

Konica Minolta Group

March 2009 Consolidated Financial Results

May 14, 2009
Konica Minolta Holdings, Inc.

Cautionary Statement:

The forecasts mentioned in this material are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from those forecasts due to various factors.

Remarks: Yen amounts are rounded to the nearest 100 million.

Review of FY/Mar09 Financial Results

April 1, 2008 – March 31, 2009

Yasuo Matsumoto
Senior Executive Officer
Konica Minolta Holdings, Inc.

May 14, 2009

FY/Mar09 financial results

				[Billions of yen]	
	FY/Mar09	FY/Mar08	YoY(%)	FY/Mar09 Forecast*	Difference
Net sales	947.8	1,071.6	-12%	955.0	-7.2
Gross income	427.6	531.3	-20%	--	
<i>Gross income ratio</i>	45.1%	49.6%		--	
Operating income	56.3	119.6	-53%	65.0	-8.7
<i>Operating income ratio</i>	5.9%	11.2%		6.8%	
Ordinary income	45.4	104.2	-56%	51.0	-5.6
Net income before taxes	33.2	99.0	-66%	38.0	-4.8
Net income	15.2	68.8	-78%	17.0	-1.8
<i>Net income ratio</i>	1.6%	6.4%		1.8%	
EPS [Yen]	28.62	129.71			
ROE [full year]	3.7%	17.5%			
FOREX [P/L] [Yen] USD	100.54	114.28	-13.74		
Euro	143.48	161.53	-18.05		

*FY/Mar09 Forecast: Announcement on Jan. 29, 2009

FY/Mar09 financial results



■ Net sales

Forex impact due to yen appreciation against mainly USD and Euro: -81.4 billion yen
FY/Mar08 vs. FY/Mar09: -42.3 billion yen, -4%)

■ Operating profit

Effect of accounting method change: -12.8 billion yen
Forex impact due to yen appreciation against USD and Euro: -21.0 billion yen
FY/Mar08 vs. FY/Mar09: -29.6 billion yen, -25%)

● Non-operating expenses

Foreign exchange loss due to yen appreciation: -7.3 billion yen

● Extraordinary gain

Gain on the sale of Medical & Graphic business's subsidiary
and related businesses: 5.9 billion yen

● Extraordinary loss

Loss on valuation of investment securities: -3.8 billion yen
Restructuring expenses: -10.1 billion yen

● Tax expenses

Retained profit of overseas subsidiaries owing to tax system reforms: 3.4 billion yen

FY/Mar09 consolidated results – Segment

Net sales

				[Billions of yen]	
	FY/Mar09	FY/Mar08	YoY(%)	FY/Mar09 Forecast*	Difference
Business Technologies	623.7	701.0	-11%	630.0	-1%
Optics	173.4	182.3	-5%	170.0	2%
Medical & Graphic	125.9	161.1	-22%	130.0	-3%
Other businesses	15.5	16.8	-8%	15.0	3%
HD and eliminations	9.4	10.4	-10%	10.0	-6%
Group total	947.8	1,071.6	-12%	955.0	-1%

Operating income

				[Billions of yen]	
	FY/Mar09	FY/Mar08	YoY(%)	FY/Mar09 Forecast*	Difference
Business Technologies	52.6	90.1	-42%	56.0	-6%
<i>Operating income ratio</i>	<i>8.4%</i>	<i>12.9%</i>		<i>8.9%</i>	
Optics	12.5	31.3	-60%	14.5	-14%
<i>Operating income ratio</i>	<i>7.2%</i>	<i>17.1%</i>		<i>8.5%</i>	
Medical & Graphic	3.1	7.8	-60%	5.0	-38%
<i>Operating income ratio</i>	<i>2.4%</i>	<i>4.8%</i>		<i>3.8%</i>	
Other businesses	1.1	2.1	-46%	1.5	-25%
HD and eliminations	-13.0	-11.6	--	-12.0	
Group total	56.3	119.6	-53%	65.0	-13%
<i>Operating income ratio</i>	<i>5.9%</i>	<i>11.2%</i>		<i>6.8%</i>	

*FY/Mar09 Forecast: Announcement on Jan. 29, 2009

■ Business Technologies

MFP sales slowed in 2H:

Companies, predominantly those in developed countries, cut capital spending and faced credit contractions. Moreover, with the significant appreciation of the yen in the second half of the term. (Excluding the impact of foreign exchange: Maintained the same level YoY)

■ Optics

TAC film and optical pickup lenses fell sharply in 2H:

A record profit was posted in the first half of the term. However, given the impact of the substantial production adjustment made by digital electric appliances manufacturers, demand for TAC film and optical pickup lenses, the main earnings sources, fell sharply from the second half of the term.

■ Medical & Graphic

Demand for film products slumped further in both the domestic and overseas markets. Although sales of digital equipment for practitioners and clinics were strong, overall sales fell YoY, reflecting some transfers of business.

