Konica Minolta Group
Consolidated Financial Results
3Q/March 2010 [October – December 2009]

January 28, 2010

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Konica Minolta Holdings, Inc.

3Q/March 2010 financial results - Overview

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[Billions of yen]

	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Net sales (a)	195.4	213.7	-18.3	203.9	-8.5
Operating income	12.0	14.7	-2.7	9.7	2.3
Operating income ratio	*6.2%*	*6.9%*	-	*4.8%*	-
Goodwill	2.3	2.4	-0.1	2.3	-0.0
Operaing income before dep.of goodwill (b)	14.3	17.1	-2.8	12.1	2.3
(b)/(a)	*7.3%*	*8.0%*	-	*5.9%*	-
Net income	5.5	-1.9	7.4	3.2	2.2
Net income ratio	*2.8%*	*-0.9%*	-	*1.6%*	-
FCF	25.6	-4.4	30.0	26.9	-1.3
FOREX [Yen] USD	89.72	96.32	-6.60	93.65	-3.93
Euro	132.68	126.74	5.94	133.74	-1.06

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SNO1: 3Q/March 2010 financial results – Overview

Net sales in 3Q totaled 195.4 billion yen, while operating income and net income totaled 12.0 billion yen and 5.5 billion yen, respectively. These results are delivered by the contribution of our major products such as office multifunction printers (MFPs) and VA-TAC film (retardation film for liquid crystal polarizing plates) and sustained the earnings strength which began to recover in 2Q.

Although net sales and operating income declined YoY, the range of decline has been shrinking steadily since 2Q. Further, although operating income decreased, all incomes under operating income increased.

While net sales decreased slightly QoQ, operating income has nonetheless steadily recovered from 2Q onward. This recovery is linked to performance in Business Technologies, and allowed operating income to increase by 24%, while all other income items increased. Additionally, 3Q net income increased by 72%.

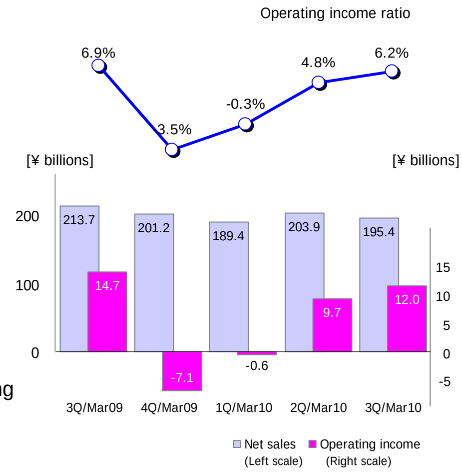
With a view to the introduction of IFRS, we have also this time made note of "operating income before depreciation of goodwill." We have included this figure such that you may have a better sense of our performance as compared to the performance of competitors who use U.S. Generally Accepted Accounting Principles (GAAP).

I will explain free cash flow (FCF) later in my presentation.

3Q/March 2010 financial results - Group

Group earnings strength is steadily recovering, climbing out of the nadir in 4Q/March2008 and 1Q/March2009

- Net sales
  - YoY: -9% (w/o forex: -8%)
  - QoQ: -4% (w/o forex: -3%)
- Operating income
  - YoY: -18% (w/o forex: -22%)
  - QoQ: +24% (w/o forex: +32%)



Overview of main businesses

- Business Technologies
  - ✓ Operating income rose markedly, while net sales slightly climbed QoQ.
  - ✓ Led earnings of the Group in 3Q as the core business
- Optics
  - ✓ Progress in line with plans with varying situations depending on the segment
- Medical & Graphic Imaging
  - ✓ Sales remained weak due to lower demand in the digital equipment market in addition to falling demand for film products given the sluggish economy.

SNO2: 3Q/March 2010 financial results - Group

In reference to the graph showing the transition of business performance from 3Q/March 2009, it is clear that there has been an upward trend, driven by the steady improvement of group earning strength from the low point recorded from 4Q/March 2009 to 1Q/March 2010.

On a QoQ base, sales were mostly flat, while operating income increased by 32%. The operating income ratio improved from 4.8% in 2Q to 6.2% in 3Q.

I would now like to summarize the results of the Group's main businesses.

In Business Technologies, operating income rose markedly, while net sales increased slightly QoQ.

In Optics, there was overall progress in earnings in line with plans, despite varied performance across segments.

In Medical and Graphic Imaging, there was operating loss due to decreased demand for film products and sluggish unit sales.

3Q/March 2010 financial results - Segment

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[Billions of yen]

Net sales	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Business Technologies	134.0	142.5	-8.5	132.7	1.3
Optics	32.1	37.1	-4.9	36.5	-4.4
Medical & Graphic	23.5	28.4	-4.9	29.2	-5.7
Group total	195.4	213.7	-18.3	203.9	-8.5

[Billions of yen]

Operating income	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Business Technologies	10.2	15.4	-5.2	7.6	2.5
Operating income ratio	*7.6%*	*10.8%*	-	*5.8%*	-
Optics	4.2	0.5	3.7	4.5	-0.3
Operating income ratio	*13.0%*	*1.3%*	-	*12.2%*	-
Medical & Graphic	-0.3	1.3	-1.6	1.0	-1.2
Operating income ratio	*-1.1%*	*4.6%*	-	*3.3%*	-
Group total	12.0	14.7	-2.7	9.7	2.3
Operating income ratio	*6.2%*	*6.9%*	-	*4.8%*	-

SNO3: 3Q/March 2010 financial results - Segment

This section shows sales and operating income for the Group’s three main businesses.

