Summary of Consolidated Financial Results for the Six Months Ended September 30, 2023 [IFRS]

| Company name: | Konica Minolta, Inc. |
|---|---|
| Stock exchange listings: | Tokyo (Prime Market) |
| Securities code number: | 4902 |
| URL: | http://konicaminolta.com |
| Representative: | Toshimitsu Taiko |
| | President and CEO, Representative Executive Officer |
| Contact: | Kenichi Fujiwara |
| | General Manager, Corporate Accounting Division |
| Telephone number: | (81) 3-6250-2111 |
| Scheduled date for submission of | |
| securities report: | November 10, 2023 |
| Scheduled date for dividends payment: | - |
| Availability of supplementary information | |
| for the quarterly financial results: | Yes |
| Organization of briefing on the quarterly | |
| financial results: | Yes (for institutional investors) |
| | |

(Amounts less than one million yen are rounded down to the nearest million yen.)

- 1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)
- (1) Consolidated results of operations

| (Percenta | ige figures represe | nt chang | es from the same | e period o | of the previous fiscal | year.) |
|--------------------|---------------------|----------|---------------------------------|------------|---------------------------------------|--------|
| Six months ended | Revenue | | Business contribution profit | | Operating profi | t |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2023 | 552,763 | 4.1 | 2,288 | 211.3 | 785 | - |
| September 30, 2022 | 530,743 | 19.2 | 735 | - | (5,138) | _ |
| Six months ended | Profit before ta | ax | Profit for the period | | Profit attributable owners of the Com | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2023 | (3,746) | _ | (4,496) | - | (4,492) | _ |
| September 30, 2022 | (3,111) | _ | (7,035) | _ | (6,742) | _ |

| Six months ended | Basic earnings per share | Diluted earnings per share |
|--------------------|-----------------------------|----------------------------------|
| | Yen | Yen |
| September 30, 2023 | (9.09) | (9.09) |
| September 30, 2022 | (13.66) | (13.66) |

(Notes)

1. "Business contribution profit" is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.

2. Total comprehensive income for the six months ended September 30, 2023 and 2022, was 34,177 million yen (a decrease of 42.0% year-on-year) and 58,881 million yen.

3. Basic earnings per share and diluted earnings per share are calculated based on the profit attributable to owners of Konica Minolta, Inc. (the "Company").

(2) Consolidated financial position

| As of | Total assets | Total equity | Equity attributable to owners of the Company | Equity ratio attributable to owners of the Company |
|--------------------|-----------------|-----------------|---|---|
| | Millions of yen | Millions of yen | Millions of yen | % |
| September 30, 2023 | 1,377,803 | 534,422 | 520,389 | 37.8 |
| March 31, 2023 | 1,413,777 | 499,877 | 487,424 | 34.5 |

2. Dividends per share

| | End of the three-month period | End of the six- month period | End of the nine-month period | End of the year | Total |
|--|-------------------------------------|---------------------------------|------------------------------------|-----------------|-------|
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2023 | - | 10.00 | - | 0.00 | 10.00 |
| Fiscal year ending March 31, 2024 | _ | 0.00 | | | |
| Fiscal year ending March 31, 2024 (forecast) | | | _ | 5.00 | 5.00 |

(Note) Changes from the latest dividend forecasts: None

3. Consolidated forecasts for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

| | - | | | | |
|-----------------|---|--|--|--|--|
| g Revenue | | | | Operating pr | ofit |
| Millions of yen | % | Millions of yen | % M | illions of yen | % |
| 1,150,000 | 1.7 | 24,000 | -19.3 | 18,000 | - |
| n | | Basic earnings | per share | | |
| Millions of yen | % | | Yen | | |
| 4,000 | - | | 8.09 | | |
| | Millions of yen 1,150,000 Profit attributa owners of the Co Millions of yen | Millions of yen % 1 1,150,000 1.7 Profit attributable to owners of the Company Millions of yen % | g Revenue profi Millions of yen % Millions of yen 1,150,000 1.7 24,000 g Profit attributable to owners of the Company Basic earnings Millions of yen % | Millions of yen% Millions of yen% M1,150,0001.724,000-19.3Profit attributable to owners of the CompanyBasic earnings per shareMillions of yen%Yen | g Revenue profit Operating pr Millions of yen % Millions of yen % Millions of yen 1,150,000 1.7 24,000 -19.3 18,000 g Profit attributable to owners of the Company Basic earnings per share Millions of yen % Yen |

(Percentage figures represent changes from the previous fiscal year.)

(Note) Changes from the latest consolidated forecasts: Yes

Notes

- (1) Changes in significant subsidiaries for the six months ended September 30, 2023 (changes in the scope of consolidation): None
- (2) Changes in accounting policies or changes in accounting estimates

 a. Changes in accounting policies required by International Financial Reporting Standards (IFRS):
 b. Changes in accounting policies other than the above a.:
 b. Changes in accounting estimates:
- (3) Number of issued and outstanding shares (common stock)

| a. Number of issued and outstanding shares | (including treasury shares) |
|---|-----------------------------|
| As of September 30, 2023: | 502,664,337 shares |
| As of March 31, 2023: | 502,664,337 shares |
| b. Number of treasury shares | |
| As of September 30, 2023: | 8,254,362 shares |
| As of March 31, 2023: | 8,752,824 shares |
| c. Average number of issued and outstanding | shares during the period |

- The six months ended September 30, 2023:494,154,614 sharesThe six months ended September 30, 2022:493,745,187 shares
- (Note) The Company has established the Board Incentive Plan. The shares owned by the trust account relating to this trust are accounted for as treasury shares (2,223,585 shares as of September 30, 2023, and 2,567,818 shares as of March 31, 2023).
- This summary of quarterly consolidated financial results falls outside the scope of quarterly review procedures to be performed by certified public accountants or an audit firm.
- Explanation concerning the appropriate use of the forecasts for results of operations and other special matters

Note on the forecasts for the consolidated financial results

The forecasts for results of operations in this report are based on information currently available to the Company and its subsidiaries (the "Group") and certain assumptions determined to be reasonable and are not intended to assure any achievement of the Group's operations. Actual results may differ significantly from the forecasts due to various factors. For further details of the assumptions that form the basis of the forecasts and other related matters when referring to the forecasts, refer to "1. QUALITATIVE INFORMATION ON FINANCIAL RESULTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2023, (3) Explanation Regarding the Forecasts for the Consolidated Financial Results" in the attached Supplementary Information on page 15.

Supplementary information for the quarterly financial results and briefing on the quarterly financial results

The Company will hold a briefing on the quarterly financial results for institutional investors on Thursday, November 2, 2023. The proceedings and details of the briefing, along with the supplementary information on the quarterly financial results to be presented at the briefing, will be posted on the website of the Group soon after the briefing.

