

Konica Minolta, Inc. 1st Quarter/FY2025 ending in March 2026 Consolidated Financial Results

Toshimitsu Taiko

President and CEO, Representative Executive Officer

Three months(3M): April 1, 2025 - June 30, 2025

- Announced on July 31, 2025 -

FY2025 Q1 PERFORMANCE OVERVIEW



KONICA MINOLTA

FY2025 Q1 Performance | Summary

- Revenue: Decreased (FOREX, office/performance materials/production print, and business selection and concentration)
- Business contribution profit: Increased (improved gross profit ratio and improved SG&A expenses margin due to global structural reform efforts)
- Operating profit: Increased (absence of one-time expenses such as structural reform costs and other factors)
- Profit attributable to owners of the Company: Increased (valuation gain and loss of sale of Tempus AI shares)
- Tariff impact: Minor

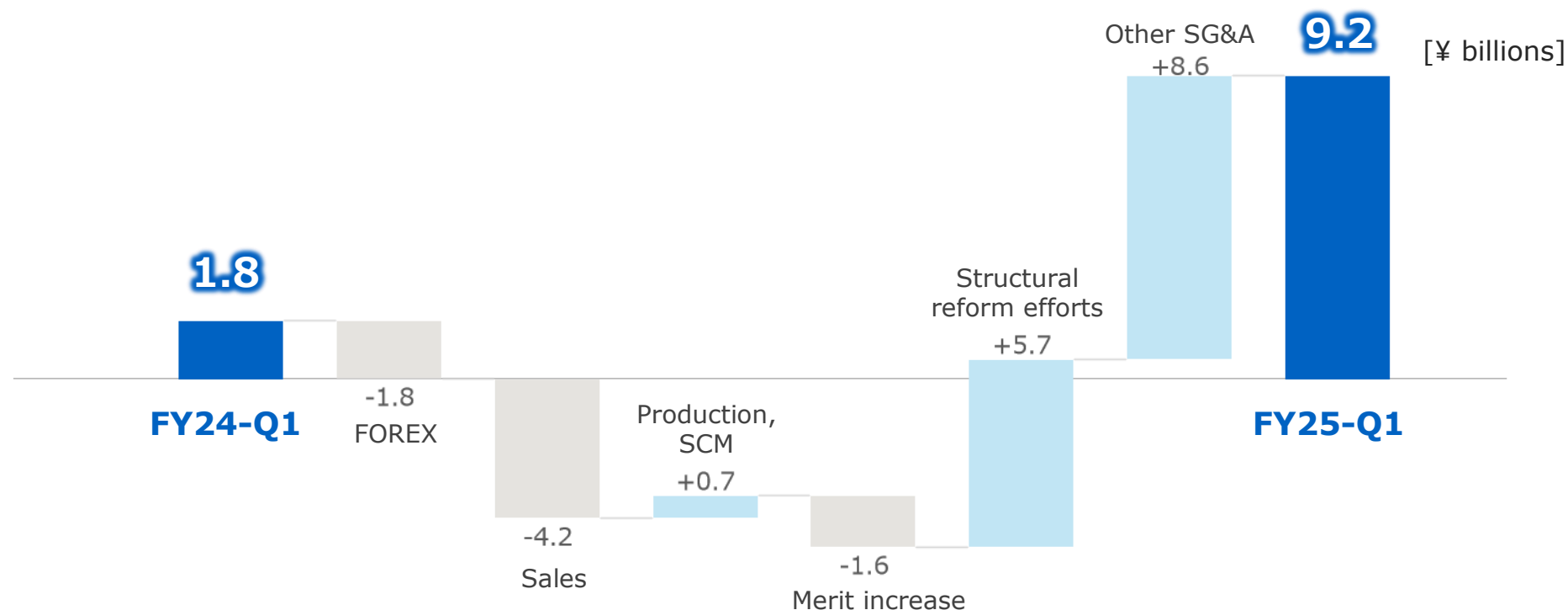
[¥ billions]

	With discontinued operations	Based on continuing operations			
	FY24 Q1	FY24 Q1	FY25 Q1	YoY	w/o FOREX
Revenue	286.2	273.7	251.2	-8%	-4%
Gross Profit	126.4	118.4	110.3	-7%	-2%
Gross Profit ratio	44.2%	43.3%	43.9%	+0.6pt	
SG&A	124.8	116.6	101.1	-13%	-10%
SG & A ratio	43.6%	42.6%	40.2%	-2.4pt	
Business Contribution Profit ^{*1}	1.6	1.8	9.2	+411%	+510%
Business Contribution Profit ratio	0.6%	0.7%	3.7%	+3.0pt	
Operating Profit	-0.4	-1.8	10.1	-	-
Profit attributable to owners of the Company ^{*2}		-3.5	7.3	-	
FCF ^{*3}		-8.2	-18.8	-	
FOREX [Yen]					
USD		155.88	144.59	-11.29	
EUR		167.88	163.80	-4.08	

*1 Business contribution profit: The profit subtracted sales cost, SG&A from revenue

*2, *3 Including those from discontinued businesses

FY2025 Q1 | Factors of Increase/Decrease of Business Contribution Profit



	FY24 Q1	FOREX	Sales	Production, SCM	Merit increase	Structural reform efforts	Others SG&A	FY25 Q1
Digital Workplace	6.8	-0.6	-3.5	+0.2	-1.3	+3.8	+2.1	7.4
Professional Print	1.8	-0.8	+0.2	+0.1	-0.2	+0.9	-0.5	1.4
Industry	3.8	-0.1	-0.9	+0.5	-0.0	+0.4	+0.7	4.3
Imaging Solutions	-4.0	-0.0	-0.2	-0.0	-0.1	+0.4	+2.6	-1.4
Corporate, etc.	-6.5	-0.2	+0.3	-	-	+0.2	+3.7	-2.5
Company overall	1.8	-1.8	-4.2	+0.7	-1.6	+5.7	+8.6	9.2

Operating Profit/Profit attributable to owners of the Company Details

Completed business selection and concentration in FY24 and has realized harvesting the effect from FY25 Q1

[¥ billions]

	FY24 Q1	FY25 Q1	Increase/ Decrease	Factors of increase/decrease
Other income	1.5	3.9	+2.4	
Gain on sales of shares in subsidiaries	0	2.3	+2.3	Imaging Solutions: Realization of foreign currency translation adjustment of MOBOTIX, etc.
Others	1.5	1.6	+0.0	Gain on sales of property, plant and equipment and land at production site in China (Wuxi), etc.
Other expenses	5.2	3.0	-2.2	
Loss on sales of shares in subsidiaries	-	1.0	+1.0	Production print: Realization of foreign currency translation adjustment of overseas MPM
Loss on sales and disposals of property, plant and equipment, and intangible assets	0.6	0.2	-0.4	
Business structure improvement expenses	3.0	0.2	-2.8	
Others	1.6	1.6	+0.0	
Other income and expenses	-3.7	0.9	+4.6	
Finance income	1.7	1.9	+0.2	Gain on acquisition of real estate trust beneficiary interests for Tokyo Site Hino +1.1, foreign exchange gain -0.8
Finance costs	3.0	3.1	+0.0	Decrease in interest expenses -0.5, foreign exchange loss +0.3
Finance income and costs	-1.4	-1.2	+0.2	
Profit from discontinued operation	1.9	3.0	+1.1	Valuation gain on Tempus AI shares +4.9 and loss on partial sale of shares -1.8

FY2025 Q1 Performance | Revenue & Profit by Segment

[¥ billions]

Revenue	With discontinued operations	Based on continuing operations			
	FY24 Q1	FY24 Q1	FY25 Q1	YoY	w/o FOREX
Digital Workplace	152.0	152.0	138.9	-9%	-4%
Professional Print	67.6	67.6	64.3	-5%	+0%
Industry	31.0	31.0	28.7	-7%	-5%
Imaging Solutions	22.8	22.8	19.1	-16%	-13%
Corporate, etc.	0.2	0.2	0.1	-20%	-12%
Discontinued operations	12.6	-	-	-	-
Company overall	286.2	273.7	251.2	-8%	-4%

