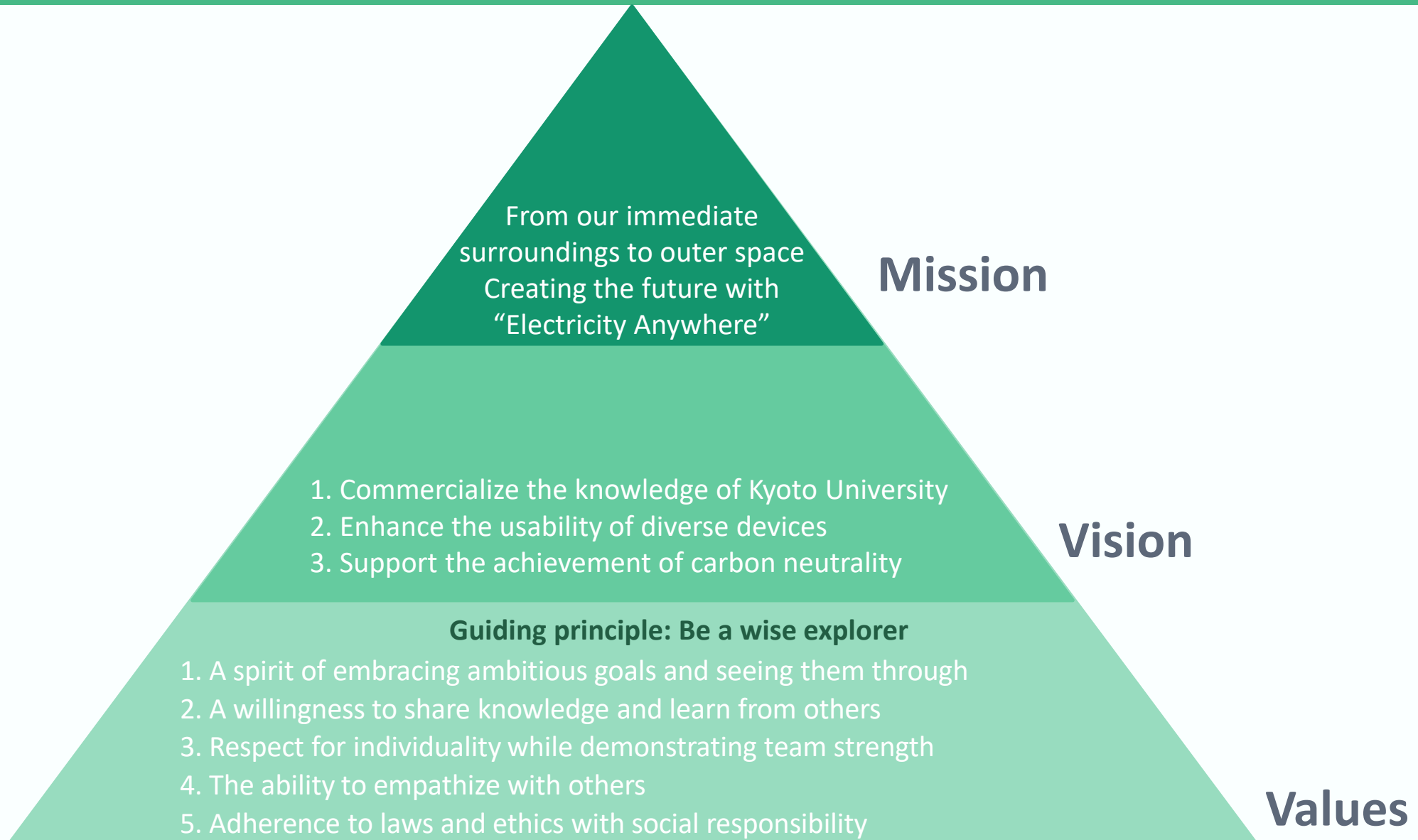


# Who we are

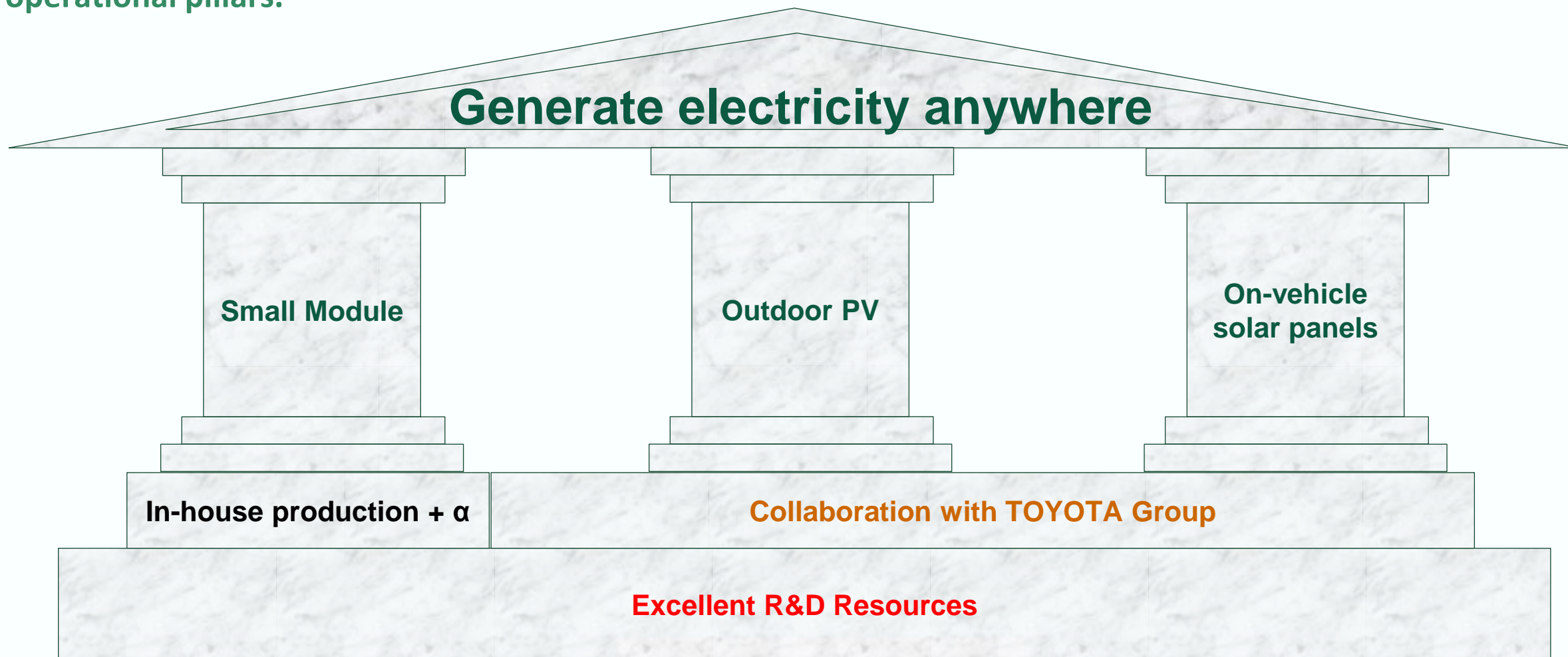
Founded	Origin	People	Shareholders	Equity	Grant
2018	Kyoto Univ.	100+	40+	JPY8.7B	JPY10B+