Operating profit analysis – Business Technologies

	[Billions of yen]				
	1Q	2Q	3Q	4Q	Total
[Operating income]					
FY/Mar09	17.1	15.2	15.4	4.8	52.6
FY/Mar08	21.4	23.3	22.4	23.0	90.1
YoY	-4.3	-8.1	-7.0	-18.2	-37.5

[Factors]

Forex impact	0.5	-0.5	-8.8	-8.3	-17.1
Accounting method change	-0.7	-0.7	-0.8	-1.2	-3.5
Depreciation of goodwill related to newly consolidated subsidiaries, and	-0.3	-1.2	-1.1	-1.2	-3.8
Factors not related to operation	-0.5	-2.4	-10.7	-10.7	-24.4
Prince change	-3.2	-4.2	-2.0	-4.4	-13.8
Sales volume change, and other	2.7	0.2	-0.5	-9.9	-7.4
Cost down, net	0.7	0.9	1.3	1.1	4.0
SG&A change, net (*1)	-4.0	-2.5	4.9	5.7	4.1
Factors related to operation	-3.8	-5.6	3.7	-7.5	-13.1

For 4Q

Adoption of lower cost basis accounting standard

DANKA: ¥1.0 b

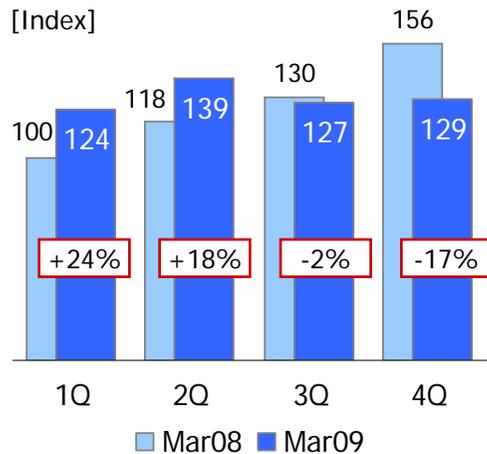
Cost down: ¥2.0 b
Cost up: -¥1.0 b



Sales trends in Business Technologies

■ Color MFP – Unit sales

Mar08 vs. Mar09: +3%

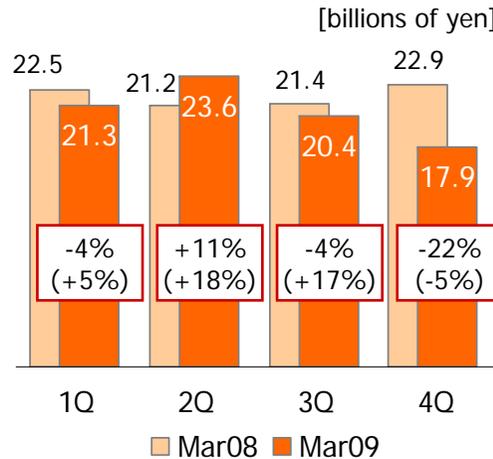


* Base index : "1Q Mar08 " = 100

■ Production printing –Net sales

Mar08 vs. Mar09: -6% (+8%)

(%) = Excluding FOREX effects



■ MFP non-hardware –

Net sales (Color + B/W)

Mar08 vs. Mar09: 1% (+12%)

(%) = Excluding FOREX effects



*Base index : "1Q Mar08 " = 100

*Sum of 5 major sales companies: Japan, US, UK, Germany, France

- **Color MFP** → Full-year sales of color MFPs rose YoY. Growth in terms of sales volume slowed from the second half of the term, reflecting lackluster market conditions, mainly in the United States and Europe.
- **Production printing** → Sales rose 8% excluding the impact of exchange rate fluctuations, given strong sales of non-hard products.
- **MFP non-hard** → Sales rose steadily YoY through the term excluding the impact of exchange rate fluctuations.

Operating profit analysis – Optics

	[Billions of yen]				
	1Q	2Q	3Q	4Q	Total
[Operating income]					
FY/Mar09	8.8	10.1	0.5	-6.9	12.5
FY/Mar08	4.7	8.3	11.1	7.1	31.3
YoY	4.1	1.8	-10.7	-14.0	-18.7
[Factors]					
Forex impact	-0.4	-0.3	-0.2	-0.1	-1.0
Accounting method change	-1.3	-2.4	-1.6	-2.7	-8.1
Factors not related to operation	-1.8	-2.7	-1.8	-2.8	-9.1
Prince change	-2.3	-3.4	-2.8	-1.4	-9.9
Sales volume change, and other	11.0	9.1	-5.2	-11.7	3.2
Cost down, net	1.1	0.6	1.1	1.3	4.1
SG&A change, net (*1)	-3.9	-1.8	-2.0	0.7	-7.0
Factors related to operation	5.9	4.5	-8.9	-11.2	-9.6