Business Contribution Profit	FY24 Q1	ratio	FY24 Q1	ratio	FY25 Q1	ratio	YoY	w/o FOREX
Digital Workplace	6.8	4%	6.8	4%	7.4	5%	+9%	+19%
Professional Print	1.8	3%	1.8	3%	1.4	2%	-20%	+25%
Industry	3.8	12%	3.8	12%	4.3	15%	+13%	+17%
Imaging Solutions	-4.0	-	-4.0	-	-1.4	-	-	-
Corporate, etc.	-6.5	-	-6.5	-	-2.5	-	-	-
Discontinued operations	-0.2	-	-	-	-	-	-	-
Company overall	1.6	1%	1.8	1%	9.2	4%	+411%	+510%

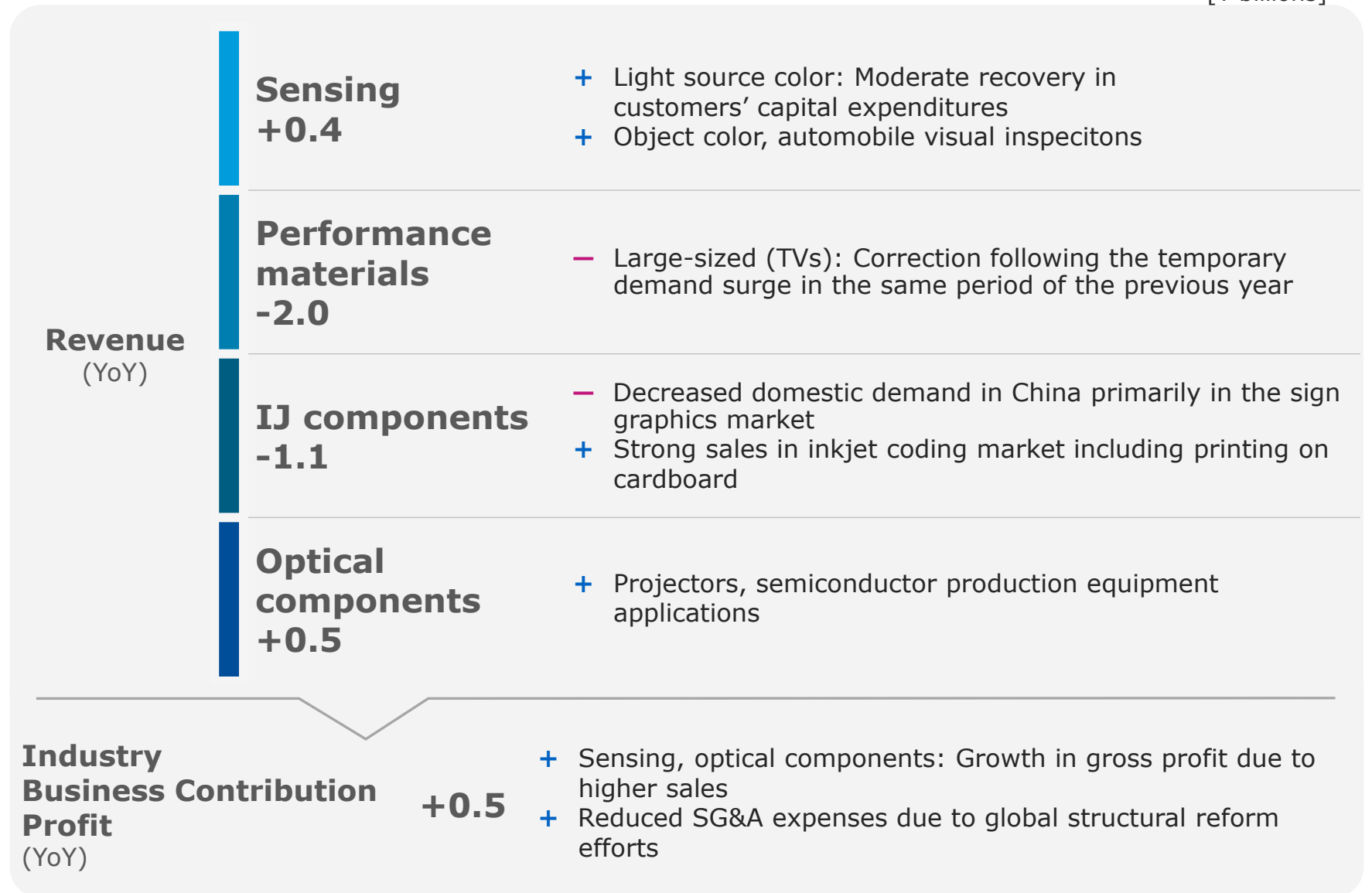
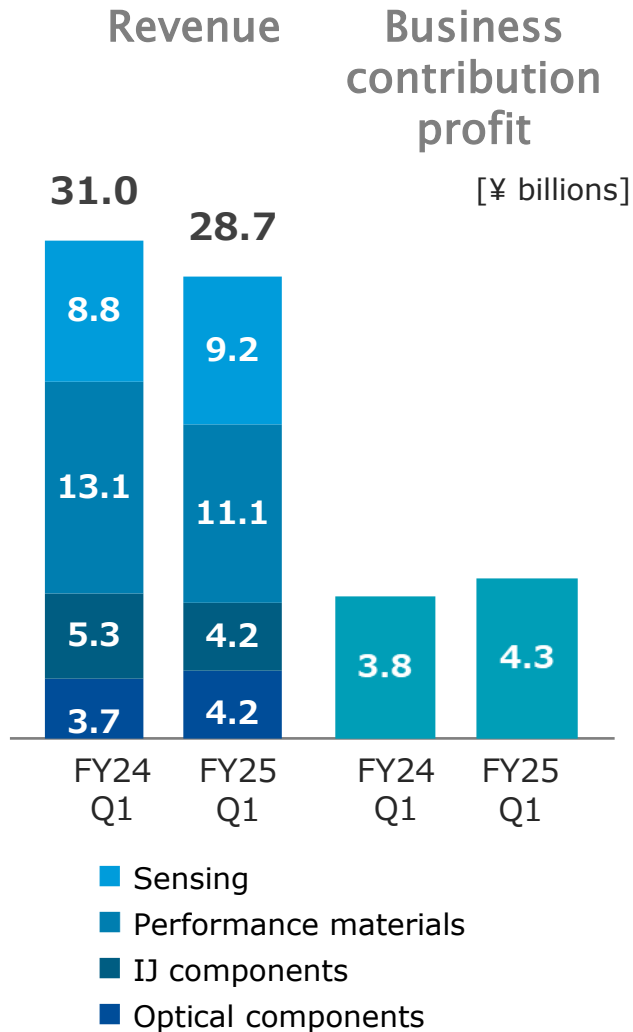
Operating Profit	FY24 Q1	ratio	FY24 Q1	ratio	FY25 Q1	ratio	YoY	w/o FOREX
Digital Workplace	4.5	3%	4.5	3%	7.1	5%	+57%	+71%
Professional Print	1.7	2%	1.7	2%	0.4	1%	-73%	-25%
Industry	3.1	10%	3.1	10%	4.3	15%	+41%	+46%
Imaging Solutions	-4.3	-	-4.3	-	0.6	3%	-	-
Corporate, etc.	-6.8	-	-6.8	-	-2.4	-	-	-
Discontinued operations	1.4	11%	-	-	-	-	-	-
Company overall	-0.4	-	-1.8	-	10.1	4%	-	-

FY2025 Q1 Performance | Industry



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[¥ billions]