Supplementary Information

Table of Contents

1. QUALITATIVE INFORMATION ON FINANCIAL RESULTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2023

| | 30, 2 | 2023 | 6 |
|----|-------|--|----|
| | (1) | Qualitative Information on the Consolidated Operating Results | 6 |
| | (2) | Qualitative Information on the Consolidated Financial Position | 13 |
| | (3) | Explanation Regarding the Forecasts for the Consolidated Financial Results | 15 |
| 2. | CON | NDENSED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES | 16 |
| | (1) | Condensed Consolidated Statements of Financial Position | 16 |
| | (2) | Condensed Consolidated Statements of Profit or Loss | 18 |
| | (3) | Condensed Consolidated Statements of Comprehensive Income | 20 |
| | (4) | Condensed Consolidated Statements of Changes in Equity | 22 |
| | (5) | Condensed Consolidated Statements of Cash Flows | 24 |
| | (6) | Notes to the Condensed Consolidated Financial Statements | 26 |
| | | [Notes Regarding Going Concern Assumptions] | 26 |
| | | [Other Income] | 26 |
| | | [Other Expenses] | 26 |
| | | [Segment Information] | 27 |
| | | [Events after the Reporting Period] | 31 |
| | | [Additional Information] | 32 |
| 3. | OTH | IERS | 32 |
| | | Significant Events Regarding Premise of Going Concern | 32 |

1. QUALITATIVE INFORMATION ON FINANCIAL RESULTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2023

(1) Qualitative Information on the Consolidated Operating Results

a. Overview

| | Six months ended September 30, 2022 | Six months ended September 30, 2023 | Increase (Decre | ease) |
|---|--|--|-----------------|-------|
| | Billions of yen | Billions of yen | Billions of yen | % |
| Revenue | 530.7 | 552.7 | 22.0 | 4.1 |
| Gross profit | 226.0 | 237.2 | 11.2 | 5.0 |
| Business contribution profit (Note) | 0.7 | 2.2 | 1.5 | 211.3 |
| Operating profit (loss) | (5.1) | 0.7 | 5.9 | - |
| Profit (loss) before tax | (3.1) | (3.7) | (0.6) | - |
| Profit (loss) attributable to owners of the Company | (6.7) | (4.4) | 2.2 | - |
| | Yen | Yen | Yen | % |
| Basic earnings (loss) per share | (13.66) | (9.09) | 4.57 | - |
| | Billions of yen | Billions of yen | Billions of yen | % |
| Capital expenditures | 17.8 | 18.8 | 0.9 | 5.4 |
| Depreciation and amortization expenses | 37.7 | 37.7 | 0.0 | 0.2 |
| Research and development expenses | 31.1 | 32.5 | 1.3 | 4.4 |
| | Billions of yen | Billions of yen | Billions of yen | % |
| Free cash flows | (25.3) | 9.4 | 34.7 | - |
| | Number | Number | Number | % |
| Number of employees in the Group | 39,647 | 39,977 | 330 | 0.8 |
| Foreign exchange rates | Yen | Yen | Yen | % |
| U.S. dollar | 133.97 | 141.00 | 7.03 | 5.2 |
| Euro | 138.73 | 153.39 | 14.66 | 10.6 |

(Note) "Business contribution profit" is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.

During the six months ended September 30, 2023 (the "current period"), the Group's consolidated revenue amounted to 552.7 billion yen, an increase of 4.1% year-on-year. In the Digital Workplace Business and Professional Print Business, revenue went up year-on-year, partly due to the impact of foreign exchange rates, although the degree of the impact may vary depending on the region. The Industry Business saw an increase in revenue as the performance materials unit, IJ components unit, and optical components unit performed well while the sensing unit was affected by restrained capital investments in displays. By region, sales in North America, Europe, China, and Asia (excluding China) increased by approximately 5%, 9%, 1%, and 1%, respectively, whereas revenue in Japan decreased by approximately 1% compared to the same period of the previous fiscal year.

Both business contribution profit and operating profit improved as a result of an uplift of gross profit through revenue growth while continuously curbing an increase in selling, general and administrative expenses. In the Professional Print Business, which is positioned as a strengthening business in the medium-term business plan starting from the current fiscal year, business contribution profit in the current period declined year-on-year mainly due to the economic impact in Europe and China; however, the trend of the shift from offset printing to digital printing will not be changed, and its market is expected to grow in the medium term. Furthermore, the Industry Business recorded a decrease in profit primarily in the sensing unit because of the impact of restrained capital investments in displays; nevertheless, in the medium to long term, the Company has positioned growth areas, such as "display," "mobility," and "semiconductor manufacturing," as its target areas to accelerate growth in existing businesses and development of new businesses. The office unit, positioned as a maintaining profit business, saw an increase in profit mainly due to an improvement in gross profit resulted from higher revenue, cost savings in production, and reduction in logistics costs. In the precision medicine unit, positioned as a nonfocused business, the Company is considering strategic options, including listing on the United States stock market and a business transfer to a third party, taking into account the strategic fit of the business in the Company and the need for investments in future growth, and the business contribution loss has been significantly reduced compared to the same period of the previous fiscal year.

As a result of the above, business contribution profit and operating profit for the current period amounted to 2.2 billion yen (an increase of 211.3% year–on–year) and 0.7 billion yen (operating loss of 5.1 billion yen in the same period of the previous fiscal year), respectively, and thus, operating profit turned profitable. Net finance income/costs ended up loss of 4.3 billion yen as a result of the impact of rising interest rates and other factors, and quarterly loss before income taxes marked 3.7 billion yen (quarterly loss before income taxes of 3.1 billion yen in the same period of the previous fiscal year), which led to a decrease in profit year–on–year. Nonetheless, quarterly loss attributable to owners of the Company was 4.4 billion yen (quarterly loss attributable to owners of the grevious fiscal year), resulting in a decrease in the deficit.

The reportable segments have been reclassified, effective from the three months ended June 30, 2023. In the year–on–year comparisons, we compared and analyzed the figures with those for the same period in the previous fiscal year reclassified based on the new reportable segments. More details are provided in "2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES, (6) Notes to the Condensed Consolidated Financial Statements, [Segment Information]."

b. Overview by Segment

| <u> </u> | | 1 | 1 | | |
|---|---------------------------------|--|--|-----------------|--------|
| | | Six months ended September 30, 2022 | Six months ended September 30, 2023 | Increase (Dec | rease) |
| | | Billions of yen | Billions of yen | Billions of yen | % |
| | Revenue | 278.4 | 294.5 | 16.0 | 5.8 |
| Digital Workplace Business | Business contribution profit | 7.2 | 10.7 | 3.4 | 47.7 |
| | Operating profit | 2.7 | 10.0 | 7.2 | 266.0 |
| | Revenue | 119.8 | 124.0 | 4.1 | 3.5 |
| Professional Print Business | Business contribution profit | 3.8 | 3.6 | (0.2) | - 5.4 |
| | Operating profit | 3.4 | 3.6 | 0.1 | 5.3 |
| | Revenue | 63.9 | 63.8 | (0.1) | - 0.2 |
| Healthcare Business | Business contribution profit | (7.7) | (3.9) | 3.7 | _ |
| | Operating profit | (8.5) | (4.2) | 4.3 | - |
| | Revenue | 67.3 | 69.3 | 2.0 | 3.0 |
| Industry Business | Business contribution profit | 12.1 | 6.0 | (6.1) | - 50.7 |
| | Operating profit | 12.1 | 5.5 | (6.6) | - 54.5 |
| | Revenue | 529.6 | 551.7 | 22.1 | 4.2 |
| Subtotal | Business contribution profit | 15.5 | 16.3 | 0.8 | 5.4 |
| | Operating profit | 9.8 | 14.9 | 5.1 | 52.8 |
| | Revenue | 1.0 | 1.0 | (0.0) | - 7.8 |
| Others and adjustments (Note 2) | Business contribution profit | (14.8) | (14.0) | 0.7 | - |
| | Operating profit | (14.9) | (14.1) | 0.7 | - |
| | Revenue | 530.7 | 552.7 | 22.0 | 4.1 |
| Amount reported in the Condensed Consolidated Statement of Profit or Loss | Business contribution profit | 0.7 | 2.2 | 1.5 | 211.3 |
| | Operating profit | (5.1) | 0.7 | 5.9 | _ |
| | • | • | | | |

(Notes)

1. "Revenue" refers to revenue from external customers.

2. "Revenue" refers to revenue from external customers in "Others" in "2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES, (6) Notes to the Condensed Consolidated Financial Statements, [Segment Information]." "Operating profit" is the total of "Others" and "Adjustments" within the same table.