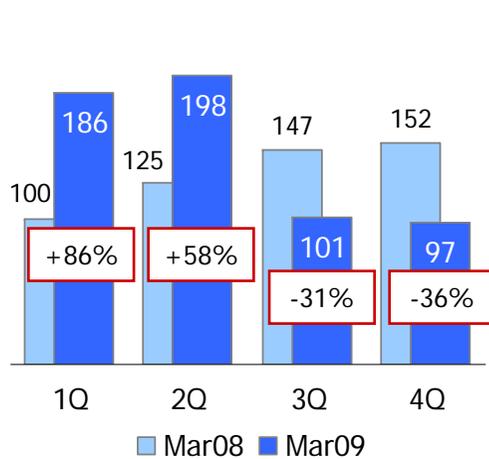


Sales trends in Optics

TAC film – Unit sales

Mar08 vs. Mar09

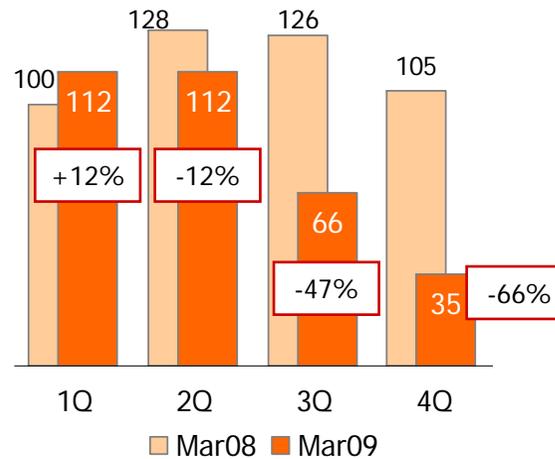
Quantity : +11%, Value: +2%



Optical pickup lenses – Unit sales

Mar08 vs. Mar09

Quantity : -29%, Value: -23%



Glass HD substrates – Unit sales

Mar08 vs. Mar09

Quantity : +6%, Value: +5%



*Base index : "1Q Mar08" = 100

- **TAC film** → Full-year sales increased YoY in terms of both value and volume. Sales dropped in 2H, given a sharp decline in orders.
- **Optical pickup lenses** → Full-year sales fell YoY, reflecting lower orders for both BD and conventional formats in 2H.
- **Glass substrates for HD** → Full-year sales rose YoY, although orders dropped sharply in 4Q.
- Given the sharp fall in orders, all businesses experienced lower capacity utilization rates in 4Q, resulting in lower production profit.

Progress of restructuring

1. Reduce fixed production costs

The Company began optimizing the production structure and workforce of the Optics Business, both in Japan and overseas.

Labor costs reduction 3Q vs. 4Q: Approximately -25%

2. Reduce SG&A

The Company began streamlining the overseas sales divisions of the Business Technologies Business.

3. Sort out non-profitable and low-margin operations

The Company terminated the production and sale of printing films.

4. Review sale prices

The Company raised local sale prices in the European market, commencing from February 2009. (April 2009 in the US)

MANAGEMENT POLICY <09-10>

Masatoshi Matsuzaki
President and CEO
Konica Minolta Holdings, Inc.

May 14, 2009

Agenda

- 1. Review of FORWARD 08, the Medium-Term Business Plan
(Three years from Apr. 2006 to Mar. 2009)**
- 2. Outline of MANAGEMENT POLICY <09-10>**
 - 2-1. Execute structural reforms: survival and innovation
 - 2-2. Achieve strong growth: strengthen existing businesses
 - 2-3. Achieve strong growth: develop new businesses
- 3. March 2010 Forecasts**
- 4. Earnings growth from a medium-to long-term perspective**



Review of FORWARD 08

■ FORWARD 08 basic concept

Further increase the added value in operations and maximize corporate value through the Group's growth

1. Promote growth by leveraging collective Group resources
2. Build a new corporate image
3. Promote world-class CSR management

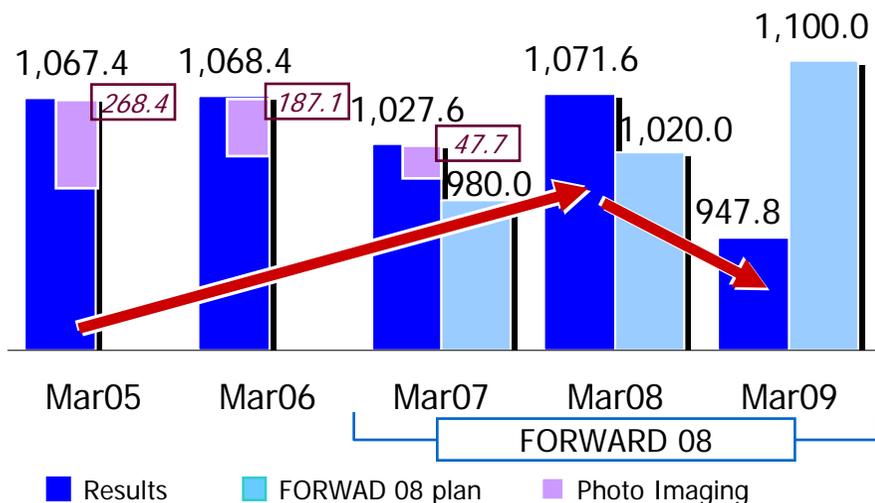
■ Main operational achievements

1. Focus on growth businesses and the progressive implementation of the "genre-top" strategy
 - Business Technologies: color MFPs for office use and color high-speed MFPs for light production printing
 - Optics: VA-TAC film and pickup lenses for Blu-ray format
2. M&A and business alliance to accelerate the "genre-top" strategy
 - Establish a strategic alliance with Océ (the Netherlands) in office printing and production printing fields (April 2008).
 - Acquire Danka, a leading independent office equipment dealer in the United States (June 2008).
3. Narrow the focus, and concentrate management resources on growth businesses associated with B2B.
 - Exit photo-related businesses (photographic film, photosensitive paper, mini-labs and cameras). (March 2007)
 - Exit the printing film business. (March 2009)
The essentials of imaging

Review of FORWARD 08

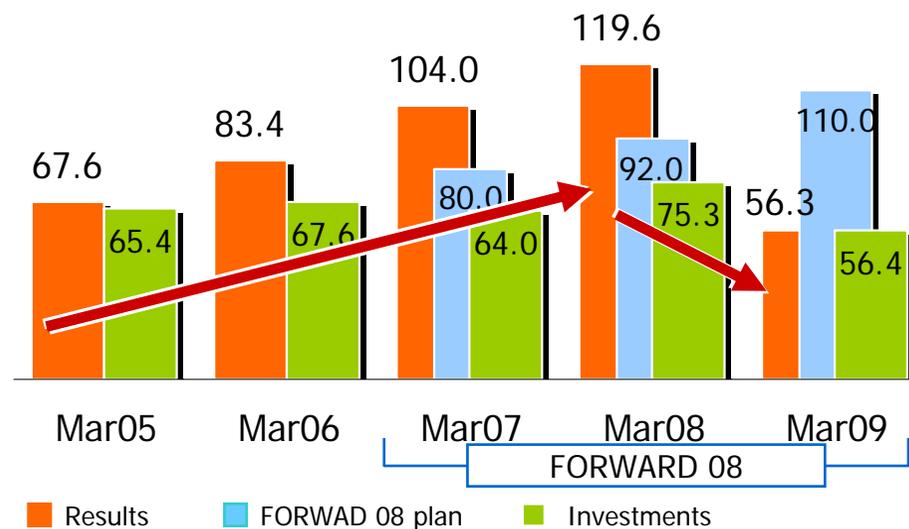
Business progress (earnings targets and results)