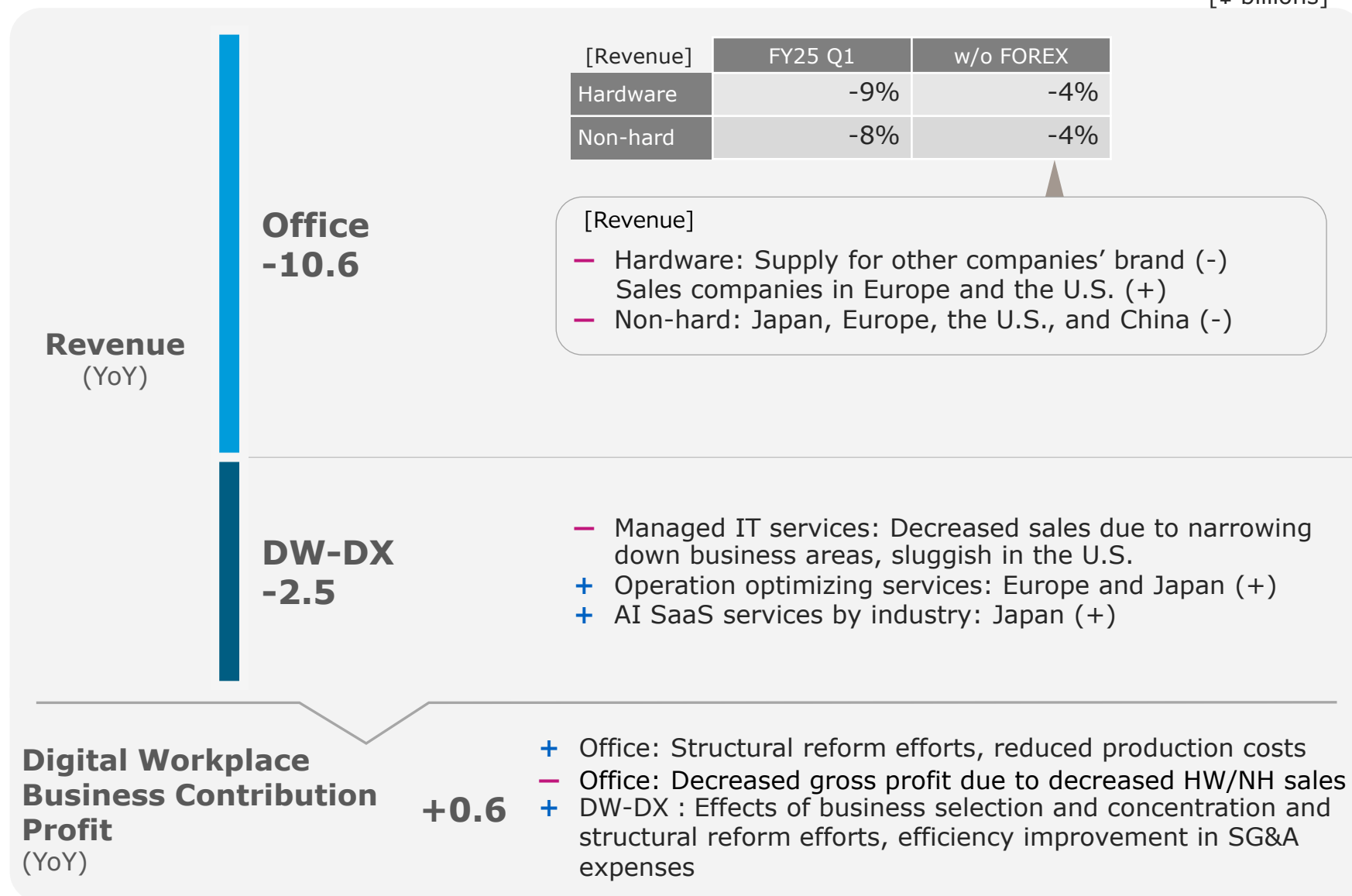
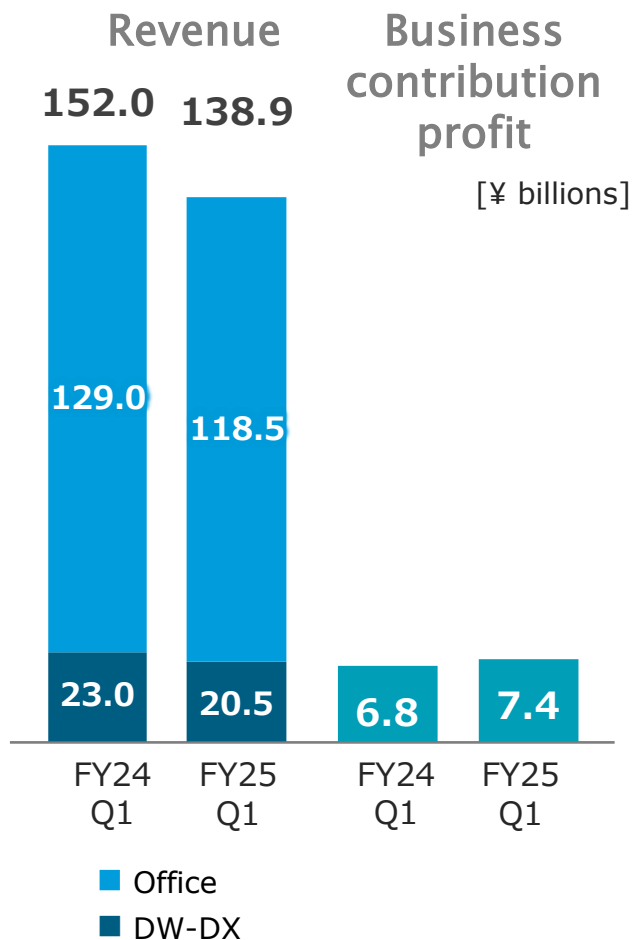


FY2025 Q1 Performance | Digital Workplace



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[¥ billions]

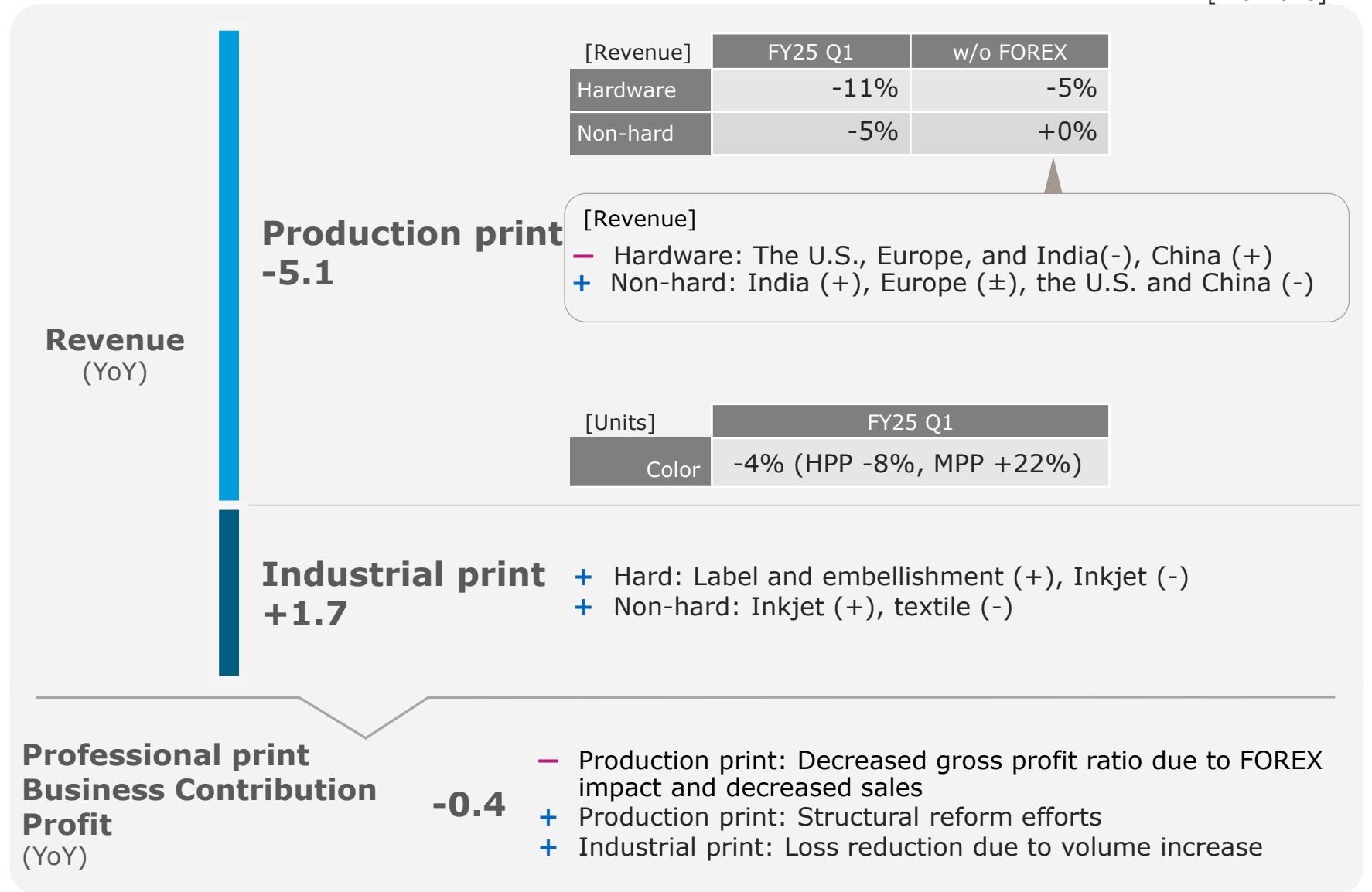
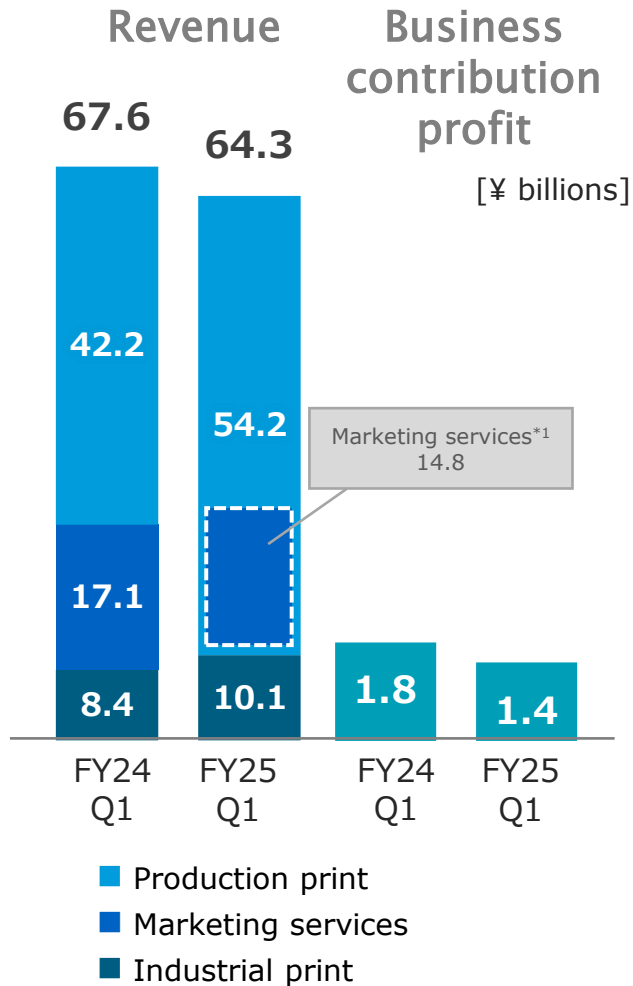