3. Effective from the three months ended June 30, 2023, certain businesses previously included in the "Industry Business" have been included in "Others." In addition, in order to evaluate the performance of each reportable segment more appropriately, we did not allocate a part of the expenses related to operations at headquarters to each reportable segment, but recorded them as corporate expenses not attributable to the reportable segments; therefore, we have changed the measurement method of reportable segment profit or loss. Moreover, the allocation method of expenses common to both the "Digital Workplace Business" and the "Professional Print Business" has been modified. The segment information for the six months ended September 30, 2022, is also disclosed based on the figures after reflecting these changes.

i. Digital Workplace Business

In the office unit, the sales volume of A3 MFPs increased in Japan and India but was affected by economic slowdown in China, with the sales volumes of color models, monochrome models, and all models turned out to be at 94%, 72%, and 85% year-on-year, respectively. Nevertheless, the overall revenue of hardware increased partly due to the impact of foreign exchange rates. The revenue of non-hardware, such as consumables and services, saw an increase due to the increased revenue in some regions, such as China and India, and the impact of foreign exchange rates. In addition, cost reductions in production, lower logistics costs due to the normalization of freight rate and decrease in the Group's use of air transport contributed to higher gross profit and business contribution profit.

In the DW–DX unit, which mainly offers such as IT services, the services to manage business content and operation processes were robust in Europe, while in Japan, in-house developed services, such as interpretation services using AI, grew. These factors, as well as the impact of foreign exchange rates, resulted in a year–on–year increase in revenue for the DW–DX unit. In addition, restraining selling, general and administrative expenses contributed to the reduction in business contribution loss.

Based on the above, the Digital Workplace Business recorded a revenue of 294.5 billion yen (an increase of 5.8% year–on–year), a business contribution profit of 10.7 billion yen (an increase of 47.7% year–on–year), and an operating profit of 10.0 billion yen (an increase of 266.0% year–on–year).

ii. Professional Print Business

In the production print unit, as for the sales volume of the digital printing presses, color models, monochrome models, and all models reached 93%, 86%, and 91% year–on–year, respectively. The revenue of the Heavy Production Print (HPP) segment of color digital printing presses that the Group focuses on the sales activities, grew by 131% year–on–year. The revenue of non–hardware, such as consumables and services, increased due to the increased demand for color printing in India, China, Europe, and the United States. As a result, overall revenue in the production print unit increased year–on–year.

The industrial print unit showed a positive trend with an increase in sales volumes of inkjet press (AccurioJet KM–1), label press, digital embellishment press, and textile press. The non–hardware revenue went up in the fields of inkjet press, label press, and digital embellishment press due to the growing demand for packaging and labeling for daily necessities. As a result, overall revenue in the industrial print unit increased year–on–year.

In the marketing services unit, although the revenue expanded because of the acceleration of the sales promotion activities of major customers in Europe and Asia, the strong print procurement support business, and the expansion of on-demand printing business in Japan and South Korea, the revenue decreased year-on-year due to the deconsolidation of a domestic subsidiary

Based on the above, the Professional Print Business recorded a revenue of 124.0 billion yen (an increase of 3.5% year-on-year), a business contribution profit of 3.6 billion yen (a decrease of 5.4% year-on-year), and an operating profit of 3.6 billion yen (an increase of 5.3% year-on-year)

iii. Healthcare Business

In the healthcare unit, the sales volume of digital radiography (DR) to be used for X-ray diagnosis continued to remain strong in the market of medical clinics in Japan; however, it declined mainly in the hospital market in Japan and large hospitals in the United States affected by restraint in investments. The sales volume of the system of Dynamic Digital Radiography has made steady progress, primarily in the hospital market in the United States. The unit saw a growth in sales of the diagnostic ultrasound systems, mainly for orthopedics and obstetrics in Japan, and the sales also went up in Asia. In the medical IT, sales of "Informity," an ICT service supporting diagnostic imaging assistance, remote medical care, and collaboration between hospitals and medical clinics or between medical clinics and patients through the Internet, continued to grow in Japan; furthermore, sales of the Picture Archiving and Communication System (PACS) increased in the United States. Nevertheless, sales of purchased products for the hospital market decreased mainly in Japan. As a result of the above, revenue from the healthcare unit declined year-on-year.

In the precision medicine unit, genetic testing services saw an uplift in the number of genetic tests yearon-year, mainly in ribonucleic acid (RNA) testing, an assessment of germline mutations, supported by the market recovery in the United States. The revenue from the Company's drug discovery support service saw an increase year-on-year for both clinical studies and preclinical studies, because of the improvement in the implementation status of clinical trials in the United States. In addition, "GenMineTOP Cancer Genome Profiling System," the next-generation panel for cancer-related genes, has been approved health insurance coverage in Japan. The loss of the whole unit narrowed down during the current period as Ambry Genetics Corporation continued to stay profitable during the second quarter of the current fiscal year (the "current accounting period"), thanks to an increase in gross profit as a result of an increase in revenue, an improved collection rate of accounts receivable, and higher laboratory utilization, and also, Invicro, LLC restored profitability during the current accounting period due to an increase in gross profit as a result of an increase in revenue.

As a result, the Healthcare Business recorded a revenue of 63.8 billion yen (a decrease of 0.2% year-on-year), a business contribution loss of 3.9 billion yen (business contribution loss of 7.7 billion yen for the same period in the previous fiscal year) and an operating loss of 4.2 billion yen (an operating loss of 8.5 billion yen for the same period in the previous fiscal year).

iv. Industry Business

In the sensing unit, the revenue derived from object color measurement instruments remained solid, driven by orders in China. New orders of testing equipment for automotive visual inspections were steadily received, and as a result, revenue went up. Nevertheless, revenue from light source color measurement instruments went down because of the slowdown in demand, mainly from major customers, due to the impact of restrained capital investments in displays. As such, the sensing unit marked a decline in revenue year–on–year.

In the performance materials unit, surplus stock in supply chains of thin films for IT devices and smartphones is reducing, and the demand showed a recovery trend. Furthermore, the demand for phase difference films for TV Vertical Alignment (VA), which are one of the Company's main products, remained strong, and the unit expanded sales of "SANUQI" films for large TVs in particular, resulting in an increase in revenue year-on-year.

The inkjet components unit saw year-on-year growth, thanks to the recovery from the impact of activity restrictions due to the China's Zero corona policy in the previous fiscal year and an uplift in sales of printheads for printers for sign graphics to customers in China.

In the optical components unit, sales of interchangeable lenses saw an upward trend and sales of products for semiconductor manufacturing equipment as industrial application remained strong, despite stagnation in sales of lenses for projectors due to market conditions in China, Europe, and the United States; as a result, the revenue increased year-on-year.

The revenue in the imaging–IoT solutions unit improved year–on–year as sales of the monitoring camera solution progressed steadily in Europe and the United States. Moreover, as the Company acquired Force Security Solutions, LLC (headquartered in the United States), a systems integrator, the unit is strengthening its proposal and delivery capabilities to further expand the value provided to the customers in the video solutions service area, which is expected to achieve high growth.

The visual solutions unit enjoyed growth in revenue year–on–year as sales were strong, mainly in RSA Cosmons S.A. (headquartered in France), a global leading manufacturer of digital planetariums, which the Company acquired in 2019, despite the fact that the stream of visitors at the directly operated planetariums was still sluggish.