Business Technologies - 3Q/March 2010

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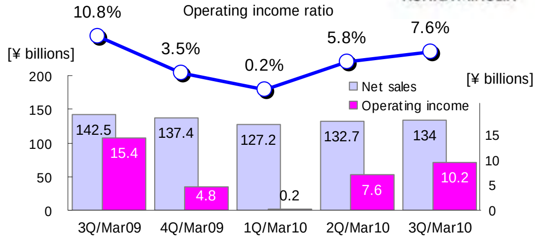
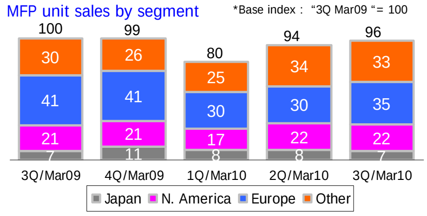
Profitability improved further, thanks to the full-scale launch of new color MFP products.

- Net sales
  - YoY: -6% (w/o forex: -5%)
  - QoQ: +1% (w/o forex: +3%)
- Operating income
  - YoY: -34% (w/o forex: -42%)
  - QoQ: +34% (w/o forex: +39%)
- MFP unit sales
  - YoY: -4% (color: -8%, B/W: -2%)
  - QoQ: +2% (color: +5%, B/W: +1%)
- ✓ Europe, QoQ: +14% (color: +11%, B/W: +17%)
- ✓ North America, YoY: +6% (color: -16%, B/W: +24%)
- ✓ Other areas, YoY: +10% (color: +6%, B/W: +11%)
- New products - Color MFPs
- ✓ Product mix improved with the launch of new color MFPs, replacing 90% of total machine sold in 21ppm-over segment.
- Non-hardware sales (total of main five sales companies)
  - YoY: -1% (w/o forex: +1%)
  - QoQ: +1% (w/o forex: +3%)



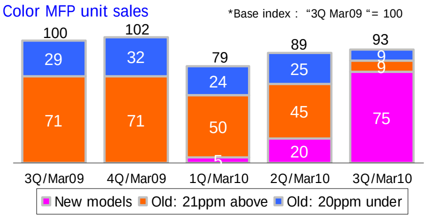
◆ MFP unit sales by segment

*Base index : "3Q Mar09 "= 100



◆ Color MFP unit sales

*Base index : "3Q Mar09 "= 100



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SNO4: Business Technologies 3Q/March 2010

Net sales in Business Technologies in 3Q were recorded at 134 billion yen, somewhat lower YoY.

Operating income increased by 34% QoQ. Unit sales for MFPs increased by 2% QoQ, and especially sales in Europe bounced back from a period of slow growth that continued until 2Q to grow by 14% in 3Q.

Unit sales in North America marked a 6% increase YoY, achieving positive growth. Unit sales were also strong in emerging markets, reaching a 10% increase YoY.

New color MFPs were the driving force in earnings recovery. Looking at the graph of color MFP unit sales for new and old products, it is clear that new products allowed us to refresh our medium and high-speed segment and improve the overall mix of products.

Sales of consumable products by the Group's five main sales companies have also shown strong growth YoY and QoQ, excluding the effects of foreign exchange.

Our color MFPs have been installed by quality medium-sized customers, which served as the foundation for this stable profit in consumable products. A graph showing consumable product sales can be found on page 20.

Business Technologies – 3Q/Mar2010 sales and profit

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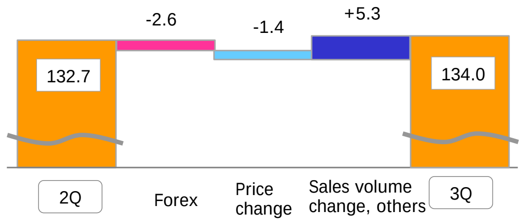
Net sales ➔ Slight increase

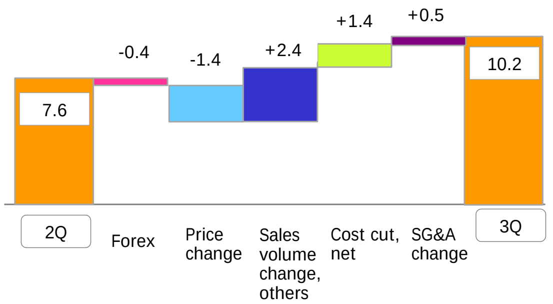
[¥ Billions]

- Slight increase in office MFPs and production printing segment
- Slight decline in printers
- Product mix improved with the launch of new color MFPs
- Strong sales in non-hardware (slight increase)



Operating income ➔ Up ¥2.5 billion

- Earnings on manufacturing increased with the rise in quantity: Approx. ¥2.0 billion.
- Cost reductions associated with the launch of new products made a contribution.
- Revenues increased at the US sales company partly due to the acquisition of DANKA.
- Printers maintained breakeven level, as in 2Q.