FY2025 Q1 Performance | Professional Print



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[¥ billions]



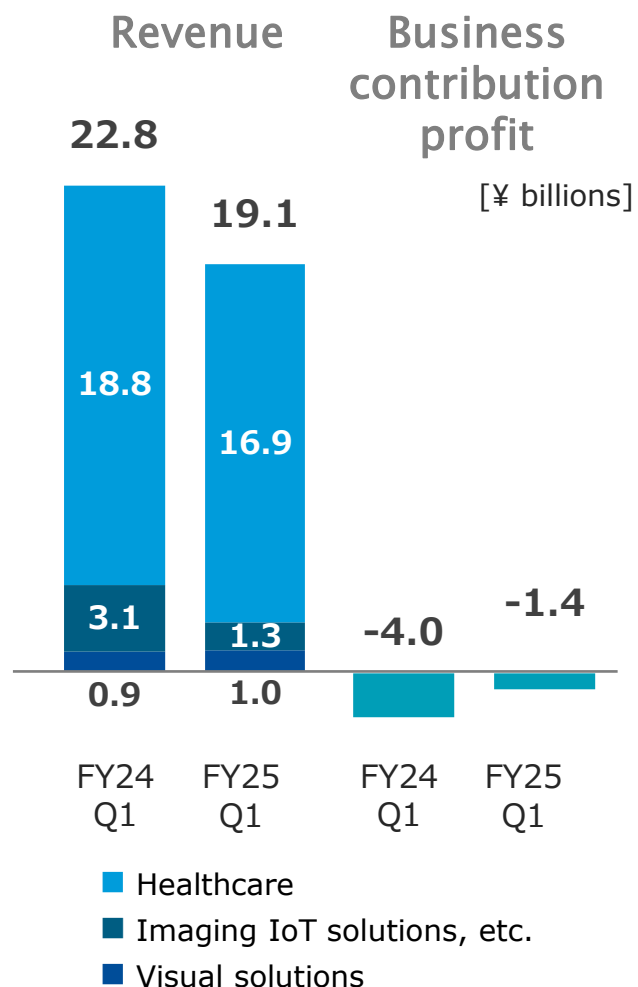
*1 Since the current fiscal year ending March 31, 2026, the marketing services unit has been integrated into the production print

FY2025 Q1 Performance | Imaging Solutions



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[¥ billions]



Revenue
(YoY)

Healthcare
-1.9

- X-ray film: China
- + Dynamic Digital Radiography: the U.S. and China
- + Healthcare IT: Japan and the U.S.
- + Growth in Asia

Imaging IoT solutions, etc.*1
-1.8

- Imaging IoT solutions: Business selection and concentration (Transfer of Mobotix shares)
- + Steady in overseas sales companies

Visual solutions
+0.1

- + Overseas LED solution sales

Imaging solutions Business Contribution Profit
(YoY)

+2.6

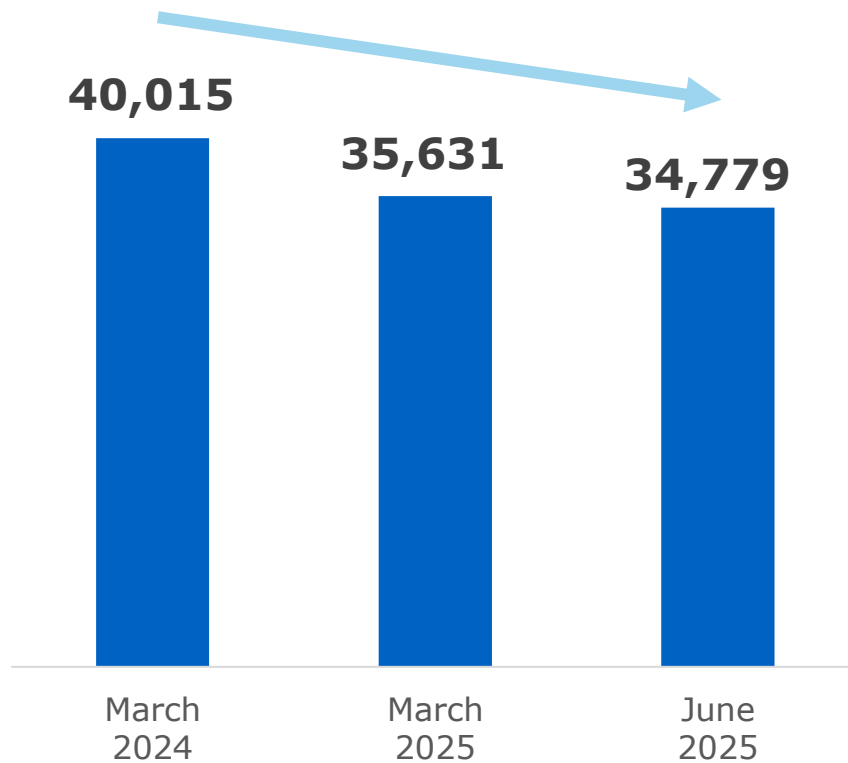
- + Healthcare: Structural reform efforts, reduction in depreciation expenses
- + Imaging IoT solutions: Decrease in loss by business selection and concentration

*1 Including FORXAI and QOL solutions

Workforce Optimization

- Workforce optimization has progressed by completing global structural reforms and business selection and concentration in FY2024.