As a result, the Industry Business recorded a revenue of 69.3 billion yen (an increase of 3.0% from a year earlier), a business contribution profit of 6.0 billion yen (a decrease of 50.7% year-on-year) due to a decrease in gross profit resulting from a decrease in revenue in the sensing unit and a decrease in gross profit caused by soaring raw material and energy prices in the performance materials unit, and an operating profit of 5.5 billion yen (a decrease of 54.5% year-on-year).

| (Reference) Overview of the quarterly consolit | Lateu accounting p | Jeniou | | |
|---|--|--|-----------------|--------|
| | Three months ended September 30, 2022 | Three months ended September 30, 2023 | Increase (Decr | ease) |
| | Billions of yen | Billions of yen | Billions of yen | % |
| Revenue | 282.8 | 286.3 | 3.4 | 1.2 |
| Gross profit | 121.2 | 125.3 | 4.0 | 3.4 |
| Business contribution profit (Note) | 6.6 | 6.3 | (0.2) | - 4.2 |
| Operating profit (loss) | 5.8 | 5.1 | (0.6) | - 11.5 |
| Profit (loss) before tax | 4.4 | 2.0 | (2.4) | - 54.5 |
| Profit (loss) attributable to owners of the Company | 1.9 | 1.0 | (0.9) | - 46.0 |
| | Yen | Yen | Yen | % |
| Basic earnings (loss) per share | 4.03 | 2.17 | (1.86) | - |
| | Billions of yen | Billions of yen | Billions of yen | % |
| Capital expenditures | 9.5 | 11.0 | 1.5 | 16.3 |
| Depreciation and amortization expenses | 18.8 | 19.2 | 0.3 | 1.8 |
| Research and development expenses | 15.8 | 16.4 | 0.5 | 3.5 |
| | Billions of yen | Billions of yen | Billions of yen | % |
| Free cash flows | (0.5) | 20.2 | 20.7 | _ |
| Foreign exchange rates | Yen | Yen | Yen | % |
| U.S. dollar | 138.37 | 144.62 | 6.25 | 4.5 |
| Euro | 139.34 | 157.30 | 17.96 | 12.9 |

(Reference) Overview of the quarterly consolidated accounting period

(Note) "Business contribution profit" is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.

| Overview of major seg | inents | | · · · · · · · · · · · · · · · · · · · | | |
|--|---------------------------------|-----------------|---------------------------------------|-----------------|--------|
| | | Three months | Three months | | |
| | | ended | ended | Increase (Dec | rease) |
| | | September 30, | September 30, | increase (Dec | iease) |
| | | 2022 | 2023 | | |
| | | Billions of yen | Billions of yen | Billions of yen | % |
| | Revenue | 149.5 | 151.2 | 1.6 | 1.1 |
| Digital Workplace Business | Business contribution profit | 7.4 | 8.3 | 0.9 | 12.4 |
| | Operating profit | 6.9 | 8.0 | 1.0 | 15.1 |
| | Revenue | 64.7 | 63.8 | (0.9) | - 1.5 |
| Professional Print Business | Business contribution profit | 3.6 | 2.8 | (0.8) | - 22.4 |
| | Operating profit | 3.5 | 2.7 | (0.8) | - 23.6 |
| | Revenue | 35.3 | 34.5 | (0.7) | - 2.3 |
| Healthcare Business | Business contribution profit | (2.0) | (0.7) | 1.3 | _ |
| | Operating profit | (2.2) | (0.8) | 1.4 | - |
| | Revenue | 32.4 | 36.1 | 3.7 | 11.4 |
| Industry Business | Business contribution profit | 5.2 | 3.4 | (1.7) | - 34.3 |
| | Operating profit | 5.1 | 2.8 | (2.3) | - 44.7 |
| | Revenue | 282.1 | 285.7 | 3.6 | 1.3 |
| Subtotal | Business contribution profit | 14.2 | 13.8 | (0.3) | - 2.6 |
| | Operating profit | 13.4 | 12.7 | (0.7) | - 5.2 |
| | Revenue | 0.7 | 0.6 | (0.1) | - 18.9 |
| "Others" and adjustments (Note 2) | Business contribution profit | (7.5) | (7.4) | 0.0 | _ |
| | Operating profit | (7.6) | (7.5) | 0.0 | _ |
| | Revenue | 282.8 | 286.3 | 3.4 | 1.2 |
| Amount reported in the Condensed Consolidated Statements of Profit or Loss | Business contribution profit | 6.6 | 6.3 | (0.2) | - 4.2 |
| | Operating profit | 5.8 | 5.1 | (0.6) | - 11.5 |
| | | | | | |

Overview of major segments

(Notes)

1. "Revenue" refers to revenue from external customers.

2. "Revenue" refers to revenue from external customers in "Others" in "2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES, (6) Notes to the Condensed Consolidated Financial Statements [Segment Information]." "Operating profit" is the total of "Others" and "Adjustments" within the same table.

3. Effective from the three months ended June 30, 2023, certain businesses previously included in the "Industry Business" have been included in "Others." In addition, in order to evaluate the performance of each reportable segment more appropriately, we did not allocate a part of the expenses related to operations at headquarters to each reportable segment but recorded them as corporate expenses not attributable to the reportable segments; therefore, we have changed the measurement method of reportable segment profit or loss. Moreover, the allocation method of expenses common to the "Digital Workplace Business" and the "Professional Print Business" has been modified. The segment information for the three months ended September 30, 2022, is also disclosed based on the figures after reflecting these changes.

(2) Qualitative Information on the Consolidated Financial Position

a. Analysis of Consolidated Financial Position

| | As of March 31, 2023 | As of September 30, 2023 | Increase (Decrease) |
|--|-------------------------|-----------------------------|------------------------|
| | Billions of yen | Billions of yen | Billions of yen |
| Total assets | 1,413.7 | 1,377.8 | (35.9) |
| Total liabilities | 913.8 | 843.3 | (70.5) |
| Total equity | 499.8 | 534.4 | 34.5 |
| Equity attributable to owners of the Company | 487.4 | 520.3 | 32.9 |
| | % | % | % |
| Equity ratio attributable to owners of the Company | 34.5 | 37.8 | 3.3 |

Total assets as of September 30, 2023, were 1,377.8 billion yen, a decrease of 35.9 billion yen (2.5%) from March 31, 2023. This is primarily attributed to a decrease of 69.5 billion yen in cash and cash equivalents, an increase of 18.7 billion yen in goodwill and intangible assets, an increase of 5.1 billion yen in property, plant, and equipment, and an increase of 5.7 billion yen in deferred tax asset.

Total liabilities as of September 30, 2023, were 843.3 billion yen, a decrease of 70.5 billion yen (7.7%) from March 31, 2023. This is primarily attributed to a decrease of 72.6 billion yen in bonds and borrowings, a decrease of 9.5 billion yen in trade and other payables, and an increase of 5.2 billion yen in other financial liabilities.

Total equity as of September 30, 2023, was 534.4 billion yen, an increase of 34.5 billion yen (6.9%) from March 31, 2023.

Equity attributable to owners of the Company was 520.3 billion yen as of September 30, 2023, an increase of 32.9 billion yen (6.8%) from March 31, 2023. This is primarily attributed to an increase of 40.5 billion yen in other components of equity (primarily exchange differences on translation of foreign operations) and the recording of a loss attributable to owners of the Company of 4.4 billion yen.

As a result of the above, the equity ratio attributable to owners of the Company increased by 3.3 percentage points to 37.8%.

b. Analysis of Cash Flows

| | Six months ended September 30, 2022 | Six months ended September 30, 2023 | Increase (Decrease) |
|--------------------------------------|--|--|------------------------|
| | Billions of yen | Billions of yen | Billions of yen |
| Cash flows from operating activities | (7.8) | 32.0 | 39.8 |
| Cash flows from investing activities | (17.5) | (22.6) | (5.0) |
| Total (Free cash flows) | (25.3) | 9.4 | 34.7 |
| Cash flows from financing activities | 18.8 | (84.8) | (103.6) |

For the six months ended September 30, 2023, net cash provided by operating activities was 32.0 billion yen, and net cash used in investing activities totaled 22.6 billion yen. As a result, free cash flows (the sum of cash flows from operating activities and investing activities) were an inflow of 9.4 billion yen for the current period.