● Net sales



● Operating profit

[Billions of yen]



1. In line with the "genre-top" strategy, investments were accelerated in the key growth businesses of office color, light production and optics.
2. The operating profit target set in the FORWARD 08 was achieved in FY/Mar08, a year ahead of schedule.
3. The targets for FY/Mar09 could not be met, given the slowdown of the global economy and sharp appreciation of the yen. Measures to strengthen and reform the Group business structure have been initiated to secure earnings for FY/Mar10.

MANAGEMENT POLICY <09-10> - Business environment

■ Outlook for 2009 - 2010

Drastic changes in the business environment

- Sharp deterioration in the macro economy (simultaneous slowdown of the global economy)
- Rapid appreciation of the yen
- Contraction of global credits and demand

The current economic development is not merely a temporary economic slowdown, but the harbinger of significant changes in the future global order

Opportunities for improving business process, creating business models, and increasing our business presence

Build a new Konica Minolta by creating a paradigm shift and overcoming substantial changes

- Ride with the changes,
- and create new trends
- to achieve growth.

1. Enhance Corporate Capabilities

Survival : Select & concentrate, and streamline rapidly

Innovation: Innovative thinking and actions

2. Achieve Strong Growth

Strengthen and expand existing businesses

Develop new businesses

3. Reform the Corporate Culture

“simply BOLD” – Challenges born of courage and daring ideas



Enhance corporate capabilities: Survival

Rapidly streamline and practice “select & concentrate” to remain competitive in the drastic change of business environment

■ Reduce fixed costs

Targets for March 2010:

Cut at least ¥30 billion vs. FY/Mar09

- Reduction in production fixed costs and selling fixed costs
- Cut in R&D expenses
- Reduction in bonuses (Bonuses linked to the company's performance)

■ Slim down balance sheets and generate free cash flow (FCF)

Targets for March 2010:

Create FCF of at least ¥30 billion

- Inventory reduction: Aim to achieve an inventory turnover period of 40 days.
- Improve accounts receivable/payable terms
- Cut investments: Capital spending < Depreciation

■ Assess existing businesses and concentrate on key businesses

Review loss-making and unprofitable businesses, and shift and concentrate management resources on key businesses.

- Printer business: Focus on A4 color multi-function printers
- Lens unit business: focus on industry standard modules
- Graphics business: terminate production and sales of films



Enhance corporate capabilities: Innovation

Aim to become a strong corporate group that initiates innovative thinking and business activities with a clear vision in the future and create ideas from the customer's standpoint in all aspects.

■ Improve business process

Increase productivity through the entire business process including R&D, manufacturing, sales, and administration.

- Strengthen management systems that promote corporate strategies focusing on the future
- Establish quality operations by thorough assessment of the business process
- Sophisticated utilization of IT

■ Create innovative business models

Strengthen marketing capabilities and establish new business models from the customer's standpoint

- Introduce products and services that contribute to customers
- Create new earnings models in service
- Develop standard modules that initiate the industry

■ Strengthen environmental management

Aim to establish a corporate group by considering the environment as the focal point of competitiveness for corporate growth.

- MFPs and printers: top-level energy-saving functions
- New businesses: new large-scale businesses related to the environment and energy
- Comprehensive environment conservation programs: Aim to become an industry leader in every aspect of environmental activities.



Achieve strong growth: Strengthen existing businesses

Strive to strengthen competitiveness by further focusing on the "genre-top" strategy in existing businesses and establish the unchallenged position in the market

Business Technologies

Office MFPs

Maintain the leading position in the US and EU markets by further focusing on the color "genre-top".

- Introduce a series of new color MFPs in FY/March 2010

Production Printing

Expand operations to the medium/heavy segments and commercial printing field.

- Introduce new color and black & white products in higher segments

Optics

TAC Film

Maintain the current position of existing businesses, and fully enter into new areas

- Develop next generation VA-TAC products and expand operations by entering new areas

Optical Pickup Lenses

Maintain the overwhelming position by strengthening cost competitiveness.

- Strengthen overseas production structures

Achieve strong growth: Expand existing businesses



Expand existing businesses and create new customer value by utilize our strong core technologies in a innovative way

Production Printing

Step up full efforts to the introduction of the core next-generation products by leveraging the sophisticated product development know-how developed through light production and the industry-leading polymerized toner. Expand operations to the medium/heavy segments and commercial printing field.

Establish the “genre-top” position in the digital color printing field by taking advantage of our color management capabilities and unique concept in the production printing work-flow.

Optics Devices

Integrate our core technologies such as optics, image processing and sensing, and expand the area of application. Enter into new areas besides the information appliances segment



Achieve strong growth: develop new businesses

Contribute to society in the areas of the “environment and energy”, and “health, security and safety”, and establish a new business structure besides the business equipment and information appliances fields.