<u>SNO5: Business Technologies - Sales and Profit</u>

Excluding the 2.6 billion yen slump resulting from yen appreciation, net sales substantively grew by 3%.

There was a decrease of 1.4 billion yen due to price change, compared to a decrease of 3 billion yen in rice change recorded in the 2Q in which old products were promoted.

Although there was only a slight increase in unit sales, a 5.3 billion yen increase in sales volume change and others was generated by the improved product mix.

Improvement of manufacturing profit added approximately 2 billion yen to operating income associated with increased volume.

Cost reductions associated with new products made a contribution of 1.4 billion yen.

Further, we acquired DANKA last year and completed its consolidation and streamlining in 1H /March 2010, thus serving to improve the profitability of our U.S. sales company.

The printer segment faced a slight deficit until 1Q, but maintained breakeven level throughout 2Q and 3Q, showing a strong trend towards profitability.

Optics - 3Q/March 2010

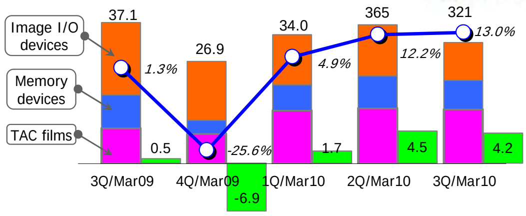
Profit level was on a par with 2Q, driven by the strong performance of TAC films.

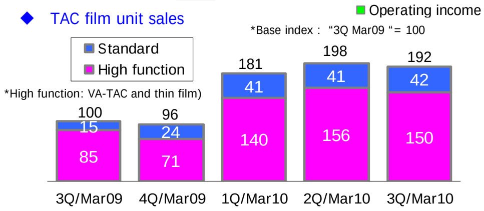
- Net sales

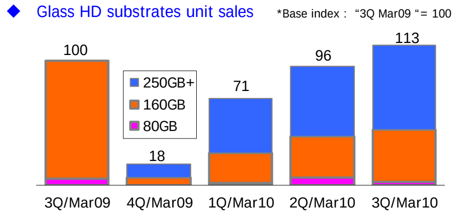
	Total	(TAC, Memory, Image I/O)	w/o Image I/O
YoY:	-13%	(+52%, -13%, -46%)	+21%
QoQ:	-12%	(-2%, -10%, -23%)	-5%

- Operating income
  - YoY: +789%
  - QoQ: -6%

- TAC film
  - ✓ Solid momentum has been sustained since 1Q/Mar2010, centering on VA-TAC and thin TAC film, our strengths.
- Glass HD substrates
  - ✓ Sales volume steadily increased along with advancing density. (YoY: +13%, QoQ: +18%)
  - ✓ Accelerated efforts to improve productivity.
- Optical pickup lens
  - ✓ Low demand for lenses for BDs for IT related products stalled QoQ sales.







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SNO6: Optics - 3Q/March 2010

In 3Q, sales in Optics reached 32.1 billion yen, while operating income reached 4.2 billion yen.

In 2H/March 2009, a sharp downturn in demand stemming from the economic slump caused earnings to deteriorate, although, beginning in 1Q of the present fiscal year, sales of our mainstay products recovered from the low point recorded in 4Q/March 2009.

In 2Q, production volume nearly returned to the normal level, and a similar earnings level was maintained in 3Q.

Total net sales in Optics decreased by 13% YoY, while TAC film sales increased by 50% YoY and stayed flat QoQ.

The main reason for the reduction in overall sales YoY as well as QoQ was caused by the image input/output (I/O) device segment and the BD pickup lens segment.

Nevertheless, in the image I/O device segment, profitability improved despite a fall in sales as a result of the efforts to emphasis on profitability over scale.

The PC installation rate of BD pickup lenses continues to be low, thus causing a slight decline in profit QoQ.

In the TAC film segment, thin film and VA-TAC remained strong, thus contributing as a driving force for increasing profitability in 3Q.

The glass HD substrate market also exhibited a strong recovery in demand. Density advanced, as can be seen in the graph, and we will put forth efforts to quickly improve productivity and respond to booming demand.

Optics – 3Q/Mar2010 sales and profit

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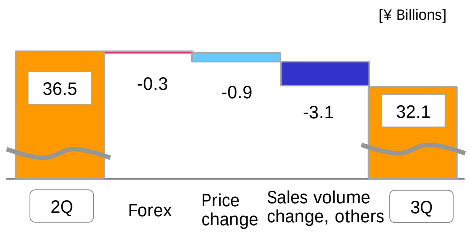
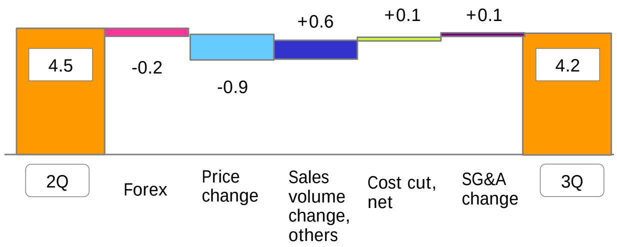
Net sales ➔ Decrease ¥4.4 billion

- TAC film sales level was on a par with 2Q.
- Sales of glass HD substrates increased.
- Lower sales due to downscaling of image input/output components business and stagnant sales of optical pickup lenses for BD.