**Build The Future With Perovskite Solar Cells.**



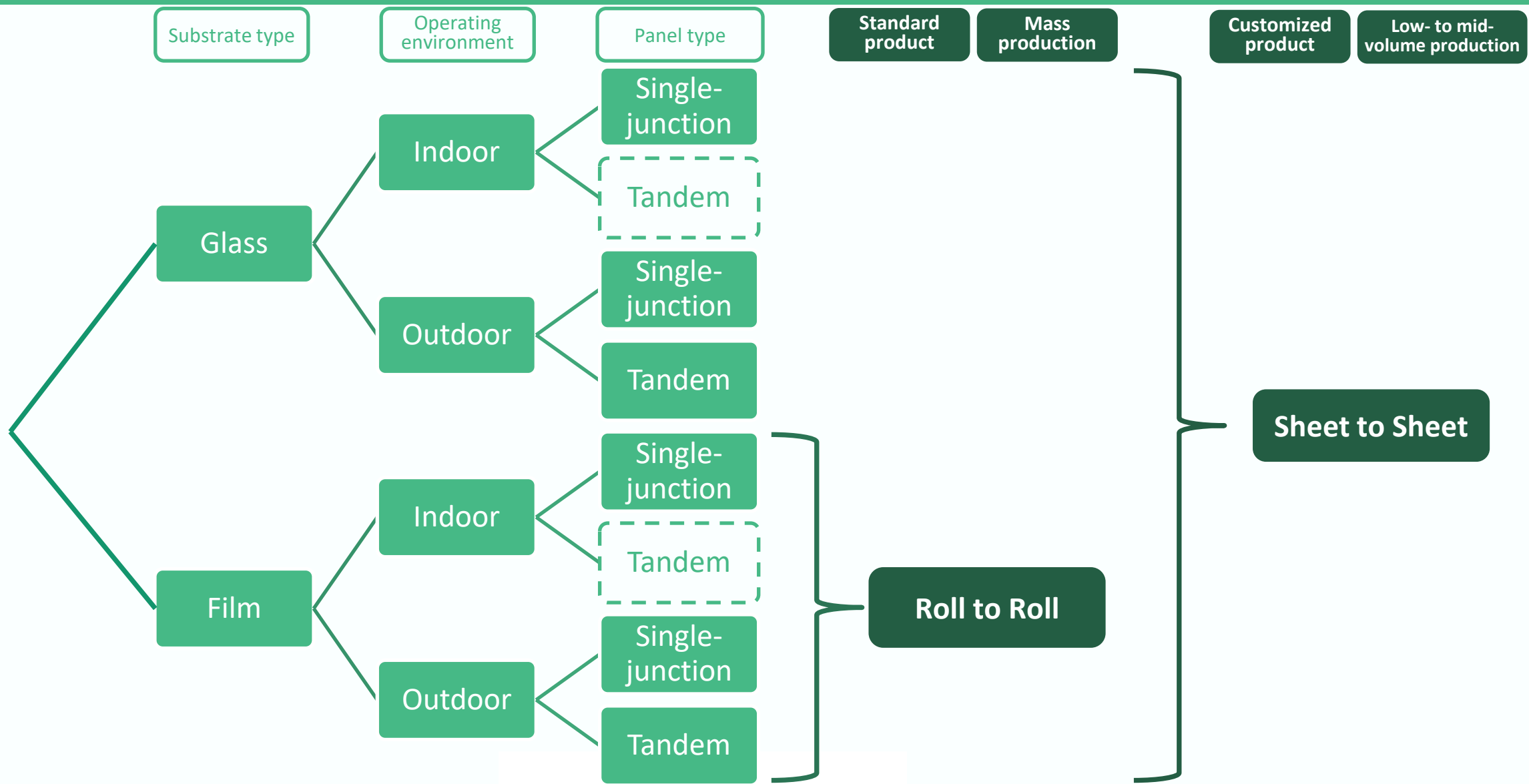


EneCoat's strength lies in its technology development capabilities, which are rooted in Kyoto University. We aim to provide foundational support for the production phases of three applications that we consider operational pillars.