Number of employees in the Group



Workforce reduction after March 2025 from business selection and concentration

- | | |
|-----------------------------|-----|
| ● MPM in marketing services | 735 |
| ● Mobotix | 259 |

FY2025 EARNINGS FORECAST

Turn Around 2025



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FY2025 Earnings Forecast | Summary

- No change from assumptions at the beginning of the period by absorbing U.S. reciprocal tariffs effect
- Absorbing by change in Euro exchange rate assumptions (from ¥150 to ¥160), price adjustment, and additional cost reductions, etc.
- Amount of risk factored into the corporate has been reflected by segment
- FCF has been revised downward due to the U.S. reciprocal tariffs impact

[¥ billions]

	FY24 Results	FY25 Forecast	Change
Revenue	1,127.9	1,050.0	-77.9
Business contribution profit	31.9	52.5	+20.6
Operating Profit	-64.0	48.0	+112.0
Profit attributable to owners of the Company	-47.5	24.0	+71.5
Dividends (yen/share)	0	10	+10
ROE (%)	-	5	-
CAPEX* ¹	41.6	45.0	+3.4
Depreciation and Amortization Expenses* ²	52.8	50.0	-2.8
R&D expenses	59.6	58.0	-1.6
FCF	75.7	35.0	-40.7
		(previous 44.5)	

				FOREX Sensitivity	
FOREX [Yen]	*3			Revenue	Operating profit
USD	152.58	144.90	-7.68	+2.6	- 0.1
EUR	163.75	160.95	-2.80	+1.6	+0.4

*1 Not including the expenses for acquiring real estate trust beneficiary interests for the land of Tokyo Site Hino

*2 Depreciation and amortization expenses include those from discontinued businesses

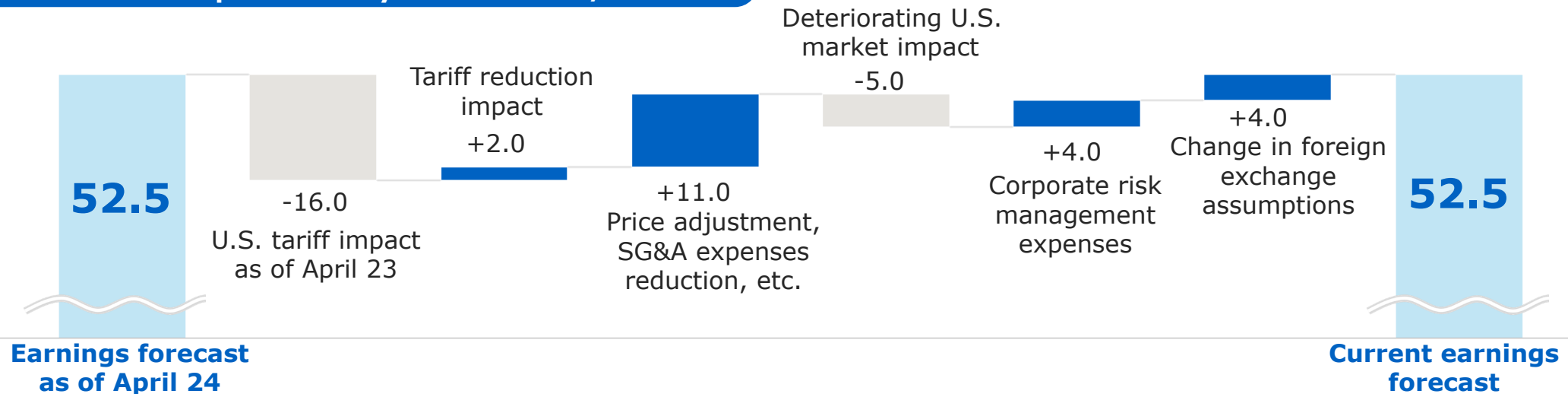
*3 Forecast exchange rate is a weighted average of actual and forecast exchange rates

FY2025 Earnings Forecast | U.S. Reciprocal Tariffs Impact

- U.S. reciprocal tariffs impact estimate has been revised from the previous ¥16.0 billion (as of April 24th JST) to ¥14.0 billion based on information as of July 28th JST.
- Absorbing the tariff impact such as deteriorating U.S. market by price adjustment, SG&A expenses reduction and change in Euro exchange rate assumptions

Business contribution profit : Analysis of increase/decrease

[¥ billions]



Main production area

Office	Malaysia and Japan
Professional print	China, Japan, and Europe
Sensing	Japan, Europe, and the U.S.
Healthcare	Japan

Assumed tariff rate*

China	61.5%
Malaysia	25%
Europe	15%
Japan	15%

*Conditions announced by U.S. government as of July 28th JST

FY2025 Earnings Forecast | By Segment

[¥ billions]

Revenue	FY24 Results		FY25 Previous forecast		FY25 Current Forecast		Change
Digital Workplace	616.4		570.0		570.0		-
Professional Print	284.7 *1		244.0		244.0		-
Industry	119.3		130.0		130.0		-
Imaging Solutions	106.9		106.0		106.0		-
Corporate, etc.	0.7		0.0		0.0		-
Company overall	1,127.9		1,050.0		1,050.0		-

Business contribution profit	FY24 Results		FY25 Previous forecast		FY25 Forecast		Change
		Ratio		Ratio		Ratio	
Digital Workplace	35.8	6%	39.0	7%	38.0	7%	-1.0
Professional Print	13.0	5%	16.5	7%	13.5	6%	-3.0
Industry	14.0	12%	21.0	16%	21.0	16%	-
Imaging Solutions	-10.3	-	0.0	-	0.0	-	-
Corporate, etc.	-20.5	-	-24.0	-	-20.0	-	+4.0
Company overall	31.9	3%	52.5	5%	52.5	5%	-

Operating profit	FY24 Results		FY25 Previous forecast		FY25 Forecast		Change
		Ratio		Ratio		Ratio	
Digital Workplace	14.0	2%	39.0	7%	38.0	7%	-1.0
Professional Print	-13.2	-	16.5	7%	13.5	6%	-3.0
Industry	-12.7	-	21.0	16%	21.0	16%	-
Imaging Solutions	-25.9	-	0.0	-	0.0	-	-
Corporate, etc.	-26.1	-	-28.5	-	-24.5	-	+4.0
Company overall	-64.0	-	48.0	5%	48.0	5%	-

*1 Including approximately ¥41.3 billions from overseas MPM business

Digital Workplace

Office:

- Maximizing medium- to long-term profit by expanding in high-performance models and minimizing decrease in non-hard
- Improved productivity of production, sales and service operations by DX

DW-DX:

- Effect of FY24 business selection and concentration
- Growth of operation optimizing services and AI SaaS services[※]

Professional Print

Production print:

- Expand in HPP[※] and MPP[※]
- Improved productivity of production, sales and service operations by DX

Industrial print:

- Expand in UV inkjet press and digital label press
- Strengthening sales and service organization

Industry

Sensing:

- Expand in light source color through display evolution
- Expand HSI and automobile visual inspections globally

Performance materials:

- Increase SANUQI[※] production capacity and competitiveness of VA phase difference film
- Enter surface protection field with the new SAZMA[※]

IJ components:

- Expand inkjet printhead for industrial use

Optical components:

- Expand optical components for semiconductor production equipment

Imaging Solutions

Healthcare:

- Expand digital X-ray by promoting value of the Dynamic Digital Radiography
- Expand healthcare IT services globally

Reinforcement of Financial Structure | Status of Balance Sheet (Compared to End of FY24)



KONICA MINOLTA

Total assets: -¥52.3 (w/o FOREX -¥54.2) [¥ billions]

Current assets

(Working capital)

- Trade receivable : -¥15.4 Reduction mainly in Business Technologies Business

(Business selection and concentration)

- Assets held for sale : -¥24.4 Transfer of business of overseas MPM, and MOBOTIX
- Other financial assets : -¥14.8 Valuation gain and sale of Tempus AI shares

Non-current assets

- Property, plant and equipment : -¥12.4 Acquisition of real estate trust beneficiary interests of Tokyo Site Hino, etc.

Liabilities: -¥55.7 (w/o FOREX -¥56.0) [¥ billions]

(Interest-bearing liabilities)

- Bonds and borrowings : +¥18.9
- Lease liabilities : -¥24.8 Acquisition of real estate trust beneficiary interests of Tokyo Site Hino, etc.