Operating income ➔ Slight decrease

- Impact of falling prices was largely offset by higher volume and cost cutting.



<u>SNO7: Optics - Sales and Profit</u>

I would like to now explain sales by segment.

Sales in the TAC film segment remained strong from 1Q onward and stayed mostly flat.

In the glass HD substrate segment, although the products manufactured in Malaysia were affected by yen appreciation, sales were strong excluding exchange effects.

BD pickup lens sales were slow, causing a drop in overall profit for the pickup lens segment.

Sales also fell in the image I/O device segment, where product types were narrowed down to emphasize profitability.

In terms of operating income, despite the slight influence of price in mainstay products, this was almost offset by a higher volume of products such as glass HD substrates and by cost cutting, thus maintaining the 2Q profit level.

Earnings effect of initiatives to reduce fixed costs

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Good results were produced, in line with plans, as cost cutting made a profit contribution of ¥9 billion YoY in 3Q. (¥31 billion yen on 9M basis)

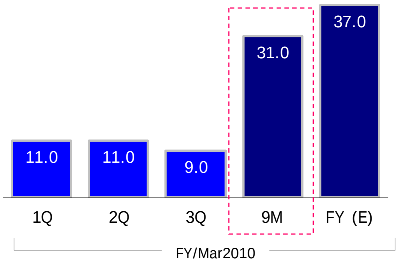
Major initiatives for cutting fixed costs

- Business Technologies
  (Items conducted in 1H/Mar2010)
  1. Personnel optimization in the overseas sales division
  2. Consolidation of DANKA with a sales company in North America

- Optics
  (Items conducted in 4Q/Mar2009)
  1. Optimization of production systems and human resources in Japan and overseas

- Medical & Graphic
  1. Structural reforms proceeded almost as planned, in both manufacturing and sales divisions.

[¥ billions]



SNO8: Earnings effect of initiatives to reduce fixed costs

I would now like to explain the progress of the fixed cost reduction initiatives started in the preceding fiscal year.

In Business Technologies, beginning in 3Q/March 2009, we implemented personnel optimization in the administrative and indirect divisions of overseas sales companies, and reduced the headcounts by approximately 1,800 by the end of September, 2009.

In regards specifically to our U.S. sales company, we acquired DANKA during the preceding fiscal year and completed its consolidation, as well as the restructuring of sales bases and the distribution framework, one year ahead of the initial schedule.

In Optics, we have implemented optimization of production systems and human resources both in Japan and overseas. These measures have contributed a reduction in production and labor costs.

In Medical & Graphic Imaging, we ceased production of film for printing at the end of FY/March 2009 and plan to end its sale this fiscal year. We are proceeding with the personnel optimization in related divisions as planned.

In addition to the aforementioned measures, depreciation costs have also been reduced by cutting back R&D expenses and capital spending, allowing us to reduce a total of 22 billion yen in costs in 1H. In 3Q, 9 billion yen in cost cutting contributed to the increase in operating income as planned.

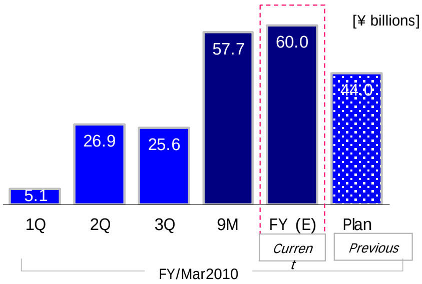
Free cash flow - Forecast

Generated FCF on par with the 2Q level by reducing working capital and investments.

Revised full-year FCF forecasts.

3Q: ¥25.6 billion (YoY: + ¥30.0 billion)

9M: ¥57.7 billion (YoY: + ¥51.3 billion)

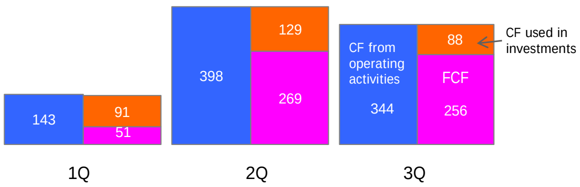


2Q vs. 3Q

- Generated same level of working capital QoQ
- ¥4 billion decline in investments

[¥ billions]

Income before income taxes:	0.4	6.5	10.6
Working capital:	+2.7	+12.5	+13.7



SNO9: FCF (Free Cash Flow)

In 3Q, FCF increased by 30 billion yen YoY, amounting to 25.6 billion yen in total. We generated the same level of CF from operating activities a year ago, but we had an outflow of cash by acquiring DANKA last year. In this fiscal year, we put efforts to increase FCF by improving working capital and reducing investments, and as such we were able to deliver positive results.