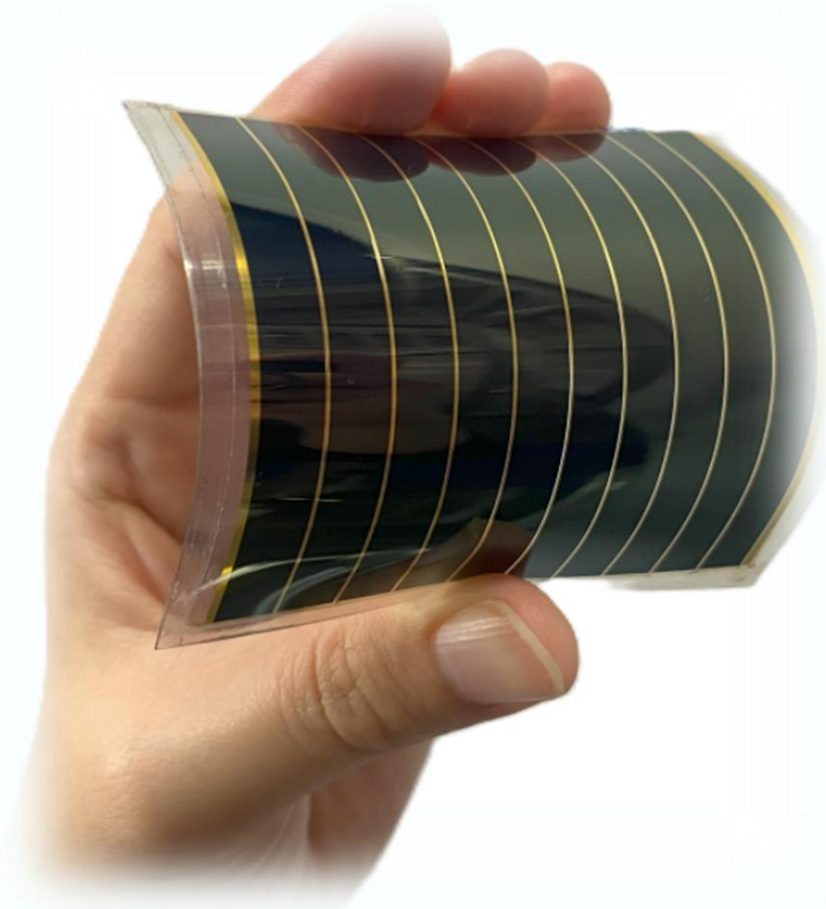




# Our Strategy      Market Entry Modes



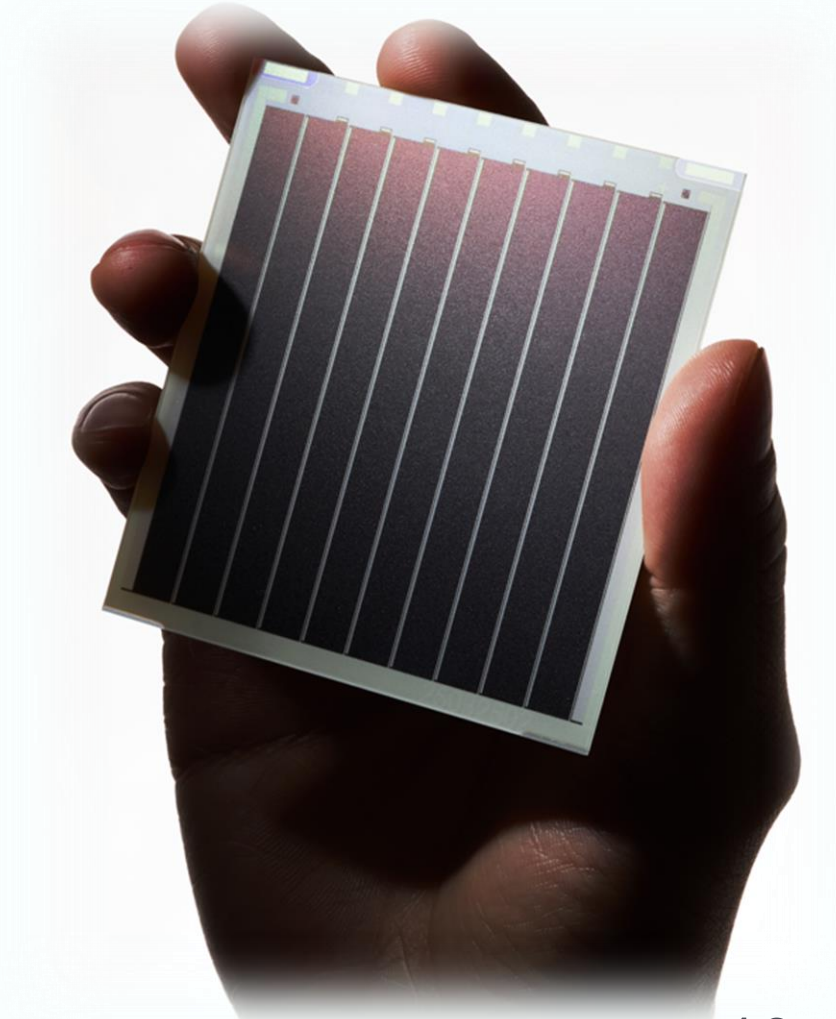
## High power generation performance

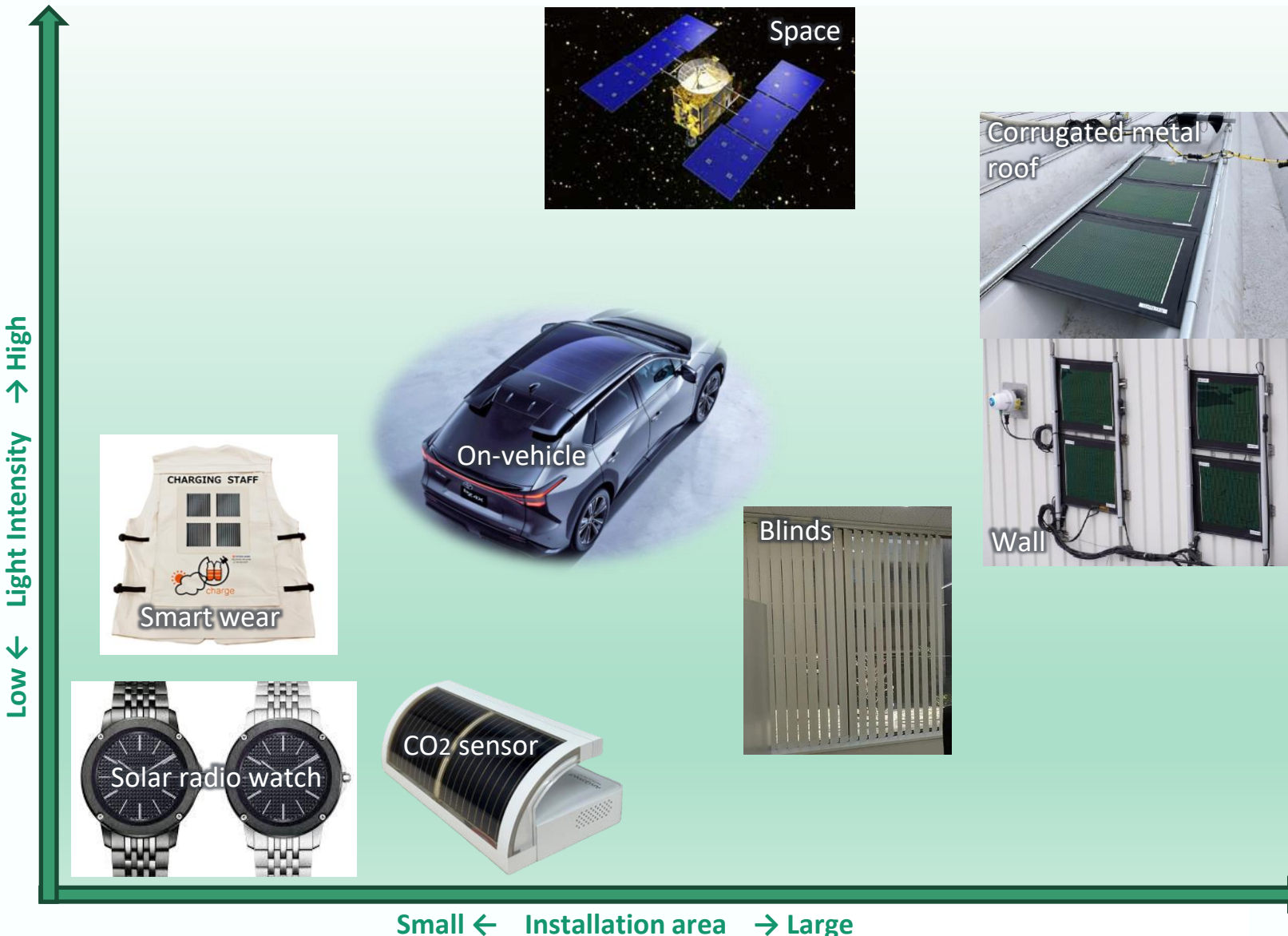


Flexible

Thin & Light

Versatile





Supplying electricity in  
all situations

Promotion of IoT  
Improvement of convenience  
in everyday life

Promotion of locally  
produced and locally  
consumed energy

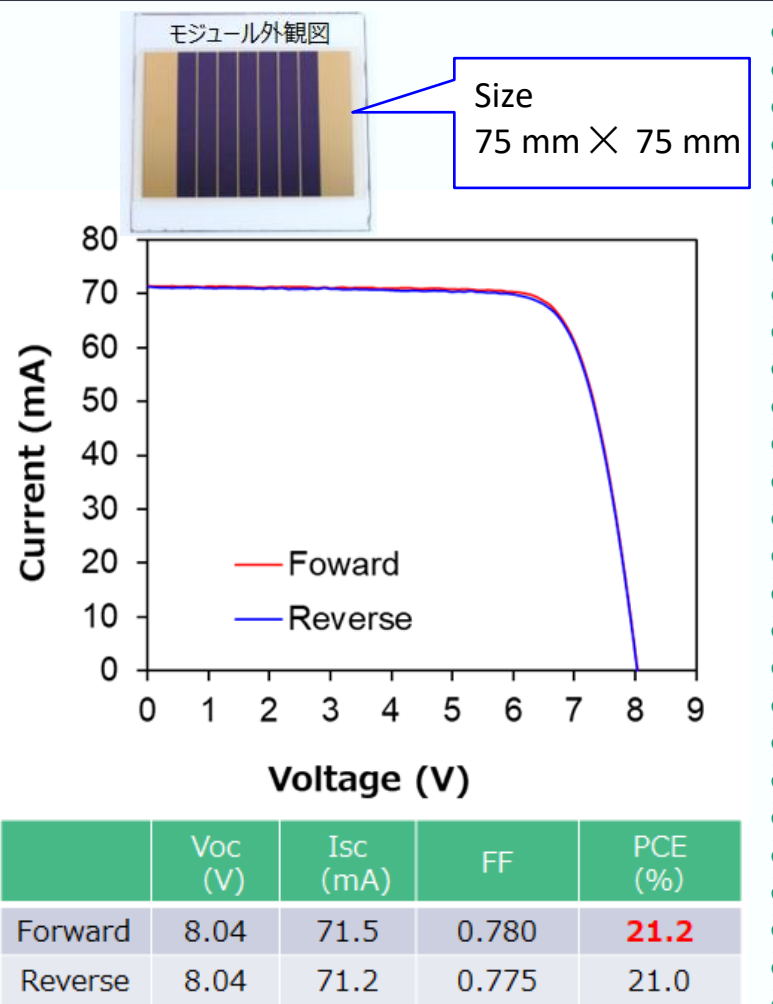


Electricity Anywhere

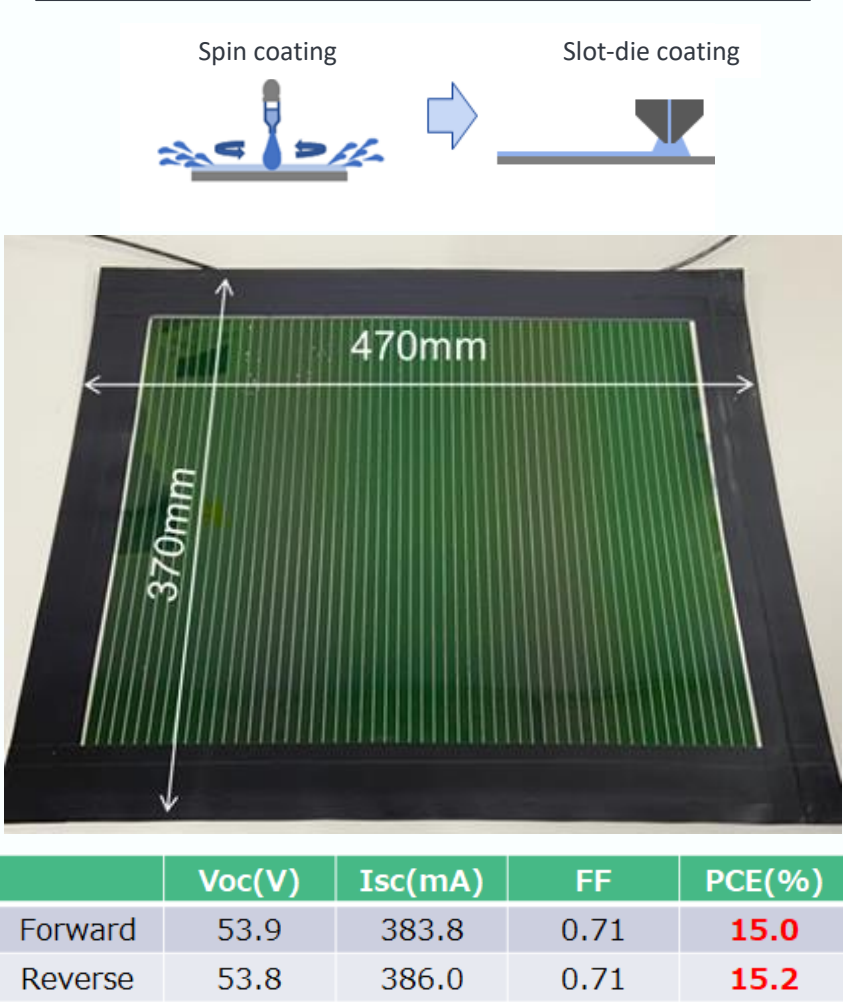
# Comparison

	c-Silicon	Perovskite	a-Silicon
Efficiency @ Sun light	✓	✓	△
Efficiency @ Indoor light	✗	✓	△
Weight	✗	✓	✓
Thinness	△	✓	✓
Flexibility	✗	✓	✓
Module cost	✓	△ ~ ✓	△
System cost	✓	✓	△
Durability	✓	△	△ ~ ✓

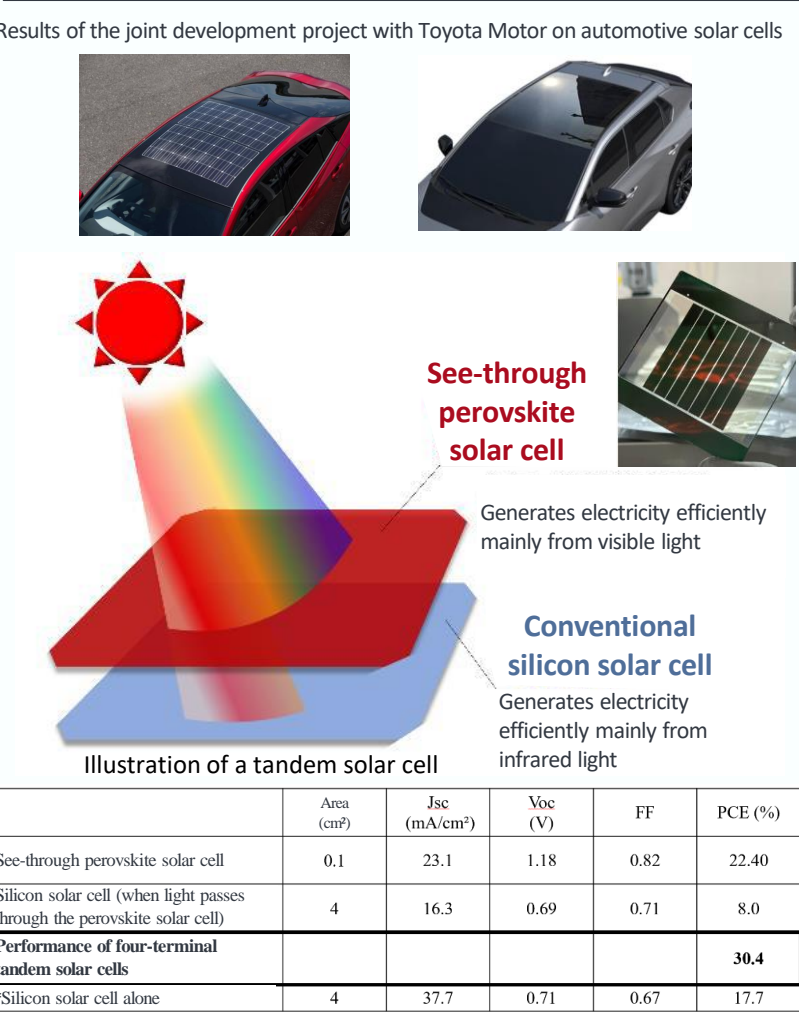
Achieved world-class **conversion efficiency exceeding 21 %** with a film module