■ Environment and Energy

Create unique, distinctive materials businesses that contribute to the environment and energy in the living space by further improving material, coating and thin-film technologies enhanced in photosensitive materials and display materials.

OLED lighting

- Aim to achieve a leading position in the next generation lighting field.
 - Develop commercial products in FY/Mar11 through collaboration with GE

Also, aim to commercialize energy-saving high-function films in the area of thin film.

■ Health, Security and Safety

Provide new value for health, security and safety in the medical diagnostics and industrial processing sectors by creating equipment and modules using the company's unique optical sensing technologies.

MANAGEMENT POLICY <09-10> Summary



KONICA MINOLTA

With the global financial recession, the economy is worsening

Commencing economic recovery

Full economic recovery

FY/Mar09

FY/Mar10

FY/Mar11

FY/Mar12

FY/Mar14 – FY/Mar16

Develop new businesses

"Environment and energy"
"Health, security and safety"

Expand existing businesses

Production printing
Optics devices

Strengthen existing businesses

Focus on the "genre-top" strategy

Achieve strong growth

Emergency cost-cutting

Enhance corporate capabilities

Business process innovation
Advanced business models

Reform corporate culture: "simply BOLD"

Management based on CSR and ecology

Strong technological background: Production printing



Origins of technologies : Imaging

Origin : MFP

Technologies developed in photographic sensitive materials

Image reproduction technologies developed in printing

Technologies developed in MFP

Functional organic material synthetic technologies
"High-Chroma (HC) Toner"

Image processing technologies
(Optimize the performance of "High-Chroma Toner")

Compact and highly-reliable paper handling technologies

Color reproduction technologies
(Closer reproduction of the sRGB color gamut of computer monitors)

Finishing technologies for light production

High quality printing that does not require a special toner or specific technologies

Improve the chance of winning orders by employing a range of after-treatment functions



Featuring Industry-leading "High-Chroma Toner"

bizhub PRO C65hc

Strong technological background: OLED lighting

Origins of technologies : Film and Camera

Technologies developed in photographic sensitive materials

Organic material synthetic and design technologies

Organic EL material synthesis
Emission layers design

Energy-saving and long life

Technologies developed in lenses and TAC film

Optical design technology

Light out-coupling enhancement

Brightness

Technologies developed in film production

Film making technology
Coating technology

Thin film development
Roll-to-roll

Thin and flexible

Success in developing OLED lighting panels



Forecasts FY/Mar2010

	FORCAST	RESULT	[Billions of yen]	
	FY/Mar10	FY/Mar09	YoY	%
Net sales	880.0	947.8	-67.8	-7%
Operating income	45.0	56.3	-11.3	-20%
<i>Operating income ratio</i>	<i>5.1%</i>	<i>5.9%</i>		
Ordinary income	38.0	45.4	-7.4	-16%
Net income before taxes	30.0	33.2	-3.2	-10%
Net income	17.0	15.2	1.8	12%
<i>Net income ratio</i>	<i>1.9%</i>	<i>1.6%</i>		
FOREX [P/L] [Yen]				
USD	95.00	100.54		
Euro	125.00	143.48		
R&D expenses	75.0	81.8		
Investments	50.0	61.2		
Depreciation	70.0	70.2		
FCF	30.0	17.4		
Deividends [Yen]	15.00	20.00		

[Notes] Impact of exchange rate fluctuation to FY/Mar09 operating income if given ¥1 change (full-year base)

USD → ¥50 million Euro → ¥850 million



Forecasts FY/Mar2010 - segment

Net sales	FORCAST		RESULT		[Billions of yen]	
	FY/Mar10	FY/Mar09	YoY	%		
Business Technologies	590.0	623.7	-33.7	-5%		
Optics	155.0	173.4	-18.4	-11%		
Medical & Graphic	110.0	125.9	-15.9	-13%		
Other businesses	15.0	15.5	-0.5	-3%		
HD and eliminations	10.0	9.4	0.6	6%		
Group total	880.0	947.8	-67.8	-7%		

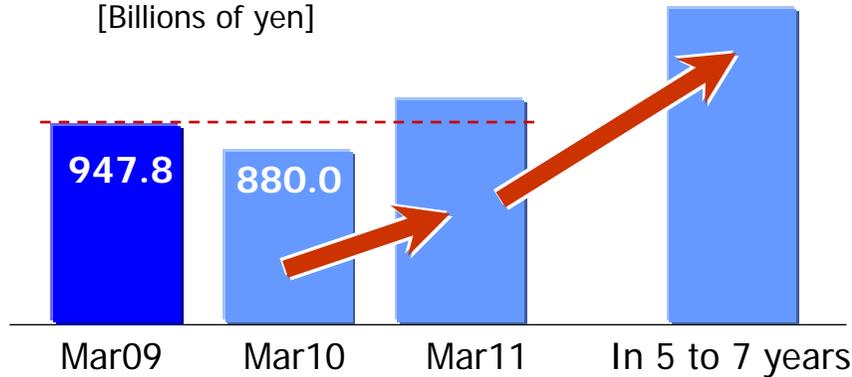
Operating income	FORCAST		RESULT		[Billions of yen]	
	FY/Mar10	FY/Mar09	YoY	%		
Business Technologies	41.0	52.6	-11.6	-22%		
<i>Operating income ratio</i>	<i>6.9%</i>	<i>8.4%</i>				
Optics	17.0	12.5	4.5	36%		
<i>Operating income ratio</i>	<i>11.0%</i>	<i>7.2%</i>				
Medical & Graphic	2.0	3.1	-1.1	-35%		
<i>Operating income ratio</i>	<i>1.8%</i>	<i>2.4%</i>				
Other businesses	1.0	1.1	-0.1	-11%		
HD and eliminations	-16.0	-13.0	-3.0			
Group total	45.0	56.3	-11.3	-20%		
<i>Operating income ratio</i>	<i>5.1%</i>	<i>5.9%</i>				