Working capital greatly improved in 2Q, generating a FCF of 26.9 billion yen. An approximately equivalent FCF was generated in 3Q by improving working capital and reducing investments.

3Q FCF exceeded the Group’s forecast of 44 billion yen and reached a total of 57.7 billion yen. The forecast was thus upwardly-revised to 60 billion yen or higher.

In regard to CF from financing activities, 30 billion yen was used for the redemption of convertible bonds in December of 2009, and, due to a robust CF, the end-of-period balance of cash was maintained at the same level YoY. Although we will use cash for dividend payments, future investments, and the repayment of loans according to normal practice, we will maintain financial flexibility in terms of cash as the recent financial crisis has not yet completely subsided.

Efforts in 4Q for bringing Mar/2010 to a solid close

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The Group's earnings are back on the path to recovery as a result of the structural reforms planned in "Management Policy <09-10>".
We regard 4Q as a turning point, to focus on management aiming at higher profits by expanding sales, and will lead this momentum for earnings recovery to the "Shift to a Growth Path in FY/Mar2011."

- **Business Technologies**

  Aiming to surpass profit targets by maximizing sales with new products as drivers, based on a earnings structure that has been stabilized through structural reforms

- **Optics**

  Aiming to achieve profit targets by focusing on sales expansion in all product areas, capturing the tailwind of the market recovery

- **Medical & Graphic Imaging**

  Recouping the operating loss in 3Q, including the expansion of sales of digital equipment and comprehensive cost cutting

SNO10: Brining FY/March 2010 to a Solid Close

I will now explain the initiatives we plan to take in 4Q.

The Group's earnings are back on the path to recovery as a result of the structural reforms planned in "Management Policy <09-10>." We regard 4Q as a turning point, amid the relatively stabilized market conditions, to focus on the reinforcement of a management aimed at higher profits by expanding sales. This trend of recovery in earnings will be carried out to a growth path in FY/March 2011.

In our core Business Technologies, despite the continued weakness of the market, we have regained upward momentum in earnings through structural reforms and new product development. In 4Q we aim to surpass profit targets by using new products as a driving force.

In Optics, we aim to achieve profit targets by focusing on sales expansion, riding the tailwind of market recovery.

Additionally, in Medical & Graphic Imaging, we will recoup the 3Q operating loss by thoroughly cutting costs and, at the same time, putting our full effort towards sales expansion in the growing fields of CR and DR (digital x-ray input devices).

[Ref.] Forecasts FY/Mar2010

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[Billions of yen]

	FY Mar/2010	FY Mar/2009	YoY
Net sales (a)	817.0	947.8	-130.8
Operating income	34.0	56.3	-22.3
Operating income ratio	*4.2%*	*5.9%*	-
Goodwill	9.5	8.9	0.6
Operaing income before dep.of goodwill (b)	43.5	65.2	-21.7
(b)/(a)	*5.3%*	*6.9%*	-
Net income	10.0	15.2	-5.2
Net income ratio	*1.2%*	*1.6%*	-
FCF	60.0	17.4	42.6
Dividend per share [yen]	15.0	20.0	-5.0

	4Q/Mar10	FY Mar/2010	FY Mar/2009	YoY
FOREX [Yen] USD	90.00	92.67	100.54	-7.87
Euro	130.00	132.25	143.48	-11.23

SN11: Forecasts for FY/March 2010

Forecasts for FY/March 2010 remain unchanged from previous forecasts, except for FCF.

Supplementary Information
Financial Results 3Q/Mar2010

Results: 3Q/Mar2010

[Billions of yen]

	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Net sales	195.4	213.7	-18.3	203.9	-8.5
Gross income	89.8	103.8	-14.0	89.2	0.6
Gross income ratio	*45.9%*	*48.6%*	-	*43.7%*	-
Operating income	12.0	14.7	-2.7	9.7	2.3
Operating income ratio	*6.2%*	*6.9%*	-	*4.8%*	-
Ordinary income	10.4	6.2	4.2	8.1	2.3
Net income before taxes	10.6	0.8	9.9	6.5	4.1
Net income	5.5	-1.9	7.4	3.2	2.2
Net income ratio	*2.8%*	*-0.9%*	-	*1.6%*	-
EPS [Yen]	10.32	-3.64		6.10	
CAPEX	7.0	16.0	-9.0	10.0	-3.0
Depreciation	15.2	17.8	-2.6	15.5	-0.4
R&D expenses	16.7	20.8	-4.1	17.6	-1.0
FCF	25.6	-4.4	30.0	26.9	-1.3
FOREX [Yen] USD	89.72	96.32	-6.60	93.65	-3.93
Euro	132.68	126.74	5.94	133.74	-1.06

Other businesses: Sensing and Industrial Inkjet businesses

Results: 3Q/Mar2010 - Segment

Net sales

[Billions of yen]

	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Business Technologies	134.0	142.5	-8.5	132.7	1.3
Optics	32.1	37.1	-4.9	36.5	-4.4
Medical & Graphic	23.5	28.4	-4.9	29.2	-5.7
Other businesses	4.0	3.6	0.4	3.6	0.4
HD and eliminations	1.8	2.1	-0.3	1.9	-0.1
Group total	195.4	213.7	-18.3	203.9	-8.5