Successfully produced a film module of practical size using a pilot line



Achieved **conversion efficiency exceeding 30 %** with a perovskite/silicon four-terminal tandem solar cell





Functions and design leveraging the characteristics of perovskite, aiming for social implementation of “Electricity Anywhere” –generating electricity even under low indoor illumination

## IoT sensor



Application to IoT sensors and measurement instruments

Air quality CO<sub>2</sub> sensor

Macnica

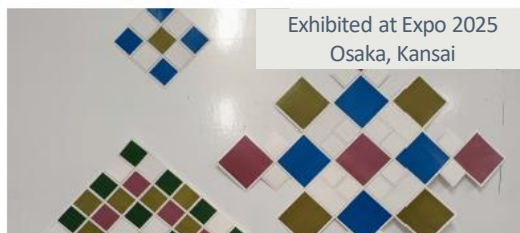
## Aroma diffuser



Function × Design  
Design that enriches daily life

Mitsui Fudosan Residential

## Color mosaic wall



Exhibited at Expo 2025  
Osaka, Kansai

Solar cells that do not look like batteries  
Highlighting interior aesthetics and design qualities

## LoRa wireless communication module



Displays sensor data on a PC

Autonomously operates the temperature and humidity sensor and the communication module

## Electronic shelf label system



Autonomously communicates with host PC and displays shelf labels



## Toyota Motor



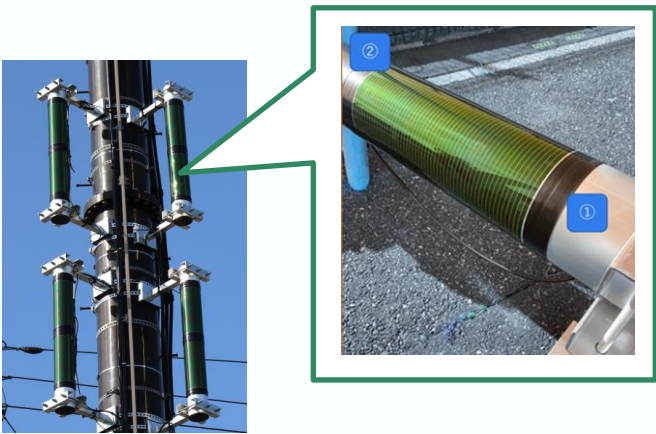
Began testing the installation of perovskite solar cells on vehicle **roofs** to extend the driving range of EVs and similar vehicles

## JGC



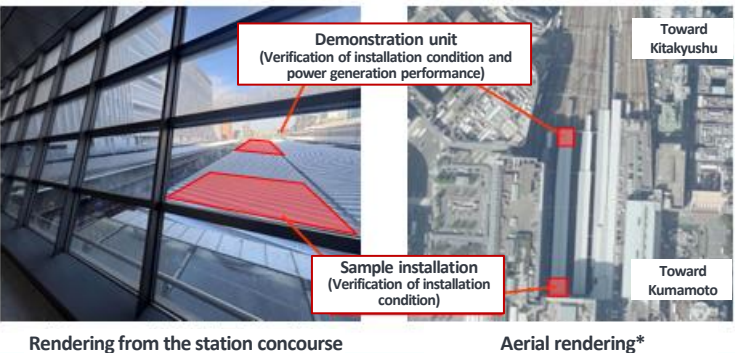
Conducts **outdoor demonstration experiment** in the bay area. Provides perovskite solar cells for installation on corrugated metal roofs

## KDDI



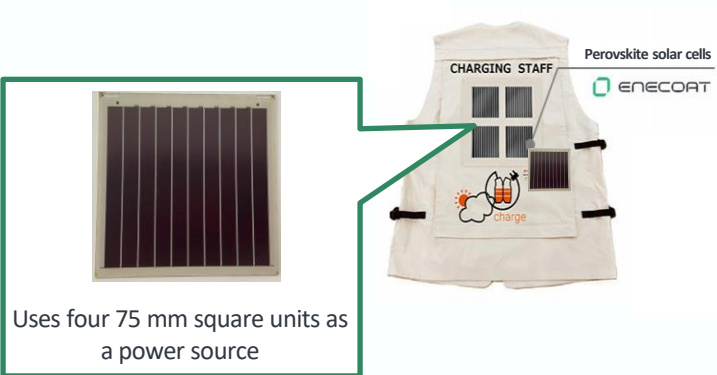
Installed perovskite solar cells on mobile base station towers to use them as **standalone base stations**

## JR Kyushu/JGC



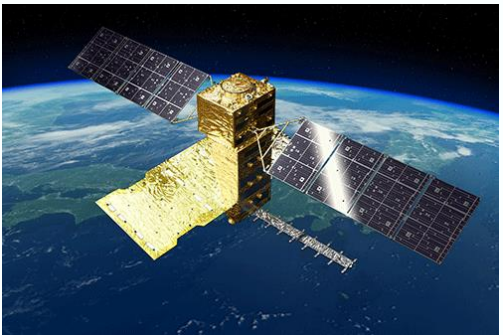
Installed perovskite on the **platform roof** of JR Hakata Station using a sheet construction method

## Toyoda Gosei



**Examined incorporating perovskite solar cells as the power source for air-conditioned clothing worn by Expo staff**

## JAXA



Jointly conducting durability tests that are more demanding than those performed on the ground, such as **radiation-resistance testing, high-temperature testing, and UV testing**

Press release on the NEDO website dated September 10, 2025

NEDO has adopted three new projects under the Green Innovation Fund Projects: “Development of Next-Generation Solar Cells/Next-Generation Solar Cell Demonstration Project.” The projects aim to cultivate the market for perovskite solar cells through the development of mass-production technology and field demonstrations.

次世代型太陽電池の開発

次世代型太陽電池実証事業

別紙 2

事業の目的・概要

- フィルム型・建材一体ガラス型のペロブスカイト太陽電池の実用化へ向け一定条件下での発電コスト14円／kWh以下を達成するため、品質を安定させつつ大量生産可能な量産技術の確立に向け、一連の生産プロセスとして高いスループットや高い歩留まりを実現する技術開発を行う。
- 量産技術の確立と並行して、ペロブスカイト太陽電池の特徴を活かした設置方法や施工方法などを含めた性能検証のため、国内外の市場を想定した建築物などの実用箇所への施工、運用試験といったフィールド実証を行い、必要に応じて検証結果を踏まえた改良を行うことで、ペロブスカイト太陽電池の実用化を促進させる。

今回新規採択したテーマの規模等

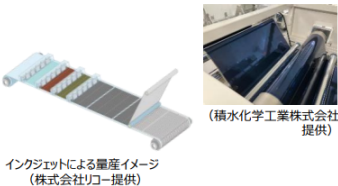
- 事業期間：2025年度～2029年度（5年間）
- 事業規模：約335億円
- 支援規模\*：約246億円  
\*インセンティブ額を含む。  
採択予定額であり、契約などの手続により変更の可能性あり。
- 補助率：助成2/3、1/2

実施体制

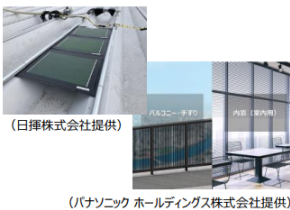
テーマ名（●は今回の新規採択テーマ）	事業者名
○軽量フレキシブルペロブスカイト太陽電池の量産実証	●積水化学工業株式会社、東京電力ホールディングス株式会社
●インクジェット印刷ペロブスカイト太陽電池生産技術開発および社会実装に向けた設置施工技術・電装技術開発	●株式会社リコー
●ガラス型ペロブスカイト太陽電池の量産技術開発とフィールド実証	●パナソニック ホールディングス株式会社
●設置自由度の高いペロブスカイト太陽電池の社会実装に向けた量産技術開発と実証	●株式会社エネコートテクノロジーズ

事業イメージ

量産技術開発



フィールド実証



Nikkei dated September 10, 2025

京大発エネコート、曲がる太陽電池で産学連合 豊田合成や青学も

スタートアップ

✓ フォロー済み

2025年9月10日 12:26

保存

あA 印刷 メール n X f 共有

京都大学発スタートアップエネコートテクノロジーズ（京都府久御山町）は10日、薄くて曲がる「ペロブスカイト型太陽電池」の開発に向けて産学連合をつくると発表した。トヨタ自動車や日揮、豊田合成など9社のほか、京大や青山学院大学が参加する。建物の屋根や壁に設置しやすい太陽電池の開発を急ぐ。

エネコートの事業がこのほど国の「グリーンイノベーション（GI）基金」に採択された。同基金からの補助と自己資金を合わせて100億円規模を投じるとみられる。素材や実証の技術を持つ大企業と組んで開発する。

エネコートを幹事としてコンソーシアムをつくる。トヨタ自動車、日揮、KDDI、豊田合成、YKKAP、京大、青山学院大などの企業や大学が加わる。2030年までの研究開発と実証で協力する。