Net cash used in financing activities was 84.8 billion yen.

In addition, cash and cash equivalents as of September 30, 2023, decreased by 69.5 billion yen from March 31, 2023, to 110.9 billion yen, reflecting the effect of exchange rate fluctuations on cash and cash equivalents.

Cash flows from operating activities

Net cash provided by operating activities was 32.0 billion yen. On top of the loss before tax of 3.7 billion yen, this is attributable to the net effects of cash inflows mainly due to depreciation and amortization expenses of 37.7 billion yen and a decrease in trade and other receivables of 28.5 billion yen, and cash outflows mainly due to a decrease in trade and other payables of 25.6 billion yen.

Cash flows from investing activities

Net cash used in investing activities was 22.6 billion yen, mainly due to the purchase of the property, plant, and equipment of 11.5 billion yen and the purchase of intangible assets of 8.9 billion yen.

As a result, free cash flows (the sum of cash flows from operating activities and investing activities) were an inflow of 9.4 billion yen (an outflow of 25.3 billion yen for the same period in the previous fiscal year).

Cash flows from financing activities

Net cash used in financing activities was 84.8 billion yen (net cash inflows of 18.8 billion yen for the same period in the previous fiscal year), reflecting cash outflows of a net decrease in short-term loans payable of 64.1 billion yen, 10.5 billion yen in repayments of lease liabilities, and 10.3 billion yen in the redemption of bonds and repayments of long-term loans payable.

(3) Explanation Regarding the Forecasts for the Consolidated Financial Results

The Company has revised full-year forecast as described below, taking into account the progress made during the current period and the impact on revenue and profit or loss of the revised exchange rate of 140 yen to the U.S. dollar for the rest of the fiscal year, which is the assumptions for the forecast. The exchange rate of 140 yen to the euro is retained.

Revision of consolidated financial forecast for the fiscal year ending March 31, 2024 (April 1, 2023 – March 31, 2024)

| | Revenue | Business contribution profit (Note) | Operating profit (loss) | Profit (loss) attributable to owners of the Company | Basic earnings (loss) per share |
|---|-----------------|---|----------------------------|--|------------------------------------|
| | Billions of Yen | Billions of Yen | Billions of Yen | Billions of Yen | Yen |
| Previous forecast (A) | 1,140.0 | 24.0 | 18.0 | 4.0 | 8.09 |
| Revised forecast (B) | 1,150.0 | 24.0 | 18.0 | 4.0 | 8.09 |
| Change (B-A) | 10.0 | - | - | - | - |
| Percentage change (%) | 0.9 | - | - | - | - |
| (Reference) Actual results for the previous period (Year ended March 31, 2023) | 1,130.3 | 29.7 | (95.1) | (103.1) | (208.89) |

(Note) "Business contribution profit" is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.

* The above forecasts for the results of operations are based on suppositions, outlooks, and plans as of the release date of this report, and as such they involve risks and uncertainties. Actual results may differ significantly from these forecasts due to various important factors, such as changes in economic conditions, market trends, and currency exchange rates.

Amounts less than one hundred million yen are rounded down to the nearest million yen in the "1. QUALITATIVE INFORMATION ON FINANCIAL RESULTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2023" section.

2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES

(1) Condensed Consolidated Statements of Financial Position

| | As of March 31, 2023 | As of September 30, 2023 |
|---|----------------------|--------------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 180,574 | 110,977 |
| Trade and other receivables | 313,494 | 316,005 |
| Inventories | 242,108 | 241,897 |
| Income tax receivables | 4,444 | 4,615 |
| Other financial assets | 2,481 | 1,365 |
| Other current assets | 34,487 | 38,521 |
| Total current assets | 777,590 | 713,382 |
| Non-current assets | | |
| Property, plant and equipment | 289,127 | 294,265 |
| Goodwill and intangible assets | 258,886 | 277,599 |
| Investments accounted for using the equity method | 391 | 225 |
| Other financial assets | 21,444 | 24,801 |
| Deferred tax assets | 32,648 | 38,403 |
| Other non-current assets | 33,688 | 29,125 |
| Total non-current assets | 636,187 | 664,421 |
| Total assets | 1,413,777 | 1,377,803 |

| | As of March 31, 2023 | As of September 30, 2023 |
|--|----------------------|--------------------------|
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 200,508 | 190,967 |
| Bonds and borrowings | 284,220 | 189,360 |
| Lease liabilities | 17,985 | 19,690 |
| Income tax payables | 3,323 | 4,029 |
| Provisions | 14,910 | 14,535 |
| Other financial liabilities | 39,079 | 44,428 |
| Other current liabilities | 59,661 | 61,364 |
| Total current liabilities | 619,688 | 524,376 |
| Non-current liabilities | | |
| Bonds and borrowings | 184,874 | 207,072 |
| Lease liabilities | 81,211 | 83,296 |
| Retirement benefit liabilities | 8,839 | 9,040 |
| Provisions | 7,456 | 7,597 |
| Other financial liabilities | 1,533 | 1,387 |
| Deferred tax liabilities | 4,960 | 5,291 |
| Other non-current liabilities | 5,335 | 5,318 |
| Total non-current liabilities | 294,211 | 319,004 |
| Total liabilities | 913,899 | 843,380 |
| Equity | | |
| Share capital | 37,519 | 37,519 |
| Share premium | 204,154 | 204,350 |
| Retained earnings | 164,682 | 156,601 |
| Treasury shares | (9,358) | (8,991 |
| Share acquisition rights | 427 | 313 |
| Other components of equity | 89,999 | 130,596 |
| Equity attributable to owners of the Company | 487,424 | 520,389 |
| Non-controlling interests | 12,453 | 14,033 |
| Total equity | 499,877 | 534,422 |
| Total liabilities and equity | 1,413,777 | 1,377,803 |

(2) Condensed Consolidated Statements of Profit or Loss

Six months ended September 30, 2022 and 2023

Six months ended Six months ended September 30, 2022 September 30, 2023 Revenue 530,743 552,763 Cost of sales 304,726 315,523 226,016 237,240 Gross profit Other income 2,886 2,791 225,281 234,952 Selling, general and administrative expenses 8,759 4,294 Other expenses 785 Operating profit (loss) (5,138) Finance income 6,459 2,527 4,308 6,894 Finance costs Share of profit (loss) of investments (124)(165)accounted for using the equity method Profit (loss) before tax (3,111) (3,746) 3,923 750 Income tax expense (income) (7,035) (4,496) Profit (loss) for the period Profit (loss) attributable to: (6,742) (4,492) Owners of the Company (292) Non-controlling interests (4) Yen Yen Earnings (loss) per share (9.09) Basic (13.66) Diluted (13.66) (9.09)

(Millions of yen)