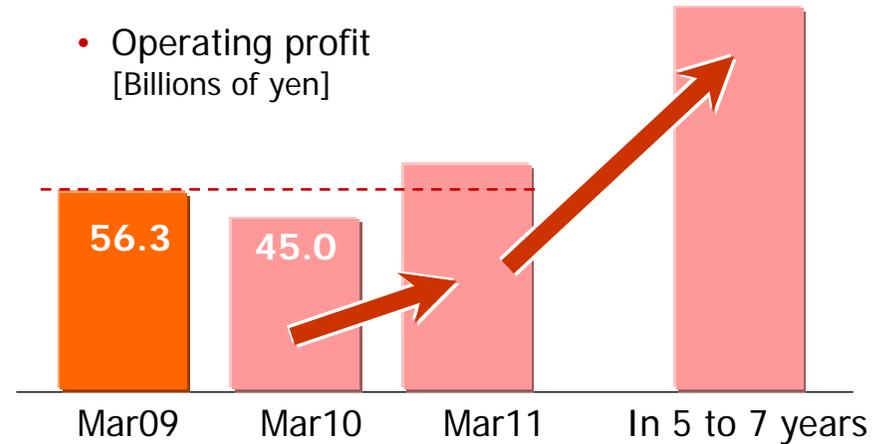
Earnings growth from a medium-to long-term perspective

■ Forecasts for March 2010 and beyond

- Net sales
[Billions of yen]



- Operating profit
[Billions of yen]



■ Management mission

FY/March 2010

By executing structural reforms, prevent a further downturn in results, even in the severe business environment, and strive to meet all annual targets.

FY/March 2011

Establish a foundation for achieving strong growth by surpassing the earnings level of FY/March 2009 with higher sales and profits.

In 5 to 7 years' time

Achieve strong growth by strengthening existing businesses and creating new businesses, the key growth drivers.



KONICA MINOLTA

Supplementary Information

4Q/Mar09 financial results

	Jan-Mar Mar09	Jan-Mar Mar08	YoY	[Billions of yen]	
				Previous forecast*	Difference
Net sales	201.2	276.6	-75.4	208.4	-7.2
Gross income	80.6	132.5	-51.8	--	
<i>Gross income ratio</i>	<i>40.1%</i>	<i>47.9%</i>		--	
Operating income	-7.1	30.0	-37.2	1.6	-8.7
<i>Operating income ratio</i>	<i>-3.5%</i>	<i>10.9%</i>		<i>0.8%</i>	
Ordinary income	-8.7	17.8	-26.5	-3.1	-5.6
Net income before taxes	-17.4	13.7	-31.1	-12.6	-4.8
Net income	-12.2	13.1	-25.3	-10.3	-1.9
<i>Net income ratio</i>	<i>-6.0%</i>	<i>4.7%</i>		<i>-5.0%</i>	
FOREX [P/L] [Yen] USD	93.61	105.29	-11.68		
Euro	121.81	157.65	-35.84		

*FY/Mar09 Forecast: Announcement on Jan. 29, 2009



4Q/Mar09 financial results - segment

	Jan-Mar Mar09	Jan-Mar Mar08	YoY	[Billions of yen]	
				Previous forecasts*	Difference
Net sales					
Business Technologies	137.4	178.9	-41.4	143.8	-6.3
Optics	26.9	48.2	-21.3	23.5	3.4
Medical & Graphic	31.3	43.5	-12.2	35.4	-4.1
Other businesses	3.2	4.5	-1.3	2.7	0.5
HD and eliminations	2.4	1.5	0.9	3.0	-0.5
Group total	201.2	276.6	-75.4	208.3	-7.1

	Jan-Mar Mar09	Jan-Mar Mar08	YoY		
				Previous forecast*	Difference
Operating income					
Business Technologies	4.8	23.0	-18.2	8.3	-3.5
<i>Operating income ratio</i>	<i>3.5%</i>	<i>12.9%</i>		<i>5.8%</i>	
Optics	-6.9	7.1	-14.0	-4.9	-2.0
<i>Operating income ratio</i>	<i>-25.6%</i>	<i>14.6%</i>		<i>-20.9%</i>	
Medical & Graphic	-1.1	1.9	-3.0	0.8	-1.9
<i>Operating income ratio</i>	<i>-3.5%</i>	<i>4.3%</i>		<i>2.3%</i>	
Other businesses	-0.0	0.5	-0.5	0.4	-0.4
HD and eliminations	-4.0	-2.5	-1.5	-3.0	-1.0
Group total	-7.1	30.0	-37.2	1.6	-8.7
<i>Operating income ratio</i>	<i>-3.5%</i>	<i>10.9%</i>		<i>0.8%</i>	

*FY/Mar09 Forecast: Announcement on Jan. 29, 2009

Forecasts 1H and 2H/Mar2010



[Billions of yen]