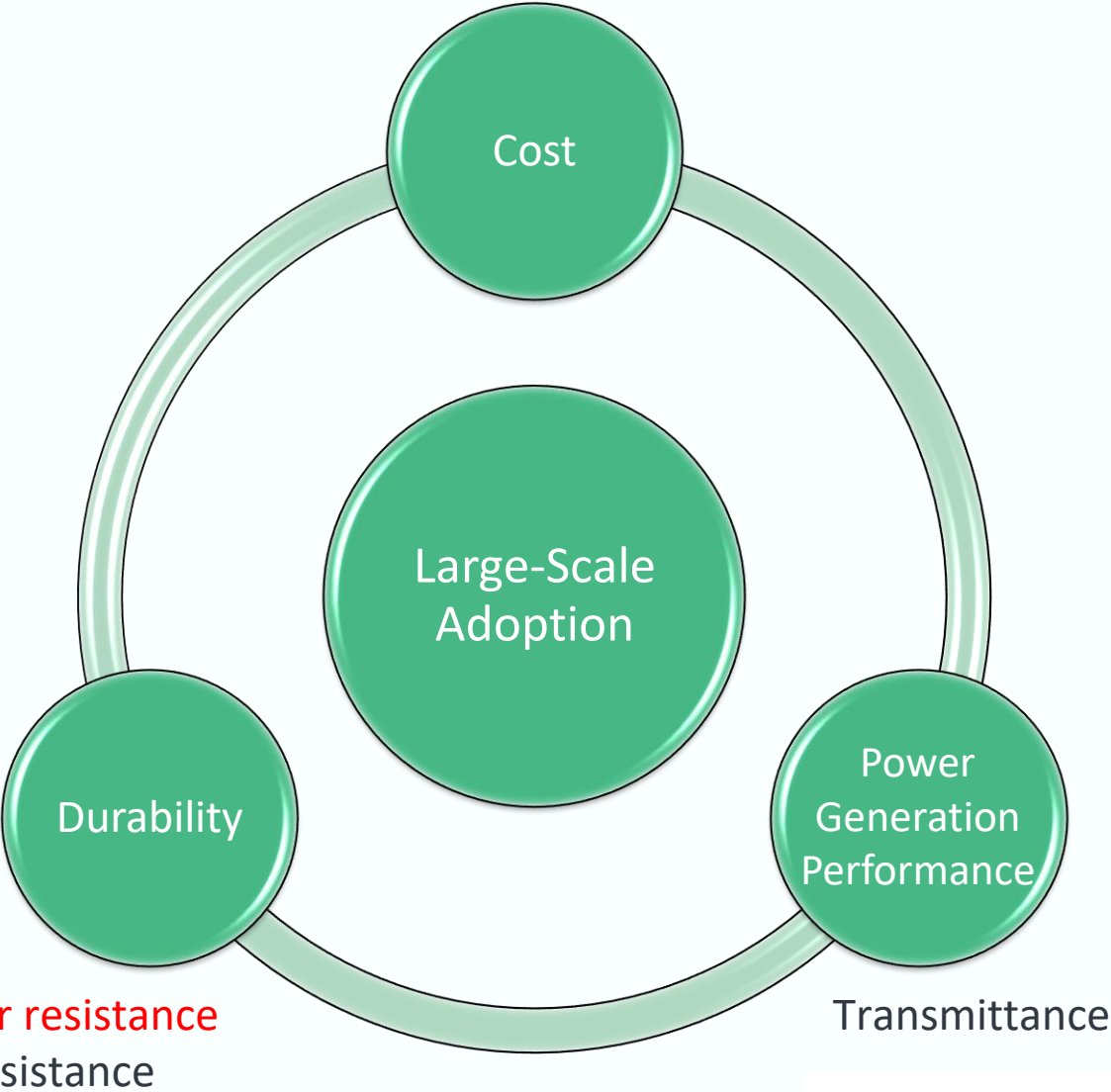
ペロブスカイト型は次世代の太陽電池として今後の普及が期待されている。エネコートは23年からトヨタと車載用を共同開発してきた。今回の資金で建物の屋根や壁に設置する用途に参入する。



# New factory

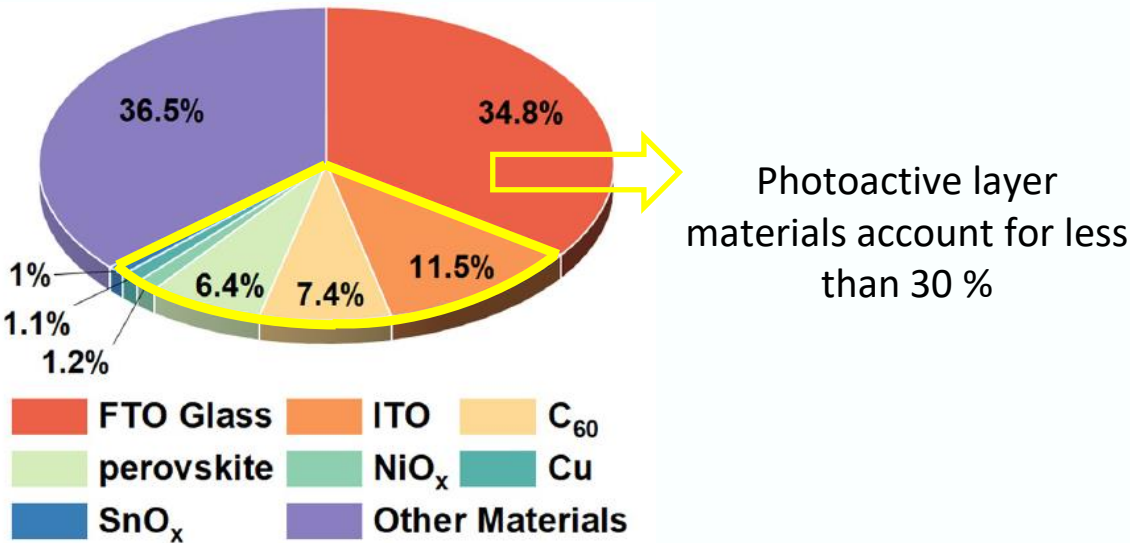
## 2027 Mass production





-Cost structure of a typical inverted glass perovskite solar module-

Reference: Y. Liu.et al., *Nano-Micro Letters*, **2025**, vol.17 219



Photoactive-layer materials in perovskite solar cells are relatively low-cost, while substrate and other components represent a larger portion of the cost.



In film-based PSCs, the barrier film (including the substrate) is the primary cost contributor among non-photoactive-layer materials..

- Achievements (technologies and expertise) in high-barrier films developed through OLED and related applications
- Exceptional water resistance (low water vapor transmission rate, WVTR)
- Device compatibility (thin film and curvature conformance)



**We look forward to products that offer both high functionality and low cost**

ペロブスカイト太陽電池で未来を創ります。

Build The Future With Perovskite Solar Cells.



株式会社エネコートテクノロジーズ

EneCoat Technologies Co., Ltd.