Operating income

[Billions of yen]

	3Q Mar/2010	3Q Mar/2009	YoY	2Q Mar/2010	QoQ
Business Technologies	10.2	15.4	-5.2	7.6	2.5
Operating income ratio	*7.6%*	*10.8%*	-	*5.8%*	-
Optics	4.2	0.5	3.7	4.5	-0.3
Operating income ratio	*13.0%*	*1.3%*	-	*12.2%*	-
Medical & Graphic	-0.3	1.3	-1.6	1.0	-1.2
Operating income ratio	*-1.1%*	*4.6%*	-	*3.3%*	-
Other businesses	0.4	0.2	0.3	0.1	0.3
HD and eliminations	-2.5	-2.6	0.1	-3.4	0.9
Group total	12.0	14.7	-2.7	9.7	2.3
Operating income ratio	*6.2%*	*6.9%*	-	*4.8%*	-

Other businesses: Sensing and Industrial Inkjet businesses

Results: 9 months (Apr – Dec)

[Billions of yen]

	9M Mar/2010	9M Mar/2009	YoY
Net sales	588.7	746.6	-157.9
Gross income	258.6	347.0	-88.4
Gross income ratio	*43.9%*	*46.5%*	-
Operating income	21.2	63.4	-42.2
Operating income ratio	*3.6%*	*8.5%*	-
Ordinary income	19.1	54.1	-35.0
Net income before taxes	17.6	50.6	-33.0
Net income	9.0	27.3	-18.3
Net income ratio	*1.5%*	*3.7%*	-
EPS [Yen]	16.99	51.55	
CAPEX	24.4	47.3	-22.9
Depreciation	46.1	51.7	-5.6
R&D expenses	52.0	62.7	-10.7
FCF	57.7	6.4	51.3
FOREX [Yen] USD	93.56	102.84	-9.28
Euro	133.00	150.70	-17.70

Other businesses: Sensing and Industrial Inkjet businesses

Results: 9 months (Apr – Dec) - Segment

Net sales

[Billions of yen]

	9M Mar/2010	9M Mar/2009	YoY
Business Technologies	393.9	486.2	-92.3
Optics	102.6	146.5	-43.9
Medical & Graphic	76.4	94.6	-18.2
Other businesses	10.4	12.3	-1.8
HD and eliminations	5.4	7.0	-1.6
Group total	588.7	746.6	-157.9

Operating income

	9M Mar/2010	9M Mar/2009	YoY
Business Technologies	18.1	47.7	-29.6
Operating income ratio	*4.6%*	*9.8%*	-
Optics	10.3	19.4	-9.1
Operating income ratio	*10.0%*	*13.3%*	-
Medical & Graphic	1.5	4.2	-2.6
Operating income ratio	*2.0%*	*4.4%*	-
Other businesses	0.3	1.1	-0.8
HD and eliminations	-9.0	-9.0	0.0
Group total	21.2	63.4	-42.2
Operating income ratio	*3.6%*	*8.5%*	

Other businesses: Sensing and Industrial Inkjet businesses

Forecasts FY/March 2010

KONICA MINOLTA

[Billions of yen]

	FORCAST FY/Mar 2010			
	1Q	2Q	3Q	FY (F)
Net sales	189.4	203.9	195.4	817.0
Operating income	-0.6	9.7	12.0	34.0
OP ratio	*-0.3%*	*4.8%*	*6.2%*	*4.2%*
Ordinary income	0.6	8.1	10.4	32.5
Net income before taxes	0.4	6.5	10.6	27.5
Net income	0.3	3.2	5.5	10.0
Net income ratio	*0.2%*	*1.6%*	*2.8%*	*1.2%*
CAPEX	7.5	10.0	7.0	37.0
Depreciation	15.4	15.5	15.2	65.0
R&D expenses	17.7	17.6	16.7	72.0
FCF	5.1	26.9	25.6	60.0
FOREX [P/L] [Yen] USD	97.32	93.65	89.72	92.67
Euro	132.57	133.74	132.68	132.25

Forecasts FY/March 2010 - Segment

[Billions of yen]

Net sales

	FORECAST FY/Mar2010			
	1Q	2Q	3Q	FY (F)
Business Technologies	127.2	132.7	134.0	543.0
Optics	34.0	36.5	32.1	142.0
Medical & Graphic	23.7	29.2	23.5	110.0
Other businesses	2.8	3.6	4.0	14.5
HD and eliminations	1.7	1.9	1.8	7.5
Group total	189.4	203.9	195.4	817.0

Operating income

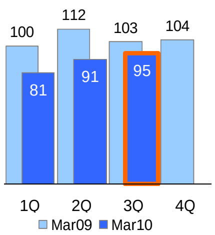
	FORECAST FY/Mar 2010			
	1Q	2Q	3Q	FY (F)
Business Technologies	0.2	7.6	10.2	28.0
Operating income ratio	*0.2%*	*5.8%*	*7.6%*	*5.2%*
Optics	1.7	4.5	4.2	15.0
Operating income ratio	*4.9%*	*12.2%*	*13.0%*	*10.6%*
Medical & Graphic	0.8	1.0	-0.3	3.5
Operating income ratio	*3.5%*	*3.3%*	*-1.1%*	*3.2%*
Other businesses	-0.2	0.1	0.4	0.5
HD and eliminations	-3.1	-3.4	-2.5	-13.0
Group total	-0.6	9.7	12.0	34.0
Operating income ratio	*-0.3%*	*4.8%*	*6.2%*	*4.2%*