	FORCAST FY/Mar10			RESULT FY/Mar09			YoY		
	1H	2H	FY	1H	2H	FY	1H	2H	FY
Net sales	404.0	476.0	880.0	533.0	414.9	947.8	-129.0	61.1	-67.8
Operating income	16.0	29.0	45.0	48.7	7.6	56.3	-32.7	21.4	-11.3
<i>OP ratio</i>	4.0%	6.1%	5.1%	9.1%	1.8%	5.9%			
Ordinary income	12.0	26.0	38.0	47.9	-2.5	45.4	-35.9	28.5	-7.4
Net income before taxes	6.0	24.0	30.0	49.9	-16.6	33.2	-43.9	40.6	-3.2
Net income	3.5	13.5	17.0	29.3	-14.1	15.2	-25.8	27.6	1.8
<i>Net income ratio</i>	0.9%	2.8%	1.9%	5.5%	-3.4%	1.6%			
FOREX [P/L] [Yen] USD			95.00	106.11	94.97	100.54			
Euro			125.00	162.68	124.28	143.48			

Forecasts 1H and 2H/Mar2010 - segment



KONICA MINOLTA

[Billions of yen]

Net sales

	FORECAST FY/Mar10			RESULT FY/Mar09			YoY		
	1H	2H	FY	1H	2H	FY	1H	2H	FY
Business Technologies	275.0	315.0	590.0	343.8	279.9	623.7	-68.8	35.1	-33.7
Optics	65.0	90.0	155.0	109.4	64.0	173.4	-44.4	26.0	-18.4
Medical & Graphic	52.0	58.0	110.0	66.2	59.7	125.9	-14.2	-1.7	-15.9
Other businesses	7.0	8.0	15.0	8.6	6.8	15.5	-1.6	1.2	-0.5
HD and eliminations	5.0	5.0	10.0	4.9	4.5	9.4	0.1	0.5	0.6
Group total	404.0	476.0	880.0	533.0	414.9	947.8	-129.0	61.1	-67.8

Operating income

	FORECAST FY/Mar10			RESULT FY/Mar09			YoY		
	1H	2H	FY	1H	2H	FY	1H	2H	FY
Business Technologies	19.5	21.5	41.0	32.3	20.2	52.6	-12.8	1.3	-11.6
Operating income ratio	7.1%	6.8%	6.9%	9.4%	7.2%	8.4%			
Optics	2.5	14.5	17.0	19.0	-6.4	12.5	-16.5	20.9	4.5
Operating income ratio	3.8%	16.1%	11.0%	17.3%	-10.0%	7.2%			
Medical & Graphic	0.5	1.5	2.0	2.9	0.2	3.1	-2.4	1.3	-1.1
Operating income ratio	1.0%	2.6%	1.8%	4.3%	0.4%	2.4%			
Other businesses	0.5	0.5	1.0	1.0	0.2	1.1	-0.5	0.3	-0.1
HD and eliminations	-7.0	-9.0	-16.0	-6.4	-6.6	-13.0	-0.6	-2.4	-3.0
Group total	16.0	29.0	45.0	48.7	7.6	56.3	-32.7	21.4	-11.3
Operating income ratio	4.0%	6.1%	5.1%	9.1%	1.8%	5.9%			

Non-operating and extraordinary income/loss

[Billions of yen]

	FY			Jan - Mar		
	Mar09	Mar08	YoY	Mar09	Mar08	YoY
Non-operating income/loss:						
Interest and dividend income, net	-2.7	-1.8	-0.9	-0.7	-0.5	-0.2
Foreign exchange gain, net	-7.3	-7.6	0.4	0.4	-7.6	8.1
Other	-0.9	-5.9	5.0	-1.3	-4.0	2.7
Non-operating income, net	-10.9	-15.4	4.5	-1.6	-12.2	10.7
Extraordinary income/loss:						
Gain on sales of noncurrent assets, net	-2.9	-3.2	0.4	-1.4	-2.8	1.3
Gain on sales of investment securities, net	-1.0	-0.3	-0.7	0.1	-0.3	0.4
Impairment loss	-1.2	-5.7	4.5	-0.9	-5.2	4.3
Business structure improvement expenses	-10.1	0.0	-10.1	-7.6	0.0	-7.6
Other	3.0	4.0	-1.0	1.2	4.3	-3.1
Extraordinary income, net	-12.2	-5.2	-6.9	-8.7	-4.0	-4.6