18 —

Three months ended September 30, 2022 and 2023

| | | (Millions of yell) |
|---|--|--|
| | Three months ended September 30, 2022 | Three months ended September 30, 2023 |
| Revenue | 282,894 | 286,355 |
| Cost of sales | 161,635 | 161,014 |
| Gross profit | 121,258 | 125,340 |
| Other income | 1,134 | 1,336 |
| Selling, general and administrative expenses | 114,606 | 118,965 |
| Other expenses | 1,921 | 2,519 |
| Operating profit (loss) | 5,864 | 5,191 |
| Finance income | 931 | 980 |
| Finance costs | 2,257 | 4,091 |
| Share of profit (loss) of investments accounted for using the equity method | (51) | (39) |
| Profit (loss) before tax | 4,486 | 2,041 |
| Income tax expense (income) | 2,506 | 795 |
| Profit (loss) for the period | 1,979 | 1,246 |
| Profit (loss) attributable to: | | |
| Owners of the Company | 1,989 | 1,073 |
| Non-controlling interests | (9) | 172 |
| Earnings (loss) per share | Yen | Yen |
| Basic | 4.03 | 2.17 |
| Diluted | 4.02 | 2.17 |

(3) Condensed Consolidated Statements of Comprehensive Income

Six months ended September 30, 2022 and 2023

| | | (Millions of yen |
|--|--|--|
| | Six months ended September 30, 2022 | Six months ended September 30, 2023 |
| Profit (loss) for the period | (7,035) | (4,496) |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Remeasurements of defined benefit pension plans (net of tax) | 2,703 | (3,597) |
| Net gain (loss) on revaluation of financial assets measured at fair value (net of tax) | (292) | 1,978 |
| Total items that will not be reclassified to profit or loss | 2,410 | (1,619) |
| Items that may be subsequently reclassified to profit or loss | | |
| Net gain (loss) on derivatives designated as cash flow hedges (net of tax) | 6 | (447) |
| Exchange differences on translation of foreign operations (net of tax) | 63,499 | 40,741 |
| Total items that may be subsequently reclassified to profit or loss | 63,505 | 40,293 |
| Total other comprehensive income (loss) | 65,916 | 38,674 |
| Total comprehensive income (loss) | 58,881 | 34,177 |
| Total comprehensive income (loss) attributable to: | | |
| Owners of the Company | 57,851 | 32,597 |
| Non-controlling interests | 1,029 | 1,580 |

Three months ended September 30, 2022 and 2023

| | Three months ended September 30, 2022 | Three months ended September 30, 2023 |
|--|--|--|
| Profit (loss) for the period | 1,979 | 1,246 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or | | |
| loss | | |
| Remeasurements of defined benefit pension plans (net of tax) | 2,703 | 35 |
| Net gain (loss) on revaluation of financial assets measured at fair value (net of tax) | (310) | 529 |
| Total items that will not be reclassified to profit or loss | 2,392 | 564 |
| Items that may be subsequently reclassified to profit or loss | | |
| Net gain (loss) on derivatives designated as cash flow hedges (net of tax) | 119 | (24 |
| Exchange differences on translation of foreign operations (net of tax) | 21,545 | 12,371 |
| Total items that may be subsequently reclassified to profit or loss | 21,664 | 12,347 |
| Total other comprehensive income (loss) | 24,057 | 12,911 |
| Total comprehensive income (loss) | 26,036 | 14,158 |
| Total comprehensive income (loss) attributable to: | | |
| Owners of the Company | 25,518 | 12,935 |
| Non-controlling interests | 518 | 1,222 |

(4) Condensed Consolidated Statements of Changes in Equity

| | | | | | | | | (Milli | ons of yen) |
|--|------------------|------------------|----------------------|--------------------|--------------------------------|----------------------------------|---|----------------------------------|--------------|
| | Share capital | Share premium | Retained earnings | Treasury shares | Share acquisition rights | Other components of equity | Equity attributable to owners of the Company | Non- controlling interests | Total equity |
| Balance as of April 1, 2022 | 37,519 | 194,060 | 269,461 | (9,517) | 464 | 57,822 | 549,810 | 11,690 | 561,500 |
| Profit (loss) for the period | - | - | (6,742) | - | - | - | (6,742) | (292) | (7,035) |
| Other comprehensive income (loss) | - | - | _ | - | - | 64,593 | 64,593 | 1,322 | 65,916 |
| Total comprehensive income (loss) | - | - | (6,742) | - | - | 64,593 | 57,851 | 1,029 | 58,881 |
| Dividends | - | - | (7,405) | - | - | - | (7,405) | - | (7,405) |
| Acquisition and disposal of treasury shares | - | - | (13) | 127 | - | - | 114 | - | 114 |
| Share-based payments | - | (89) | - | - | (19) | - | (109) | - | (109) |
| Changes in ownership interests in subsidiaries | - | 196 | - | - | - | - | 196 | 336 | 533 |
| Equity and other transactions with non- controlling shareholders | _ | (16) | - | - | _ | - | (16) | - | (16) |
| Put options written on non-controlling interests | - | (7,683) | - | - | - | - | (7,683) | - | (7,683) |
| Transfer from other components of equity to retained earnings | - | - | 4,043 | - | - | (4,043) | - | - | - |
| Total transactions with owners | - | (7,593) | (3,374) | 127 | (19) | (4,043) | (14,903) | 336 | (14,566) |
| Balance as of September 30, 2022 | 37,519 | 186,467 | 259,343 | (9,389) | 444 | 118,372 | 592,757 | 13,056 | 605,814 |

| | Share capital | Share premium | Retained earnings | Treasury shares | Share acquisition rights | Other components of equity | Equity attributable to owners of the Company | Non- controlling interests | Total equity |
|--|------------------|------------------|----------------------|--------------------|--------------------------------|----------------------------------|---|----------------------------------|--------------|
| Balance as of April 1, 2023 | 37,519 | 204,154 | 164,682 | (9,358) | 427 | 89,999 | 487,424 | 12,453 | 499,877 |
| Profit (loss) for the period | - | _ | (4,492) | - | - | _ | (4,492) | (4) | (4,496) |
| Other comprehensive income (loss) | - | _ | - | - | - | 37,089 | 37,089 | 1,584 | 38,674 |
| Total comprehensive income (loss) | - | - | (4,492) | - | - | 37,089 | 32,597 | 1,580 | 34,177 |
| Acquisition and disposal of treasury shares | - | - | (81) | 367 | - | - | 285 | - | 285 |
| Share-based payments | - | (136) | - | - | (114) | - | (251) | - | (251) |
| Equity and other transactions with non- controlling shareholders | - | 0 | - | - | - | - | 0 | - | 0 |
| Put options written on non-controlling interests | - | 333 | - | - | - | - | 333 | - | 333 |
| Transfer from other components of equity to retained earnings | - | - | (3,507) | - | - | 3,507 | - | - | - |
| Total transactions with owners | - | 196 | (3,589) | 367 | (114) | 3,507 | 367 | - | 367 |
| Balance as of September 30, 2023 | 37,519 | 204,350 | 156,601 | (8,991) | 313 | 130,596 | 520,389 | 14,033 | 534,422 |

(5) Condensed Consolidated Statements of Cash Flows

| | | (Millions of yen |
|--|--|--|
| | Six months ended September 30, 2022 | Six months ended September 30, 2023 |
| Cash flows from operating activities | | |
| Profit (loss) before tax | (3,111) | (3,746) |
| Depreciation and amortization expenses | 37,715 | 37,786 |
| Share of (profit) loss of investments accounted for using the equity method | 124 | 165 |
| Interest and dividends income | (1,686) | (1,409) |
| Interest expenses | 3,964 | 6,376 |
| (Gain) loss on sales and disposals of property, plant and equipment, and intangible assets | 358 | 1,028 |
| (Increase) decrease in trade and other receivables | 1,135 | 28,506 |
| (Increase) decrease in inventories | (39,219) | 16,855 |
| Increase (decrease) in trade and other payables | 6,588 | (25,675) |
| Decrease due to transfer of rental assets | (1,973) | (3,265) |
| Increase (decrease) in retirement benefit liabilities | (160) | 1,797 |
| Others | (6,158) | (19,740) |
| Subtotal | (2,422) | 38,678 |
| Dividends received | 254 | 464 |
| Interest received | 1,383 | 1,462 |
| Interest paid | (3,860) | (6,420) |
| Income taxes (paid) refunded | (3,178) | (2,157) |
| Net cash provided by (used in) operating activities | (7,823) | 32,026 |