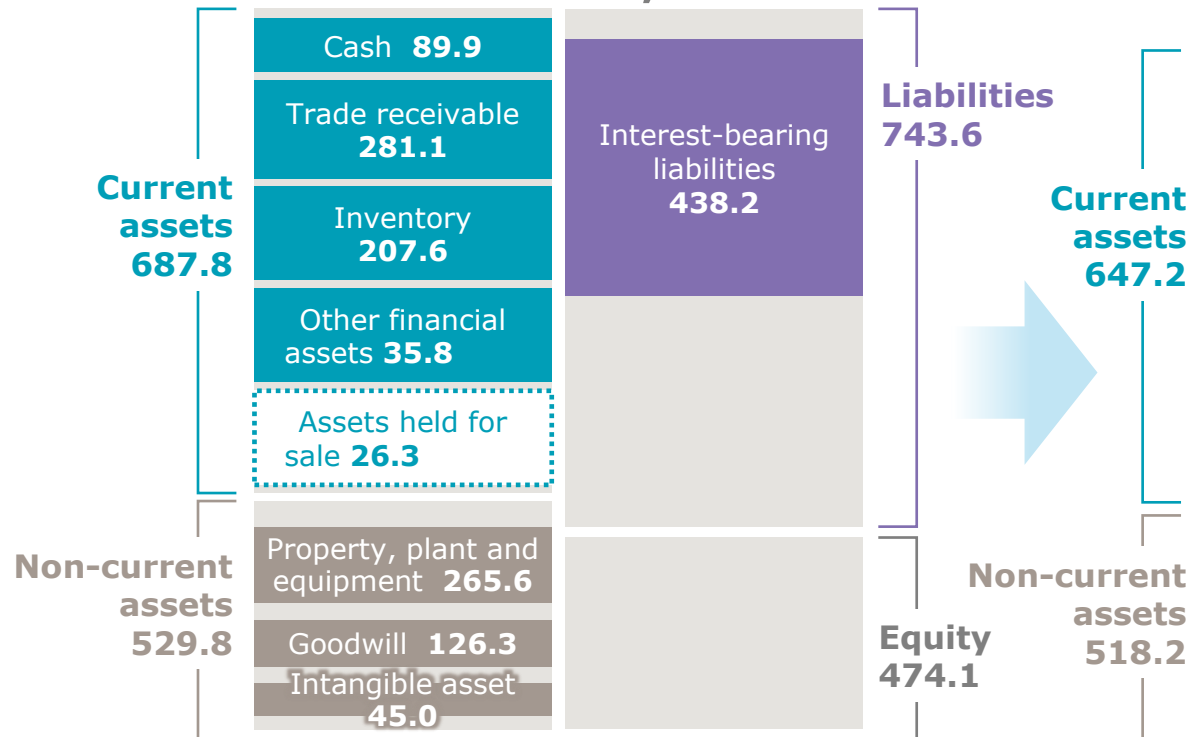
(Other liabilities)

- Provisions : -¥17.3 Provision for business selection and concentration, etc.

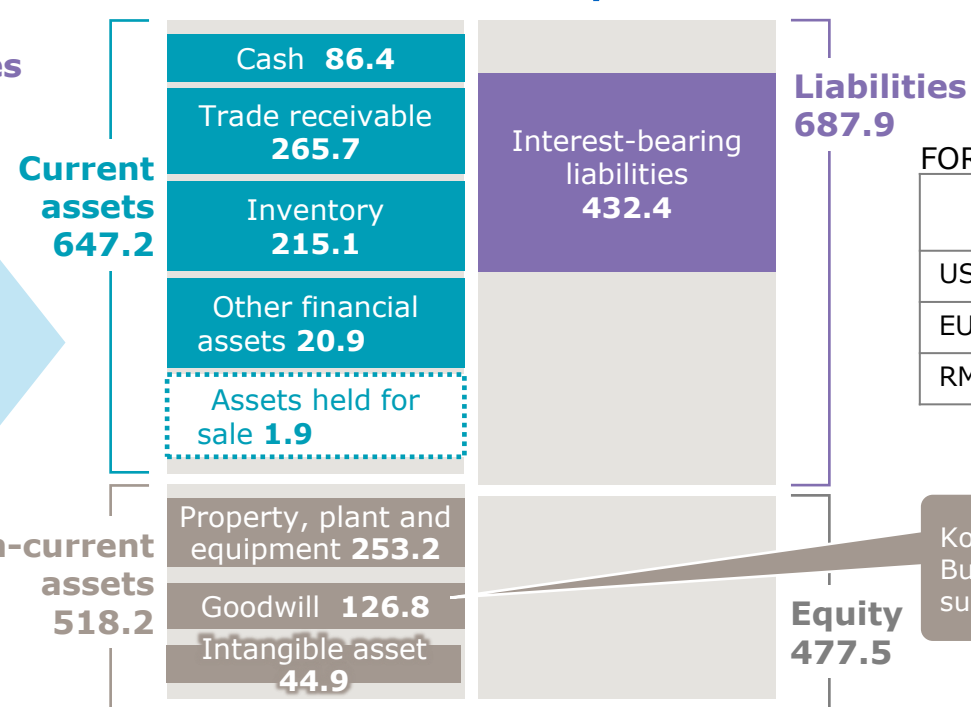
(Business selection and concentration)

- Assets held for sale : -¥14.8

End of FY24 1,217.6



End of FY25 Q1 1,165.3 [¥ billions]



FOREX		[¥]
	End of March 2025	End of June 2025
USD	149.52	144.81
EUR	162.08	169.66
RMB	20.59	20.19

Konica Minolta Consolidation: 45.0
Business Technologies sales subsidiaries: 63.0



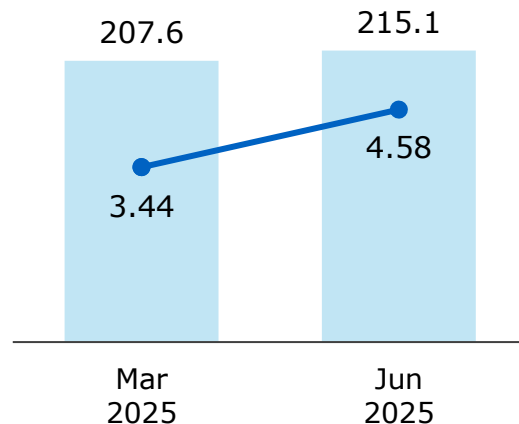
Reinforcement of Financial Structure| Inventories and Operating CF/FCF

- Inventory : **+¥7.5 billion** (QoQ) Increased mainly in Business Technologies Business due to U.S. reciprocal tariff
- Operating CF : **-¥11.5 billion**
 - ✓ +¥8.9 billion Profit before tax (based on continuing operations)
 - ✓ +¥5.7 billion Working capital
 - ✓ -¥22.6 billion Others
- Capex : **-¥7.3 billion**
 - ✓ +¥17.0 billion Sale of investment securities (proceeds from sale of Tempus AI shares)
 - ✓ +¥2.1 billion Payments for and proceeds from sales of subsidiaries
 - ✓ -¥24.9 billion Purchase of property, plant and equipment (including acquisition of real estate trust beneficiary interests for the land of Tokyo Site Hino)

Inventory

[¥ billions]

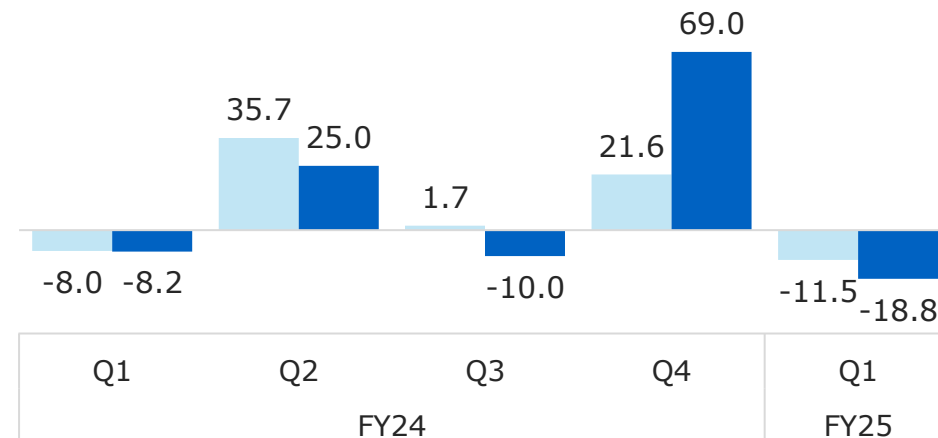
Inventories Turnover (months)



Operating CF / FCF

[¥ billions]

Operating CF FCF



Financial results-related

- | | |
|--------------------|-----------------------------------|
| ● November 5 | Q2 Financial Results Presentation |
| ● February 5, 2026 | Q3 Financial Results Presentation |

Briefings

Growth seeds

- | | |
|---------------|--|
| ● Around fall | Recycled Plastic Materials Production |
| ● 2H | Optical Components for Semiconductor
Production Equipment,
Barrier Film of Perovskite Solar Cell |

ESG

- | | |
|--------------------------------|---------------|
| ● Around January to March 2026 | ESG briefings |
|--------------------------------|---------------|