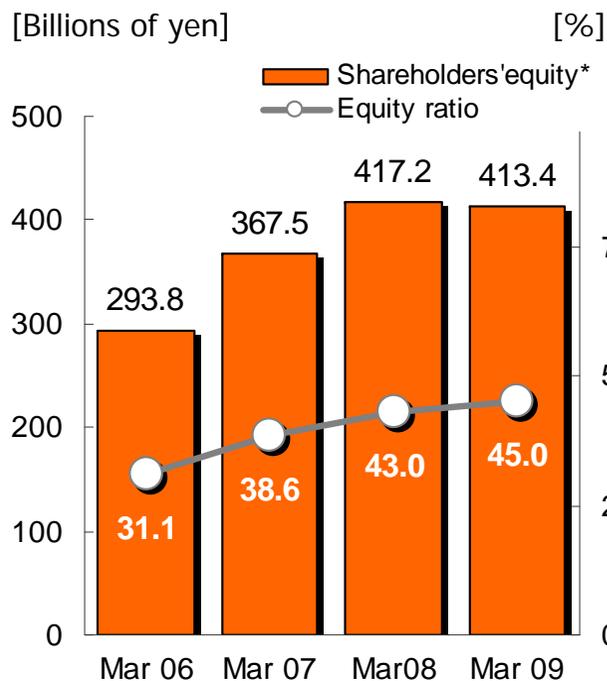
B/S

	March 31 [Yen]			[Billions of yen]		
	Mar2009	Mar 2008	YoY	Mar 2009	Mar 2008	YoY
US\$	98.23	100.19	-1.96			
Euro	129.84	158.19	-28.35			
Assets:						
Cash and short-term investment securities				133.7	122.2	11.5
Notes and A/R				171.8	234.9	-63.0
Inventories				129.2	132.9	-3.8
Other				70.2	67.1	3.1
Total current assets				504.9	557.1	-52.2
Tangible fixed assets				227.9	246.0	-18.1
Intangible fixed assets				111.6	93.8	17.8
Investments and others				73.7	73.6	0.1
Fixed assets				413.1	413.4	-0.3
Total assets				918.1	970.5	-52.5
Liabilities and Net Assets:						
Notes and A/P				87.1	109.4	-22.3
Interest bearing debts				230.4	226.0	4.4
Other current liabilities				186.3	216.8	-30.5
Total liabilities				503.8	552.2	-48.5
Total net assets				414.3	418.3	-4.0
Total liabilities and net assets				918.1	970.5	-52.5



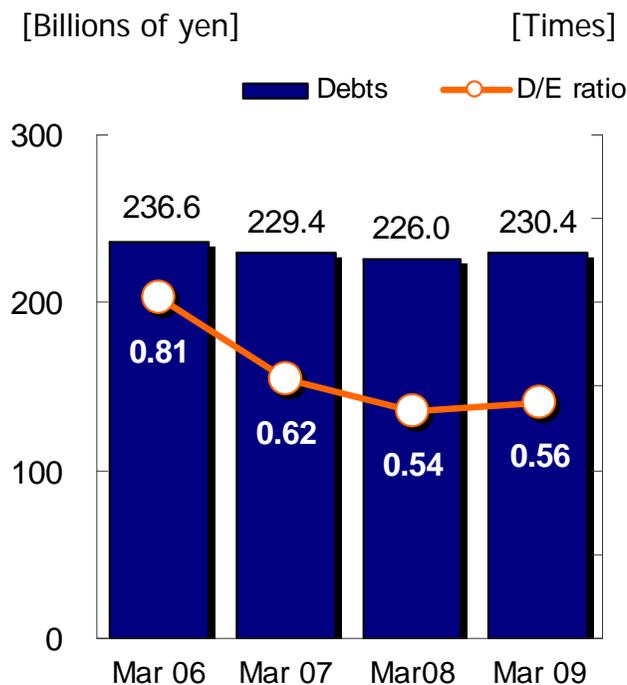
B/S – main indicators

■ Equity ratio



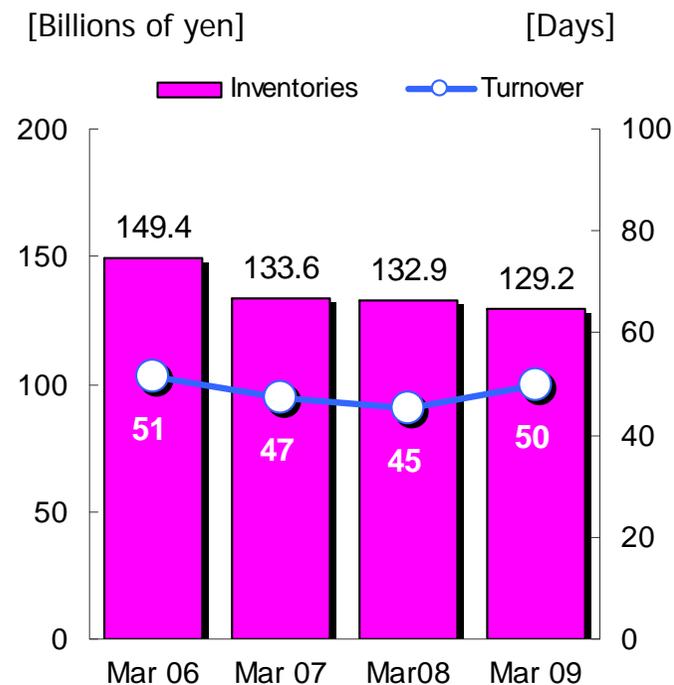
Equity ratio = Equity / Total assets
 Equity = Shareholder's equity +
 Total revaluation and translation adjustments

■ Interest-bearing debts



D/E ratio = Interest-bearing
 debts at year-end /
 Shareholders' equity at year-end

■ Inventories and inventory turnover



Inventory turnover (days) =
 Inventories at year-end / Average
 sales per day

Cash flows

	[Billions of yen]					
	FY			Jan - Mar		
	Mar09	Mar08	YoY	Mar09	Mar08	YoY
Income before income taxes and minority interests	33.2	99.0	-65.8	-17.4	13.7	-31.1
Depreciation and amortization	70.2	60.4	9.7	18.5	15.9	2.6
Increase (decrease) in provision for loss on business liquidation (Photo Imaging Business)	-4.5	-16.4	11.9	-1.6	-4.8	3.2
Change in working capital	8.6	-20.1	28.7	25.5	24.3	1.2
I. Net cash provided by operating activities	107.6	123.0	-15.5	25.0	49.1	-24.1
II. Net cash provided by investing activities	-90.2	-76.8	-13.4	-14.0	-21.3	7.4
I. + II. Free cash flow	17.4	46.2	-28.8	11.0	27.8	-16.8
Change in debts and bonds	16.9	-0.9	17.8	23.7	2.7	21.0
Cash dividends paid	-9.3	-9.3	-0.0	-0.1	-0.1	-0.0
Other	-2.7	-0.4	-2.3	-0.3	-0.3	-0.3
III. Net cash provided by financing activities	5.0	-10.5	15.5	23.2	2.6	20.7