(Millions of yen) Six months ended Six months ended September 30, 2022 September 30, 2023 Cash flows from investing activities (10,604) (11,545) Purchase of property, plant and equipment (8,828) (8,966) Purchase of intangible assets Proceeds from sales of property, plant and 558 314 equipment, and intangible assets Purchase of investments in subsidiaries (662) (1, 409)Proceeds from sales of investment securities 2,563 248 Payments for transfer of business (89) (112)(509) (1,155) Others Net cash provided by (used in) investing activities (17,573) (22,625) Cash flows from financing activities 36,745 (64, 189)Increase (decrease) in short-term loans payable Proceeds from bonds issuance and long-term loans 544 282 payable Redemption of bonds and repayments of long-term (1,581) (10, 358)loans payable (9,959) (10,571) Repayments of lease liabilities (7,450) (7) Cash dividends paid Proceeds from stock issuance to non-controlling 470 interests Proceeds from sales of investments in subsidiaries 78 without loss of control Others (0) (0) Net cash provided by (used in) financing activities 18,847 (84,845) Effect of exchange rate changes on cash and cash 6,184 5,855 equivalents Net increase (decrease) in cash and cash equivalents (367)(69, 596)Cash and cash equivalents at the beginning of the 117,670 180,574 period 117,303 110,977 Cash and cash equivalents at the end of the period

(6) Notes to the Condensed Consolidated Financial Statements

[Notes Regarding Going Concern Assumptions]

Not applicable.

[Other Income]

Components of other income are as follows:

(Millions of yen)

| | Six months ended September 30, 2022 | Six months ended September 30, 2023 |
|------------------|--|--|
| Insurance income | 1,178 | 347 |
| Others | 1,707 | 2,443 |
| Total | 2,886 | 2,791 |

[Other Expenses]

Components of other expenses are as follows:

| | | (Millions of yen) |
|---|--|--|
| | Six months ended September 30, 2022 | Six months ended September 30, 2023 |
| Loss on sales and disposals of property, plant and equipment, and intangible assets | 390 | 1,090 |
| Business structure improvement expenses | 3,649 | 779 |
| Settlement payments | 1,587 | - |
| Others | 3,132 | 2,425 |
| Total | 8,759 | 4,294 |

[Segment Information]

(a) Reportable segments

Operating segments of the Group are its components for which separate financial data is available and that are examined on a regular basis for the purpose of enabling the Group's management to decide on the allocation of resources and evaluate the results of operations. The Group has established business units by product and service category and formulates comprehensive strategies and conducts business activities in Japan and overseas for the products and services of each business unit. The Group comprises operating segments organized by product and service category based on each business unit, and based on the operating segments, the Company has established four reportable segments as the "Digital Workplace Business," "Professional Print Business," "Healthcare Business," and "Industry Business" by taking into account the primary usage of products of the respective businesses in the markets and their similarities.

Effective from the three months ended June 30, 2023, certain businesses previously included in the "Industry Business" have been included in "Others."

In order to evaluate the performance of each reportable segment more appropriately, we decided not to allocate a part of the expenses related to operations at headquarters to each reportable segment but recorded them as corporate expenses not attributable to the reportable segments; therefore, from the three months ended June 30, 2023, we have changed the measurement method of reportable segment profit or loss. As a result of this change, segment income or loss in the "Digital Workplace Business," the "Healthcare Business," and the "Industry Business" for the six months ended September 30, 2022, increased by 4,611 million yen, 465 million yen, and 749 million yen, respectively, and "Adjustments" decreased by 5,826 million yen for the same period. In addition, the allocation method of expenses common to both the "Digital Workplace Business" and the "Professional Printing Business" has been modified, effective from the three months ended June 30, 2022, increased by 1,530 million yen in the "Digital Workplace Business" and decreased by the same amount in the "Professional Print Business." The segment information for the six months ended September 30, 2022 and three months ended September 30, 2022 is disclosed based on the figures after reflecting these changes.

Businesses of each reportable segment are described as follows:

| | Business content | | |
|-----------------------------|---|--|--|
| Digital Workplace Business | Office Development, manufacture, and sales of MFPs and related consumables; provision of related services and solutions | | |
| 5 | <u>DW-DX</u> Provision of IT services and solutions | | |
| | Production PrintDevelopment, manufacture, and sales of digital printingsystems and related consumables for the commercial printingmarketIndustrial Print | | |
| Professional Print Business | Development, manufacture, and sales of digital printing systems and related consumables for the industrial printing market | | |
| | Marketing Services Provision of various printing services and solutions | | |
| Healthcare Business | Healthcare Development, manufacture, and sales of diagnostic imaging systems for medical use; provision of related services; provision of digitalization, networking, diagnostic services, and solutions in medical practices | | |
| | Precision Medicine Genetic testing; provision of drug discovery support services | | |
| | Sensing Development, manufacture, and sales of measuring instruments and others; provision of related solutions and services | | |
| | Optical Components Development, manufacture, and sales of lenses for industrial and professional use and others | | |
| Industry Business | Inkjet (IJ) Components Development, manufacture, and sales of industrial inkjet printheads and others | | |
| | Performance Materials Development, manufacture, and sales of functional films for displays and others | | |
| | Imaging-IoT Solutions Development, manufacture, and sales of network cameras; provision of related solutions and services | | |
| | Visual Solutions Development, manufacture, and sales of visual-related equipment; provision of related solutions and services | | |

(b) Information by reportable segment

Information by reportable segment of the Group is as follows. Segment profit refers to the operating profit of the segment.

Six months ended September 30, 2022

| (Millions of yen) | | | | | | | | | |
|--------------------------|----------------------------------|-----------------------------------|------------------------|----------------------|---------|----------|--------------------------------|---------|--|
| | | Reportable segments | | | | | Adjustments | | |
| | Digital Workplace Business | Professional Print Business | Healthcare Business | Industry Business | Total | (Note 2) | Others (Note 2) (Note 4) | Total | |
| Revenue | | | | | | | | | |
| External | 278,471 | 119,853 | 63,997 | 67,328 | 529,650 | 1,092 | _ | 530,743 | |
| Intersegment (Note 1) | 1,916 | 40 | 317 | 2,803 | 5,079 | 7,742 | (12,821) | - | |
| Total | 280,388 | 119,894 | 64,315 | 70,131 | 534,729 | 8,834 | (12,821) | 530,743 | |
| Segment profit (loss) | 2,742 | 3,486 | (8,566) | 12,139 | 9,803 | (1,874) | (13,067) | (5,138) | |

Six months ended September 30, 2023

| | | | | | | | (| nons or yen) |
|--------------------------|----------------------------------|-----------------------------------|------------------------|----------------------|---------|--------------------|----------------------|--------------|
| | | Rep | ortable segm | ents | | | Adjustments | Total |
| | Digital Workplace Business | Professional Print Business | Healthcare Business | Industry Business | Total | Others (Note 2) | (Note 3) (Note 4) | |
| Revenue | | | | | | | | |
| External | 294,507 | 124,004 | 63,887 | 69,357 | 551,756 | 1,007 | - | 552,763 |
| Intersegment (Note 1) | 1,901 | 29 | 312 | 2,621 | 4,864 | 8,040 | (12,905) | - |
| Total | 296,408 | 124,033 | 64,199 | 71,979 | 556,621 | 9,047 | (12,905) | 552,763 |
| Segment profit (loss) | 10,037 | 3,672 | (4,250) | 5,523 | 14,982 | (1,422) | (12,774) | 785 |

(Notes)

- 1. Intersegment revenue is based on market prices and others.
- 2. "Others" include businesses related to QOL solutions not included in any of the reportable segments.
- 3. Adjustments of revenue are elimination of intersegment transactions.
- 4. Adjustments of segment profit are elimination of intersegment transactions and corporate expenses, which consist of general and administrative expenses and basic research expenses not attributable to any of the reportable segments or "Others." They include other revenue and other expenses not attributable to any of the reportable segments.