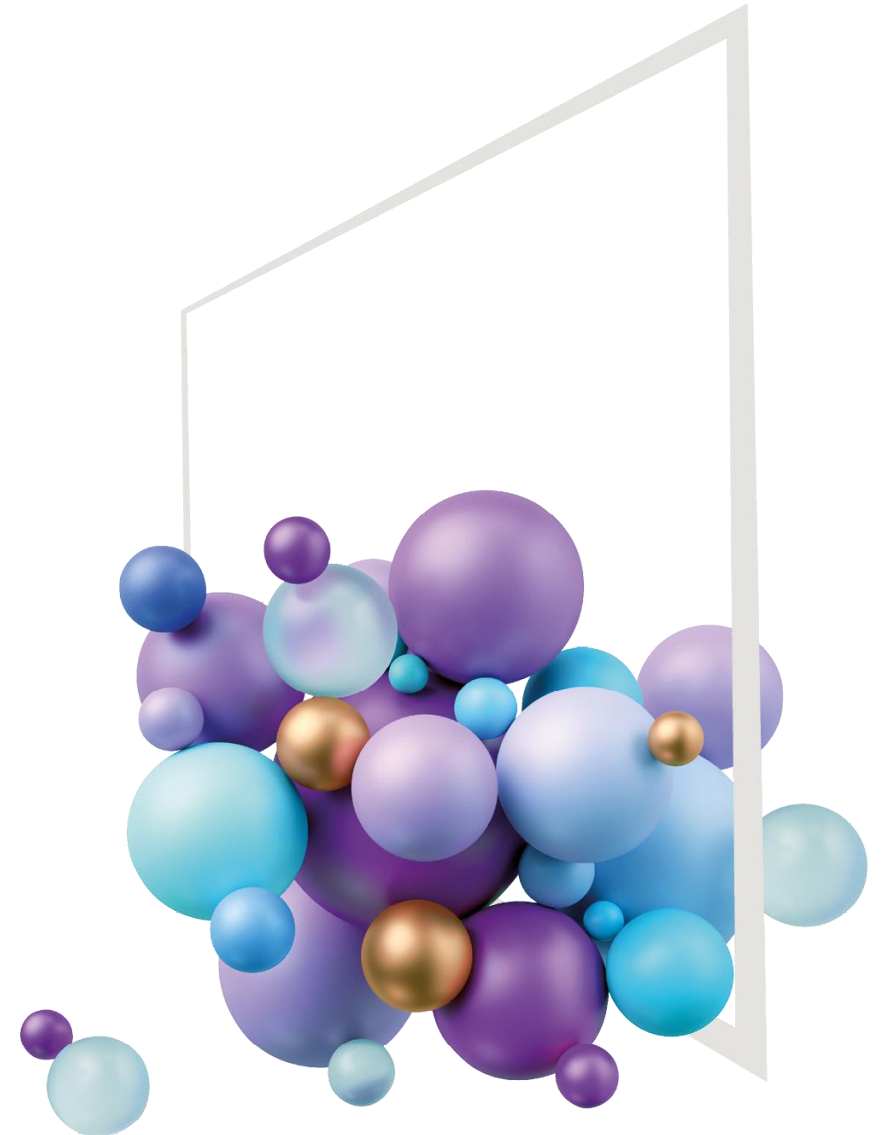


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APPENDIX

Some of the materials that had been disclosed on this presentation slides have been changed to disclosure on the website. You can download and check it from below.

https://www.konicaminolta.com/shared/changeable/investors/include/fr/pdf/2026/2026_Q1_presentation_supplementary.xlsx



Financial Result | Overview

[¥ billions]

	FY24 Q1	FY25 Q1	YoY
Revenue	273.7	251.2	-8%
Gross Profit	118.4	110.3	-7%
Gross Profit ratio	43.3%	43.9%	+0.6pt
SG&A	116.6	101.1	-13%
Business Contribution Profit	1.8	9.2	+411%
Business Contribution Profit ratio	0.7%	3.7%	+3.0pt
Other income and costs	-3.6	0.9	-
Operating Profit	-1.8	10.1	-
Operating Profit ratio	-	4.0%	-
Finance income and costs	-1.4	-1.2	-
Profit before tax	-3.2	8.9	-
Profit before tax ratio	-	3.5%	-
Profit attributable to owners of the Company	-3.5	7.3	-
Profit attributable to owners of the Company ratio	-	2.9%	-
EPS [Yen]	-6.98	14.74	-
CAPEX ^{*1}	7.8	25.0	+221%
Depreciation and Amortization Expenses ^{*2}	13.3	9.8	-26%
R&D expenses	14.8	13.1	-12%
FCF	-8.2	-18.8	-
Investment and lending	-	-	-

As the precision medicine business is a discontinued operation, it has been excluded from revenue through profit before tax and R&D expenses retroactively from the beginning of FY24.

*1 Including the expenses for acquiring real estate trust beneficiary interests for the land of Tokyo Site Hino

*2 Not including IFRS16 right-of-use assets amortization expenses

Quarterly Financial Results by Segments: Revenue

[¥ billions]

[Revenue]	FY24					FY25
	Q1	Q2	Q3	Q4	Total	Q1
Digital Workplace	152.0	155.6	150.9	157.8	616.4	138.9
Office	129.0	133.4	129.9	135.0	527.4	118.5
DW-DX	23.0	22.2	21.0	22.8	89.0	20.5
Professional Print	67.6	71.4	68.5	77.1	284.7	64.3
Production print	42.2	44.1	43.6	46.3	176.3	54.2
Industrial print	8.4	11.9	9.6	14.5	44.3	10.1
Marketing services *1	17.1	15.5	15.3	16.3	64.1	-
Industry	31.0	29.5	28.7	30.1	119.3	28.7
Sensing	8.8	9.3	9.6	10.3	38.1	9.2
Performance materials	13.1	10.7	9.8	9.5	43.2	11.1
IJ components	5.3	4.7	4.4	5.6	20.0	4.2
Optical components	3.7	4.8	4.9	4.6	18.0	4.2
Imaging Solutions	22.8	27.6	25.6	30.9	106.9	19.1
Healthcare	18.8	22.6	20.6	24.5	86.4	16.9
Imaging-IoT solutions, etc. *2	3.1	3.6	3.6	4.2	14.6	1.3
Visual solutions	0.9	1.4	1.4	2.2	6.0	1.0
Corporate, etc.	0.2	0.1	0.2	0.2	0.7	0.1
Precision Medicine	12.6	13.3	-	-	-	-
Company overall	286.2	297.5	274.0	296.0	1,127.9	251.2

As the precision medicine business is a discontinued operation, it has been excluded from the results from FY24 Q3 onwards and has also been excluded for the full fiscal year retroactively to the beginning of FY24.

*1 Marketing services unit has been integrated into production print unit since FY25

*2 Revenue from QOL solutions and FORXAI is included

Quarterly Financial Results by Segments: Profit

[¥ billions]

[Business Contribution Profit]	FY24					FY25
	Q1	Q2	Q3	Q4	Total	Q1
Digital Workplace	6.8	12.3	11.0	5.7	35.8	7.4
Professional Print	1.8	4.8	4.2	2.2	13.0	1.4
Industry *1	3.8	3.8	3.2	3.3	14.0	4.3
Imaging Solutions *2	-4.0	-0.9	-2.2	-3.1	-10.3	-1.4
Corporate, etc. *3	-6.5	-5.3	-3.7	-5.0	-20.5	-2.5
Precision Medicine	-0.2	1.6	-	-	-	-
Company overall	1.6	16.2	12.5	3.1	31.9	9.2

[Operating Profit]	Q1	Q2	Q3	Q4	Total	Q1
	Q1	Q2	Q3	Q4	Total	Q1
Digital Workplace	4.5	2.1	9.0	-1.6	14.0	7.1
Professional Print	1.7	3.3	3.9	-22.1	-13.2	0.4
Industry *1	3.1	4.1	-24.9	4.9	-12.7	4.3
Imaging Solutions *2	-4.3	-1.7	-1.6	-18.5	-25.9	0.6
Corporate, etc. *3	-6.8	-7.0	-3.9	-8.4	-26.1	-2.4
Precision Medicine	1.4	-1.2	-	-	-	-
Company overall	-0.4	-0.3	-17.4	-45.6	-64.0	10.1

As the precision medicine business is a discontinued operation, it has been excluded from the results from FY24 Q3 onwards and has also been excluded for the full fiscal year retroactively to the beginning of FY24.