Other businesses: Sensing and Industrial Inkjet businesses

Unit sales: Business Technologies

KONICA MINOLTA

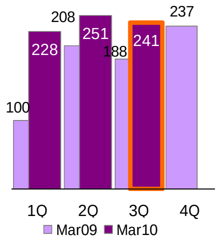
■ Color MFP– Units



YoY: -8%

QoQ: +5%

■ Color tandem LBP – Units

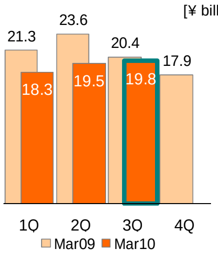


YoY: +28%

QoQ: -4%

■ Production printing – Value

[¥ billions]



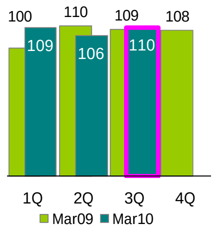
YoY: -3%

QoQ: +1%

■ MFP non-hardware

* Sum of five major sales companies: Japan, US, UK, Germany, France

* w/o forex effects



YoY: +1%

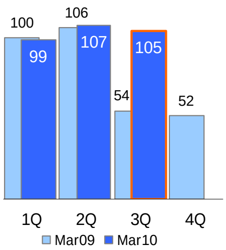
QoQ: +3%

* Base index : "1Q Mar09 "= 100

Unit Sales: Optics

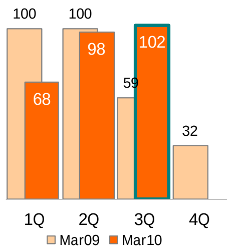
KONICA MINOLTA

- TAC film – Units



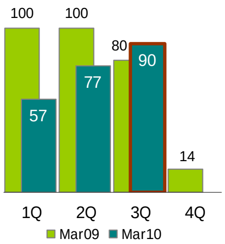
YoY: +92%
QoQ: -3%

- Optical pickup lenses - Units



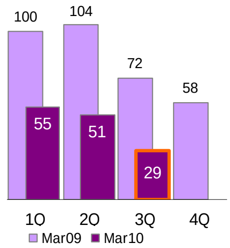
YoY: +72%
QoQ: +4%

- Glass HD substrates - Units



YoY: +13%
QoQ: +18%

- Mobile phone components – Units



YoY: -60%
QoQ: -43%

*Base index： "1Q Mar09 "= 100

Operating profit analysis

YoY: 3Q/Mar10 vs. 3Q/Mar09

[Billions of yen]

	Business Technologies	Optics	Other	Total
[Factors]				
Forex impact	1.2	-0.2	-0.4	0.6
Prince change	-7.4	-6.4	0.0	-13.8
Sales volume change, and other, net	-11.4	5.8	-3.5	-9.2
Cost down	3.3	1.7	0.4	5.5
SG&A change, net	9.1	2.9	2.5	14.5
[Operating income]				
Change, YoY	-5.2	3.7	-1.2	-2.7

QoQ: 3Q/Mar10 vs. 2Q/Mar10

[Billions of yen]

	Business Technologies	Optics	Other	Total
[Factors]				
Forex impact	-0.4	-0.2	-0.2	-0.8
Prince change	-1.4	-0.9	0.0	-2.3
Sales volume change, and other, net	2.4	0.6	-1.5	1.6
Cost down	1.4	0.1	0.0	1.5
SG&A change, net	0.5	0.1	0.8	1.4
[Operating income]				
Change, QoQ	2.5	-0.3	0.1	2.3

*Impact of exchange rate fluctuation if given 1 yen change (full-year base): USD→ 200 million yen, Euro→ 700 million yen

SGA, non-operating and extraordinary income/loss

[Billions of yen]

SG&A:	3Q Mar10	3Q Mar09	YoY	9M Mar10	9M Mar09	YoY
Selling expenses - variable	10.0	11.5	-1.5	29.7	39.5	-9.8
R&D expenses	16.7	20.8	-4.2	52.0	62.7	-10.8
Labor costs	29.9	32.2	-2.3	90.2	104.6	-14.5
Other	21.2	24.6	-3.4	65.6	76.7	-11.2
SGA total*	77.7	89.1	-11.3	237.4	283.6	-46.2

** Forex impact YoY: -¥0.3 billion (Actual: -¥11 billion), QoQ: -¥12.8 billion (Actual: ¥34.1 billion)*

Non-operating income/ loss:	3Q Mar10	3Q Mar09	YoY	9M Mar10	9M Mar09	YoY
Interest and dividend income/loss, net	-0.4	-0.6	0.2	-1.3	-2.0	0.7
Foreign exchange gain, net	-0.5	-7.1	6.6	-0.2	-7.7	7.5
Other	-0.7	-0.8	0.1	-0.5	0.4	-0.9
Non-operating income/ loss, net	-1.6	-8.5	6.9	-2.1	-9.3	7.2