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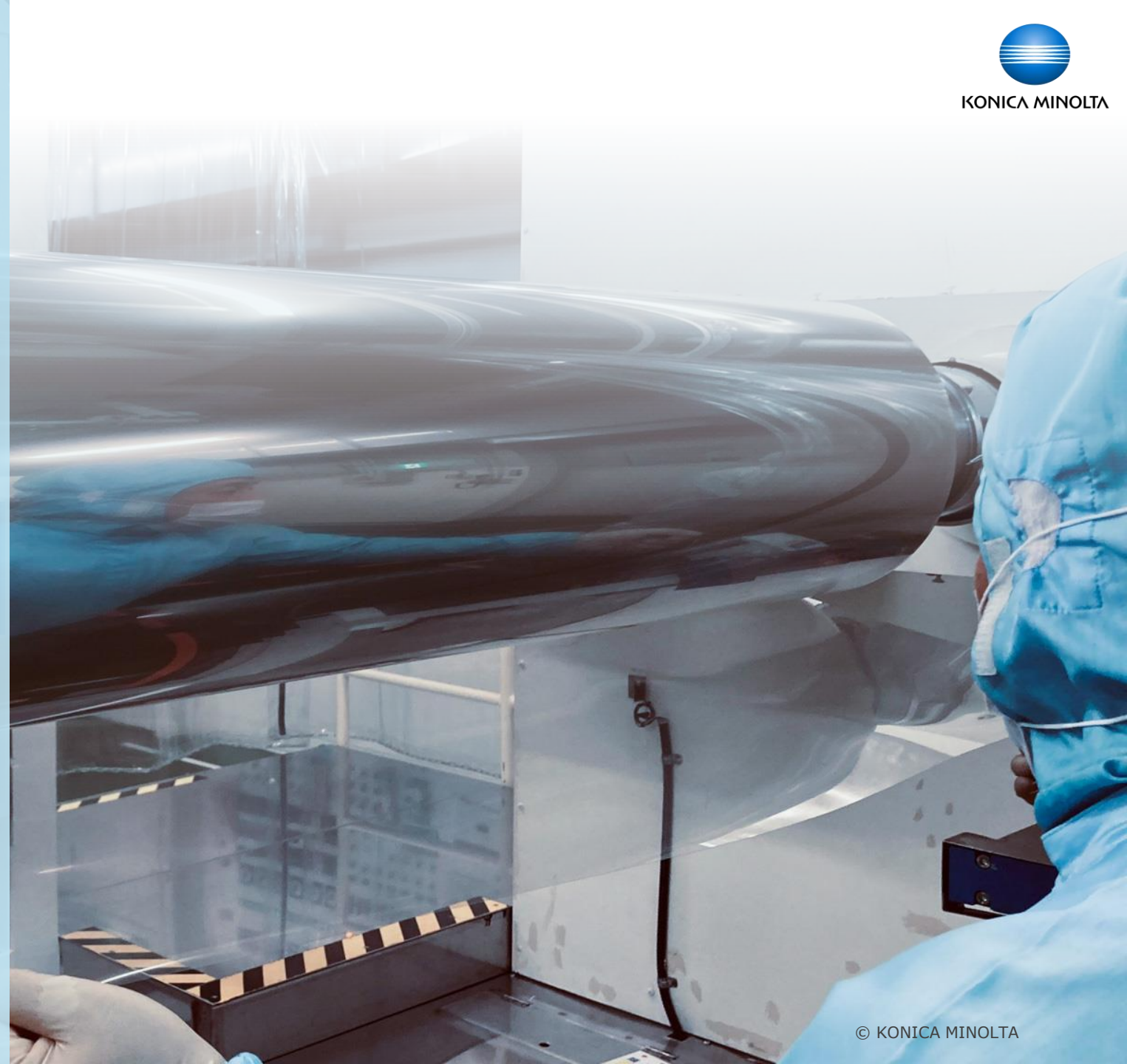
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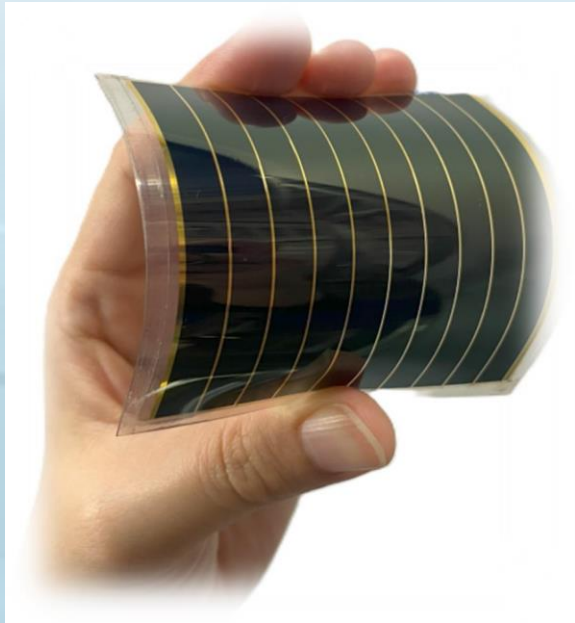
Path to practical  
application of barrier film

**Yusuke Nakajima**

Development Department  
Device Technology Development Center  
Technology Development Headquarters  
Konica Minolta Inc.



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## Challenge

Water intrusion degrades the photoactive layer

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Scaling up to mass production can lead to a quality decline

## Konica Minolta's barrier film

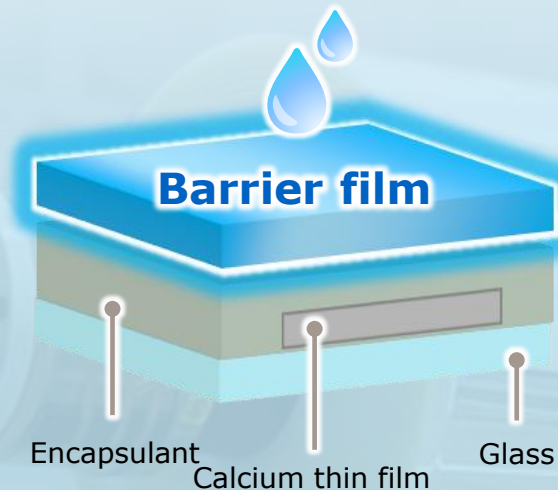
**Formation of a high-barrier layer to suppress water intrusion**

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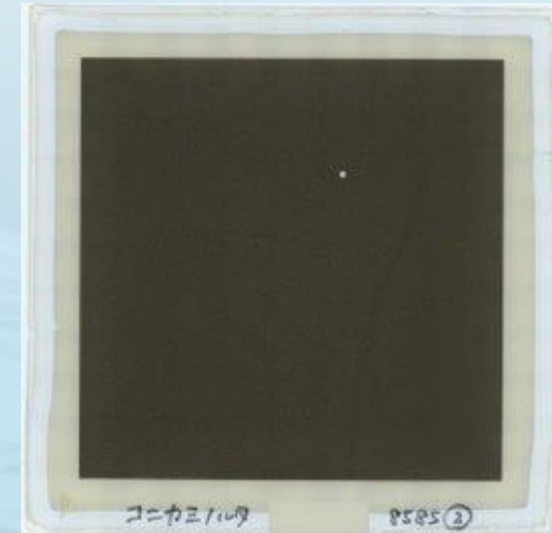
**Production technology cultivated in the functional film business**

Through the calcium test, which is used to evaluate the water vapor transmission rate (WVTR) of barrier films, it was verified that the film provides sufficient quality for outdoor applications of perovskite solar cells

Calcium test sample configuration



Evaluation status



\* Calcium test sample created by EneCoat Technologies  
(after 3,507 hours)

The degradation of the moisture-sensitive calcium layer is observed to evaluate the barrier film quality, i.e., its resistance to water vapor transmission

In the calcium test conducted by EneCoat Technologies, the existing barrier film product demonstrated durability exceeding **3,500 hours**

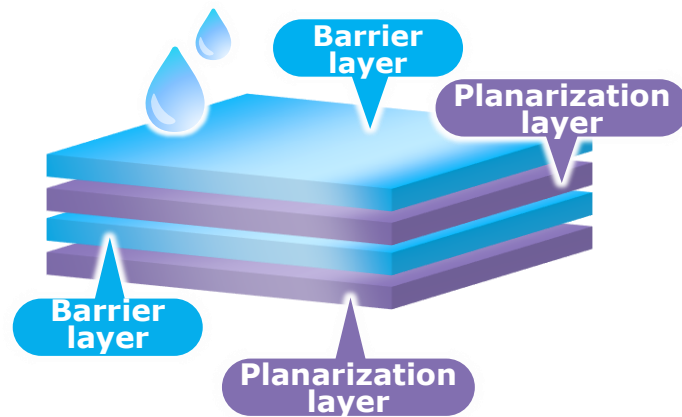
Note: A duration of 2,000 hours is considered sufficient for outdoor applications



Water resistance is generally achieved by multilayer stacking of barrier layers and planarization layers filling substrate irregularities and voids

High barrier performance in thin films is achieved through Konica Minolta's proprietary technology, which enables both planarization and barrier function

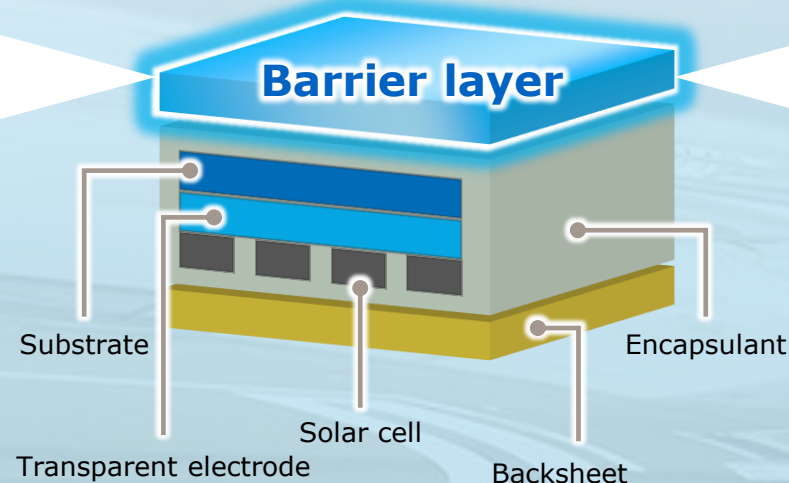
## Conventional barrier film



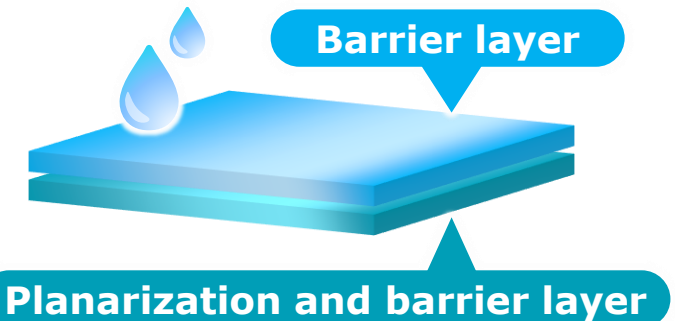
Alternating stacking of planarization layers and barrier layers

**Multilayering**  
required for  
high barrier performance

## Structure of a perovskite solar cell



## Konica Minolta's barrier film



Stacking two types of layers: one that provides both planarization and barrier functions, and the other that provides only barrier functions

**Fewer layers**  
achieving  
high barrier performance

# Barrier Film | Stable Mass Production is Achieved Through Technology Cultivated in Film Manufacturing

Stable mass production is achieved through the production technology cultivated over many years in the roll-to-roll film business and through the use of existing equipment