Three months ended September 30, 2022

(Millions of yen)

| | Reportable segments | | | | | | Adjustments | |
|--------------------------|----------------------------------|-----------------------------------|------------------------|----------------------|---------|--------------------|----------------------|---------|
| | Digital Workplace Business | Professional Print Business | Healthcare Business | Industry Business | Total | Others (Note 2) | (Note 3) (Note 4) | Total |
| Revenue | | | | | | | | |
| External | 149,559 | 64,774 | 35,345 | 32,464 | 282,144 | 749 | - | 282,894 |
| Intersegment (Note 1) | 1,209 | 24 | 177 | 1,450 | 2,861 | 4,125 | (6,986) | - |
| Total | 150,768 | 64,799 | 35,522 | 33,915 | 285,005 | 4,874 | (6,986) | 282,894 |
| Segment profit (loss) | 6,993 | 3,577 | (2,270) | 5,187 | 13,488 | (848) | (6,775) | 5,864 |

Three months ended September 30, 2023

| | Reportable segments | | | | | | Adjustments | |
|--------------------------|----------------------------------|-----------------------------------|------------------------|----------------------|---------|--------------------|----------------------|---------|
| | Digital Workplace Business | Professional Print Business | Healthcare Business | Industry Business | Total | Others (Note 2) | (Note 3) (Note 4) | Total |
| Revenue | | | | | | | | |
| External | 151,220 | 63,807 | 34,546 | 36,172 | 285,747 | 607 | - | 286,355 |
| Intersegment (Note 1) | 1,022 | 17 | 184 | 1,359 | 2,583 | 4,508 | (7,092) | - |
| Total | 152,243 | 63,825 | 34,730 | 37,532 | 288,330 | 5,116 | (7,092) | 286,355 |
| Segment profit (loss) | 8,046 | 2,734 | (868) | 2,870 | 12,782 | (618) | (6,971) | 5,191 |

(Notes)

1. Intersegment revenue is based on market prices and others.

2. "Others" include businesses related to QOL solutions not included in any of the reportable segments.

3. Adjustments of revenue are elimination of intersegment transactions.

4. Adjustments of segment profit are elimination of intersegment transactions and corporate expenses, which consist of general and administrative expenses and basic research expenses not attributable to any of the reportable segments or "Others." They include other revenue and other expenses not attributable to any of the reportable segments.

[Events after the Reporting Period]

(Conclusion of agreement on the transfer of equity interests in consolidated subsidiaries)

The Company, in its optical components unit, has entered into an agreement on October 20, 2023, to transfer 80% of the equity interests of two of its Chinese manufacturing subsidiaries, Konica Minolta Opto (Dalian) Co., Ltd. (Head Office: Dalian, Liaoning province, China) and Konica Minolta Optical Products (Shanghai) Co., Ltd. (Head Office: Shanghai, China), to Guangzhou Luxvisions Innovation Technology Limited (Head Office: Guangzhou, Guangdong Province, China; "Luxvisions"), a major electronic components company. As a result, the Company lost control of the two Chinese manufacturing subsidiaries, and they become affiliated companies accounted for using the equity method.

(1) Reason for the transfer of equity interests

Through this strategic business alliance accompanied by this transfer of equity interests, the Company will optimize its structure in the field of optical assembled products for industrial use, represented by the growing mobility field. At the same time, the Company will provide new value tailored to the evolution and diversity of its customers by feeding the information obtained from Luxvisions' globally wide-ranging customer contact points back to the Company's materials and processing technological developments. By doing so, the Company will realize growth in the field of optical components for industrial use and promote the transition to a sustainable and highly profitable business.

(2) Schedule of the transfer of equity interests

Date of conclusion of the agreement on the transfer of equity interests:October 20, 2023Scheduled date of execution of transfer of equity interests:After January 2024 (Note)Note: The execution of this transfer of equity interests is subject to the approval of the relevant authoritiesand fulfillment of other prerequisites for the execution of the transaction.

| company names, business over new, and dansaction details of subsidiaries dansferred | | | |
|---|---|--|--|
| (1) Company name | Konica Minolta Opto (Dalian) Co., Ltd. | | |
| (2) Business overview | Manufacture and sales of optical device | | |
| (3) Transaction details | The Company has a business relationship with Konica Minolta Opto | | |
| | (Dalian) Co., Ltd., including the purchase of products and raw materials. | | |

(3) Company names, business overview, and transaction details of subsidiaries transferred

| (1) Company name | Konica Minolta Optical Products (Shanghai) Co., Ltd. |
|-------------------------|--|
| (2) Business overview | Manufacture and sales of optical device |
| (3) Transaction details | The Company has a business relationship with Konica Minolta Optical Products (Shanghai) Co., Ltd., including the purchase of products and raw materials. |

(4) Ownership percentage of the Company before and after the transfer

Konica Minolta Opto (Dalian) Co., Ltd. and Konica Minolta Optical Products (Shanghai) Co., Ltd.

| Ownership percentage before the transfer | 100% |
|--|------|
| Percentage of transfer | 80% |
| Ownership percentage after the transfer | 20% |

(5) Transfer price and gain or loss on transfer

The transfer price of the transfer of equity interests will be determined by making adjustments to the base price of 9.5 billion yen for factors, including working capital.

Gain or loss on the transfer of equity interests is currently yet to be determined due to the facts that the amount of net assets as of the date of execution of the transfer of equity interests has not yet been determined, there will be an impact of fluctuations in exchange rates until the date of execution of the transfer of equity interests, and the transfer price will be adjusted for factors, including working capital.

[Additional Information]

At the Compensation Committee meeting held on May 11, 2017, a resolution was approved to introduce a share-based payment plan (or the "Plan") by utilizing a trust as an incentive plan for the Company's Directors and Executive Officers (excluding Outside Directors). Further, Group Executives (current Corporate Vice Presidents) as well as Technology Fellows were also included as beneficiaries of the Plan as approved by the Representative Executive Officer.

The Plan adopts a scheme called "Board Incentive Plan Trust" (or the "Trust"), under which the trust period was originally set forth from August 7, 2017, to August 31, 2023. As the Compensation Committee resolved to continue the Plan, the trust period is now extended to August 31, 2026.

The shares owned by the trust account related to this Trust are accounted for as treasury shares in the Consolidated Statements of Financial Position.

As of September 30, 2023, the carrying amount and the number of shares of the treasury shares are 1,105 million yen and 2,223,585 shares, respectively.

3. OTHERS

Significant Events Regarding Premise of Going Concern

As a result of recording significant impairment losses for the previous fiscal year, the Company recorded operating losses for three consecutive fiscal years as of the end of the previous fiscal year and breached financial covenants stipulated in some of the syndicated loan agreements and other agreements executed between the Company and multiple financial institutions, which stipulate that the Company shall not record operating losses for two consecutive fiscal years. The Company has, after the end of the previous fiscal year, obtained the consent from all relevant financial institutions not to request the Company to forfeit the benefit of time due to this breach. The Company believes there will be no problem with funding for the next one year from the end of the three months ended September 30, 2023, and thus, there are no significant uncertainties regarding the premise of going concern.