Extraordinary income/ loss:	3Q Mar10	3Q Mar09	YoY	9M Mar10	9M Mar09	YoY
Sales of noncurrent assets, net	0.0	-0.5	0.5	-1.5	-1.4	-0.0
Sales of investment securities, and sales of subsidiaries and affiliates' stocks, net	0.2	-3.9	4.0	-0.1	-1.1	1.0
Impairment gain/loss	-	0.0	-0.0	-0.2	-0.3	0.1
Business structure improvement expenses	-	-1.1	1.1	-1.2	-2.5	1.3
Other	0.0	0.0	0.0	1.3	1.8	-0.5
Extraordinary income/ loss, net	0.2	-5.5	5.7	-1.6	-3.5	1.9

B/S

[Billions of yen]

Assets:	Dec 2009	Mar 2009	Change
Cash and short-term investment securities	156.2	133.7	22.5
Notes and A/R-trade	164.1	171.8	-7.7
Inventories	103.7	129.2	-25.4
Other	58.2	70.2	-12.0
Total current assets	482.2	504.9	-22.7
Tangible assets	209.3	227.9	-18.5
Intangible assets	101.1	111.6	-10.5
Investments and other assets	73.5	73.7	-0.2
Total noncurrent assets	383.9	413.1	-29.2
Total assets	866.1	918.1	-51.9
Liabilities and Net Assets:			
Notes and A/P-trade	84.1	87.1	-3.0
Interest bearing debts	205.0	230.4	-25.4
Other liabilities	164.0	186.3	-22.3
Total liabilities	453.0	503.8	-50.8
Total shareholders' equity*	412.0	413.4	-1.4
Other	1.1	0.9	0.2
Total net assets	413.1	414.3	-1.2
Total liabilities and net assets	866.1	918.1	-51.9

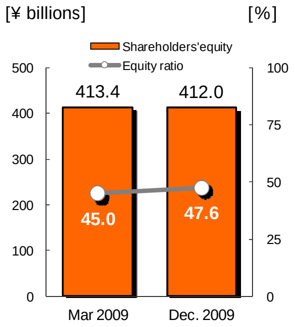
** Shareholders' equity + valuation and translation adjustments*

[yen]

	Dec 2009	Mar 2009	YoY
US$	92.10	98.23	-6.13
Euro	132.00	129.84	2.16

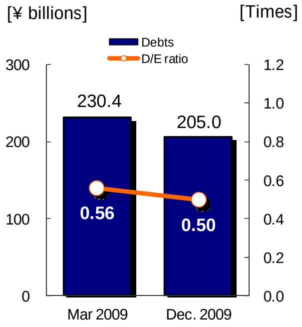
B/S – Main indicators

Equity ratio



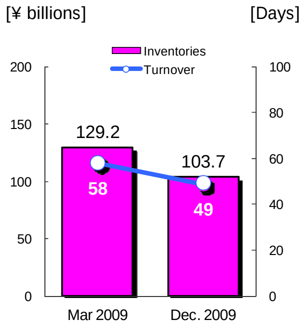
Equity ratio = Equity / Total assets
Equity = Shareholder's equity + Total revaluation and translation adjustments

Interest-bearing debts



D/E ratio = Interest-bearing debts at year-end / Shareholders' equity at year-end

Inventories and inventory turnover



Inventory turnover (days) = Inventories at year-end / Average sales per day

Calculation term for inventory turnover:
Mar 2009 ➔ Jan-Mar 2009
Dec 2009 ➔ Oct-Dec 2009

Cash flows

[Billions of yen]

	3Q Mar10	3Q Mar09	YoY	9M Mar10	9M Mar09	YoY
Income before income taxes and minority interests	10.6	0.8	9.9	17.6	50.6	-33.0
Depreciation and amortization	15.2	17.8	-2.6	46.1	51.7	-5.7
Income taxes paid	-5.8	-14.3	8.5	0.4	-34.2	34.6
Change in working capital	14.4	14.4	0.1	24.5	14.5	10.0
I. Net cash provided by operating activities	34.4	18.6	15.8	88.5	82.6	5.9
II. Net cash used in investing activities	-8.8	-23.0	14.2	-30.8	-76.2	45.4
I.+ II. Free cash flow	25.6	-4.4	30.0	57.7	6.4	51.3
Change in debts and bonds	-40.0 *	12.8	-52.7	-26.3	-6.8	-19.5
Cash dividends paid	-3.8	-5.2	1.3	-9.1	-9.1	0.0
Other	-0.7	-0.4	-0.3	-1.7	-2.4	0.7
III. Net cash used in financing activities	-44.5	7.2	-51.7	-37.1	-18.3	-18.8

* Including redemption of CBs at maturity: ¥30 billion

Cautionary Statement:
The forecasts mentioned in this material are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from those forecasts due to various factors.

Remarks:
Yen amounts are rounded to the nearest 100 million.