1976

Sakura Color, a photographic film, marketed



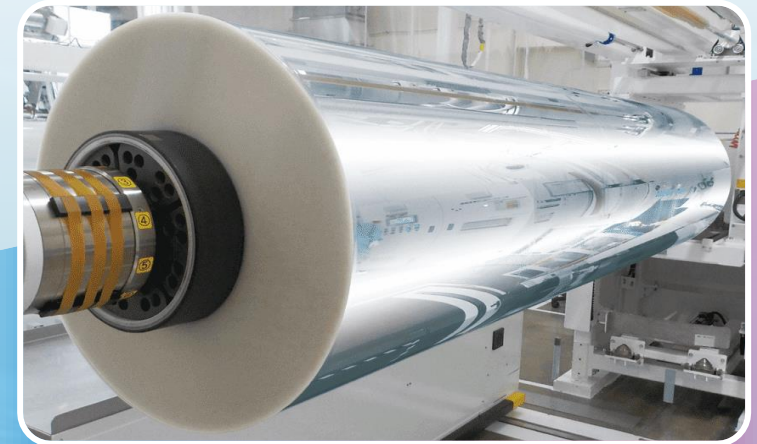
2000

TAC films for LCD polarizers fully launched



2015

Barrier film for OLED marketed



**Barrier film for perovskite solar cells**



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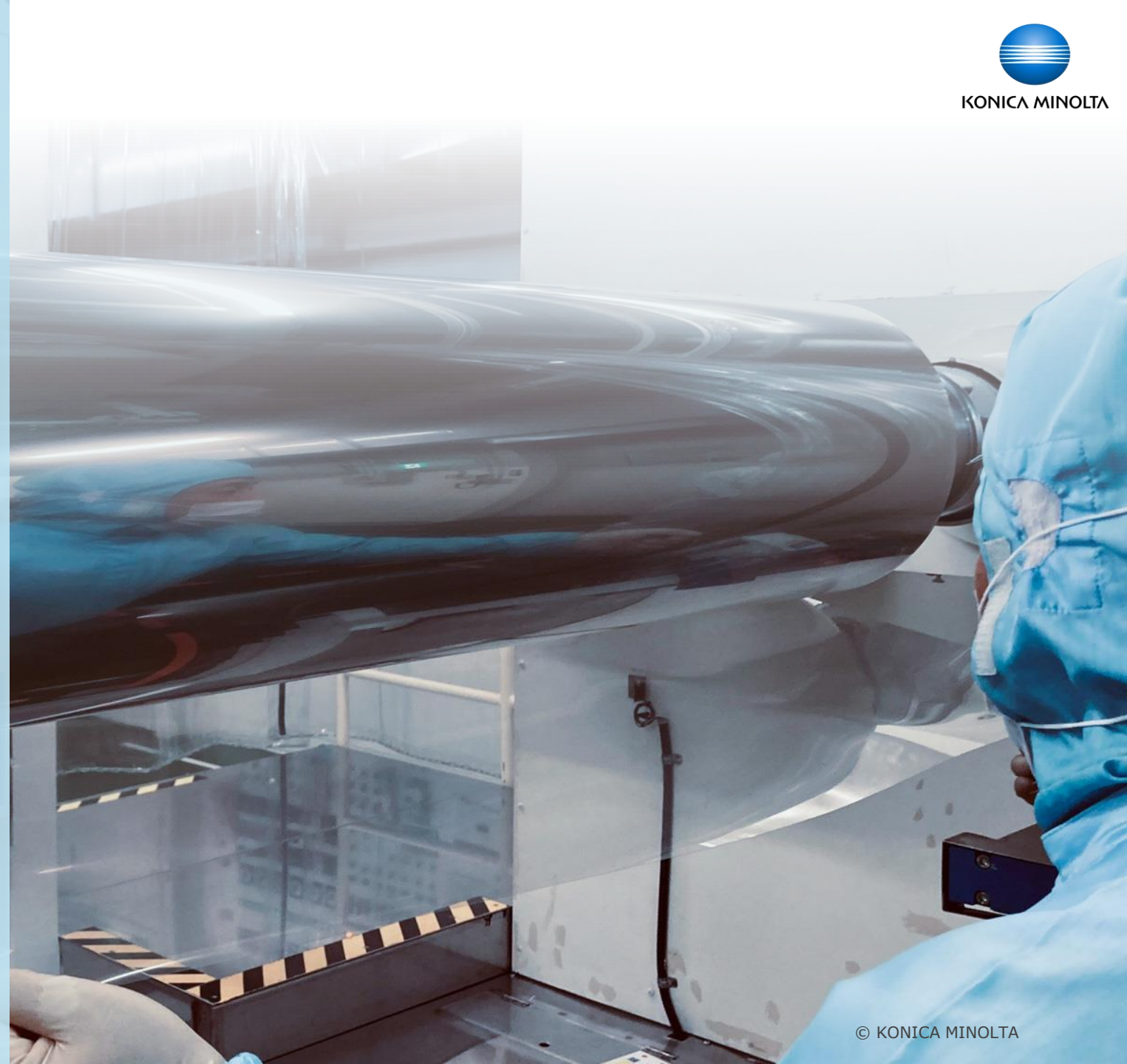
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**Keiichi Kishi**

Corporate Vice President, General Manager,  
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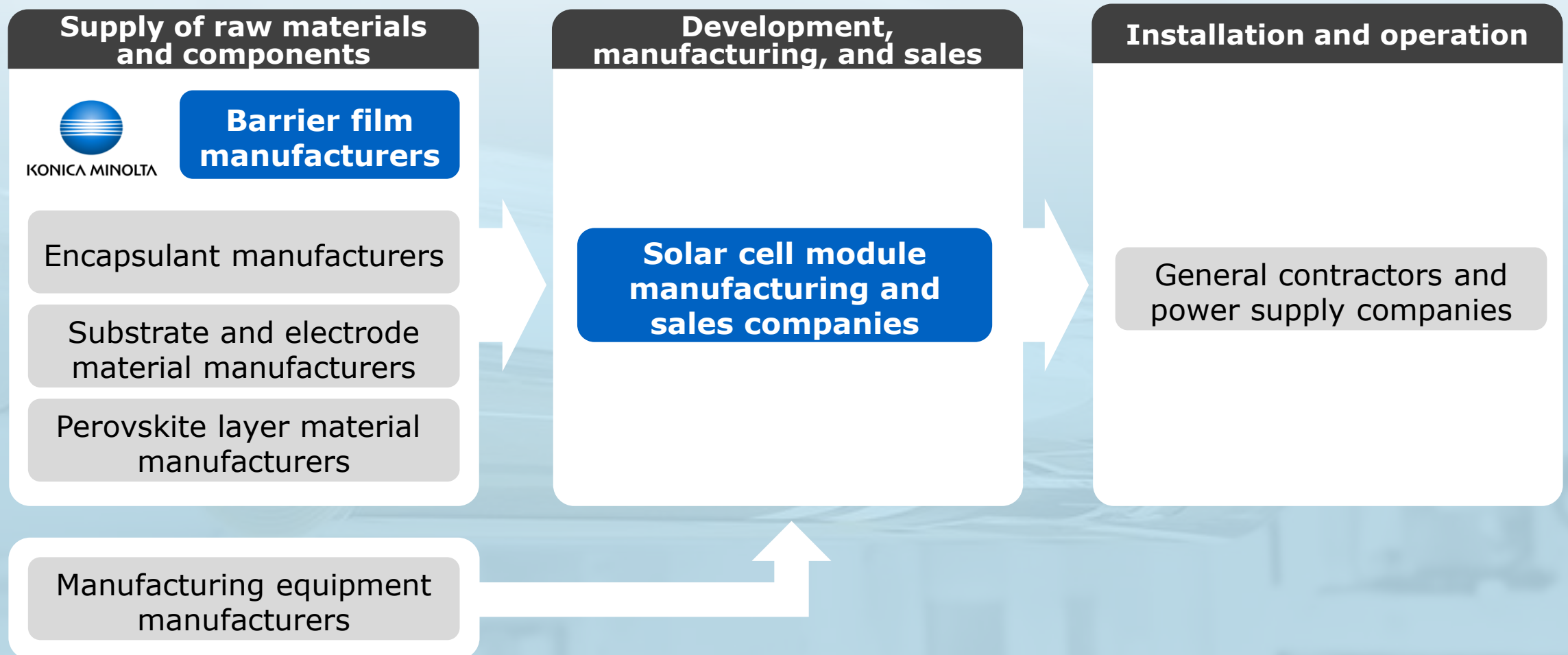
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## Konica Minolta As a Leader in Technology Originating in Japan