*1 Industry Business: Sensing, performance materials, IJ components, optical components, industry business development center, industry business strategy office

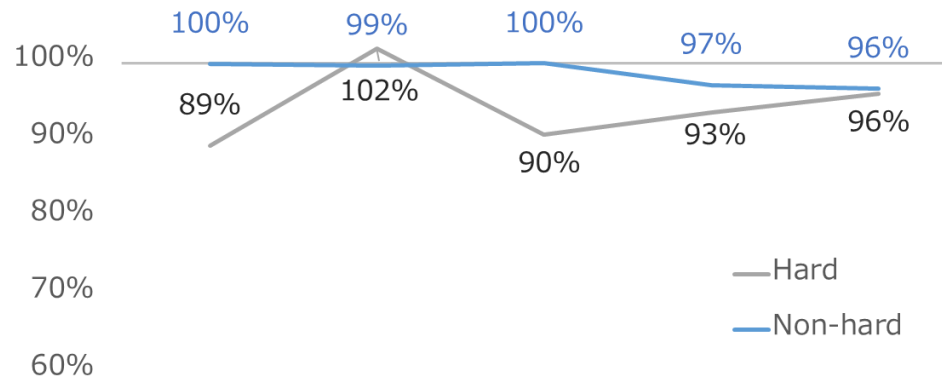
*2 Imaging Solutions Business: Healthcare(former medical imaging), imaging-IoT solutions, etc.(including QOL solutions, FORXAI), visual solutions

*3 Corporate, etc.: Technical development headquarters, other corporate

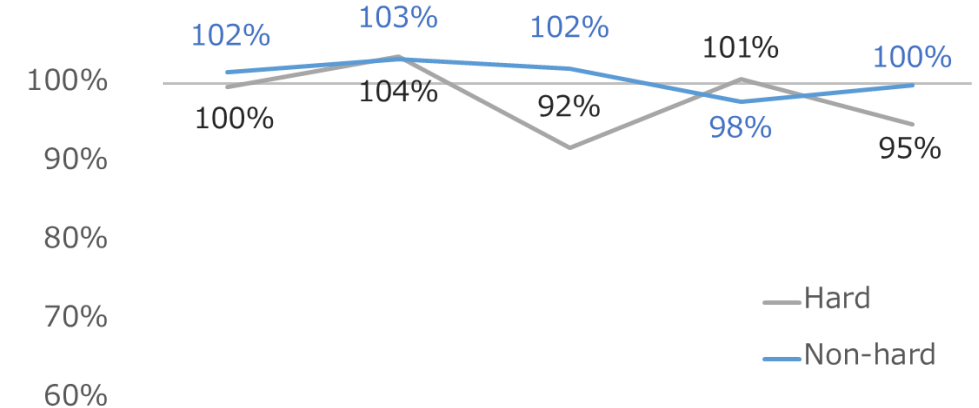
FY25 Quarterly Performance | Hard and Non-hard Revenue YoY

Without FOREX

Office



Production Print



Non-hard by region	FY24				FY25
	Q1	Q2	Q3	Q4	Q1
Japan	98%	96%	96%	96%	97%
U.S.	100%	97%	96%	95%	99%
Europe	96%	101%	99%	94%	96%
China	107%	85%	122%	88%	95%
India	108%	119%	116%	113%	100%
Overall	100%	99%	100%	97%	96%

Non-hard by region	FY24				FY25
	Q1	Q2	Q3	Q4	Q1
Japan	99%	97%	95%	98%	98%
U.S.	101%	102%	98%	94%	93%
Europe	97%	104%	99%	97%	100%
China	104%	88%	118%	95%	97%
India	104%	110%	110%	106%	112%
Overall	102%	103%	102%	98%	100%

FOREX Impact on Revenue and Operating Profit

[FOREX: ¥]
[Impact, Sensitivity: ¥ billions]

	FY24 Q1	FY25 Q1	YoY Impact		FOREX Sensitivity*2	
			Revenue	OP	Revenue	OP
USD	155.88	144.59	- 6.4	- 0.2	+2.5	- 0.0
EUR	167.88	163.80	- 1.4	- 0.5	+1.6	+0.4
GBP	196.85	193.01	- 0.2	+0.0	+0.2	+0.1
European Currency*1	-	-	- 2.4	- 0.6	+2.2	+0.8
RMB	21.48	19.99	- 0.9	- 0.2	+2.7	+0.7
Other	-	-	- 2.4	- 0.7	-	-
Exchange contract effect	-	-	-	+0.0	-	-
Total	-	-	- 12.1	- 1.7	-	-

*1 European currency: Currencies used in Europe including EUR/GBP

*2 FOREX Sensitivity: FOREX impact at ¥1 change (annual)

Changes in Segment Information due to Organizational Changes

FY2024		
Business Technologies Business	Digital Workplace Business	<ul style="list-style-type: none"> ■ Office ■ DW-DX
	Professional Print Business	<ul style="list-style-type: none"> ■ Production print ■ Industrial print ■ Marketing services
Industry Business		<ul style="list-style-type: none"> ■ Sensing ■ Performance materials ■ Inkjet components ■ Optical components
Imaging Solutions Business		<ul style="list-style-type: none"> ■ Healthcare ■ Imaging-IoT solutions, etc. (including QOL solutions and FORXAI) ■ Visual solutions
Corporate, etc. (Technology Development Headquarters, and other CO)		
Discontinued operations		
Precision Medicine Business		

After FY2025 Q1		
Business Technologies Business	Digital Workplace Business	<ul style="list-style-type: none"> ■ Office ■ DW-DX
	Professional Print Business	<ul style="list-style-type: none"> ■ Production print (including marketing services) ■ Industrial print
Industry Business		<ul style="list-style-type: none"> ■ Sensing ■ Performance materials ■ Inkjet components ■ Optical components
Imaging Solutions Business		<ul style="list-style-type: none"> ■ Healthcare ■ Imaging-IoT solutions, etc. (including QOL solutions and FORXAI) ■ Visual solutions
Corporate, etc. (Technology Development Headquarters, and other CO)		
Discontinued operations		
Precision Medicine Business		

- **Business Contribution Profit:**
Original index of the Company, the profit subtracted sales cost, SG&A from revenue
- **HSI (Hyper Spectral Imaging): Sensing unit**
An imaging technique in which a wide range of wavelengths are divided into multi-wavelengths. This technique can be used to sort different types of plastics that cannot be identified by the human eye or an RGB camera
- **SANUQI: Performance materials unit**
Trademark of a new resin film, used as a material in electronic devices for displays
- **SAZMA: Trademark of a new acrylic resin film, used as a material for displays. SAZMA is used for display surface protection for its flexibility and high impact resistance**
- **Color production print machine segments: Production print unit**
ELPP (Entry Light Production Print) Monthly printing volume: 0.1-0.3 million sheets for low-priced products mainly for large companies' centralized printing rooms
LPP (Light Production Print) Monthly printing volume: 0.1-0.3 million sheets for commercial printing
MPP (Mid Production Print) Monthly printing volume: 0.3-1 million sheets for commercial printing
HPP (Heavy Production Print) Monthly printing volume: 1 million sheets or more for commercial printing
- **MPM: Marketing service unit**
Marketing Print Management. The service helps clients optimize return on investment of print production of promotional materials for marketing divisions of major global corporations.
- **Operation optimizing services: DW-DX unit**
Services that provides business content management and business process management
- **AI SaaS services: DW-DX unit**
Services developed in-house such as AI-based interpretation, knowledge management, and learning support
- **Managed IT Services: DW-DX unit**
Services that support all operations in a company's IT department. These wide-ranging services include support for a product's lifecycle, including the creation of plans for deploying things such as PCs and servers, operating systems, software, and networks, as well as the actual deployment, contracted operation and support, management, maintenance, and contracted collection
- **FORXAI: Imaging-IoT solutions unit, etc.**
Business unit that develops a company-wide common technology platform centered on AI technology
- **QOL Solutions: Imaging-IoT solutions unit, etc.**
Business unit that develops monitoring solutions for care facilities



KONICA MINOLTA

Cautionary Statement:

The forecasts mentioned in this material are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from those forecasts due to various factors.

Remarks:

Yen amounts are rounded to the nearest 100 million.