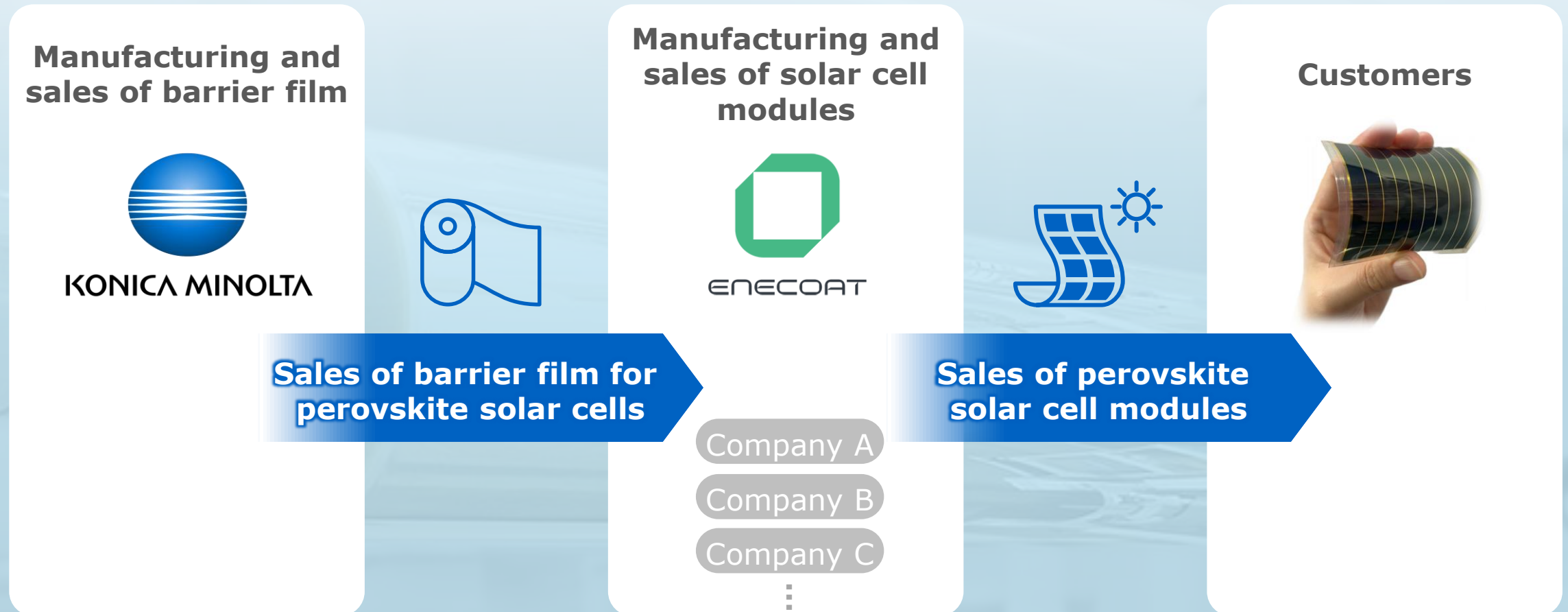
**In Japan, raw material suppliers, manufacturers, construction companies, and others are entering the market**

**Konica Minolta provides barrier film to solar cell module manufacturers**



## Providing Barrier Film for Perovskite Solar Cells to Meet Customer Needs

**Targeting customers engaged in the manufacturing and sales of perovskite solar cell modules**  
**Aiming for high profitability through the Industry-type business model**

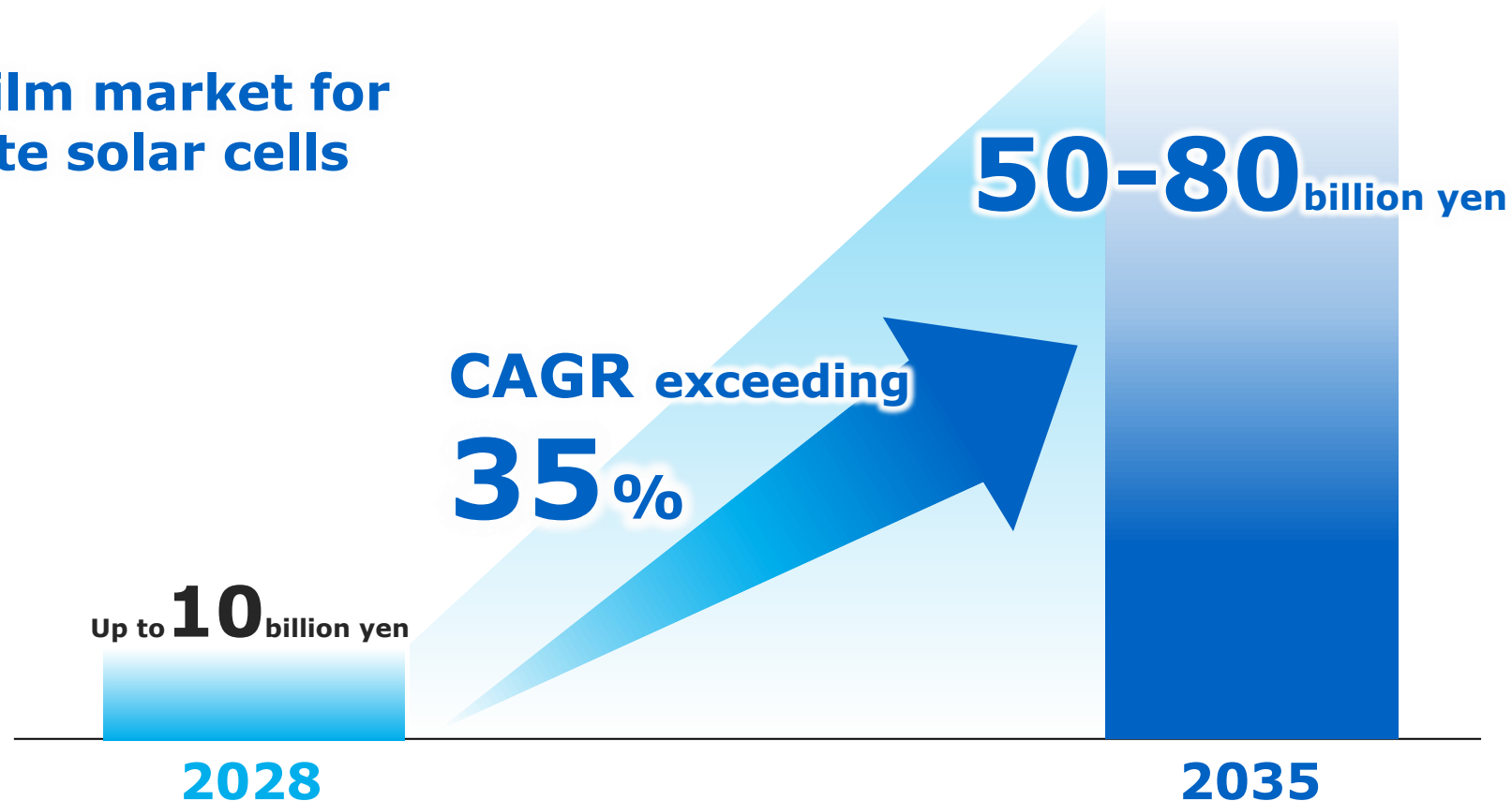


## Target Market for Perovskite Solar Cell Barrier Film

In line with the rapid growth expected for the perovskite solar cell market, the barrier film market is projected to reach 50–80 billion yen by 2035

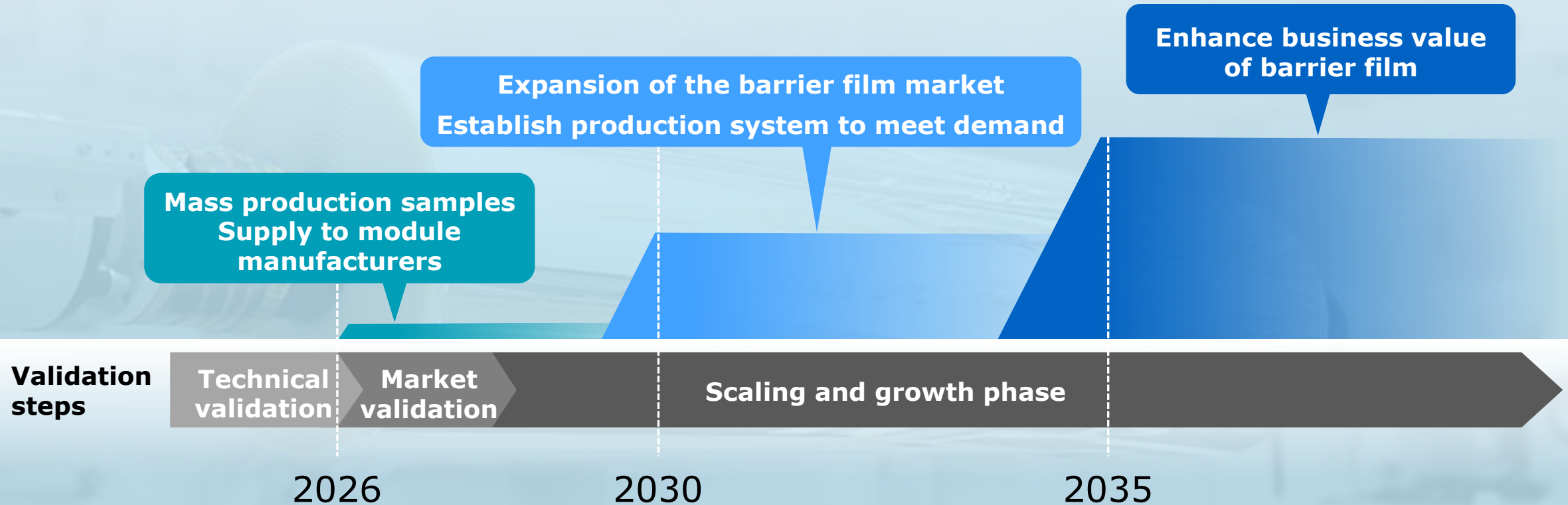
Aiming to become the market leader by leveraging our high-performance material

### Barrier film market for perovskite solar cells



## Business Growth Concept of Barrier Film

**Leveraging our proven technology and equipment, we will begin delivery of mass production samples in 2026**  
**Targeting market leadership in barrier film: 50 billion yen in 2035**





**KONICA MINOLTA**

*Cautionary Statement:*

*The forecasts mentioned in this material are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from those forecasts due to various factors.*

*Remarks:*

*Yen amounts are rounded to the nearest 100 million.*