**Data Section** 

## **Financial Highlights**

### **Profitability**

In FY2020, the COVID-19 pandemic spread across the world and significantly impacted economic activity, partly because it changed how people behaved. While our Digital Workplace Business, which accounts for a large share of our sales, saw a drop in demand for paper output in offices primarily in the U.S. and Europe, the Industry Business maintained good sales figures for mainly units that capitalized on the change in demand. Amid this environment, revenue amounted to ¥863.3 billion (down 13.3% year on year), operating loss was ¥16.2 billion (FY2019 was a profit of ¥8.2 billion), and the net loss attributable to owners of the Company was ¥15.2 billion (FY2019 loss was ¥3.0 billion).

#### Revenue, Revenue growth



#### Operating profit, Operating profit ratio



## **Efficiency**

Medium- to Long-term Value Creation Strategy

Total assets at the end of FY2020 increased by ¥22.9 billion, or 1.8%, over last fiscal year end to ¥1,299.7 billion. This owed mainly to an increase in cash and cash equivalents, an increase in goodwill and intangible assets, and a decrease in tangible fixed assets. Inventory assets remained high but declined year on year due to efforts to address harbor congestion in the U.S. and other countries. This resulted in an inventory asset turnover period of 3.41 months.

#### Total assets / total asset turnover ratio\*6



#### Profit attributable to owners of the company\*1, ROE\*2,3,4



#### ROIC\*5



#### Inventory assets, inventory asset turnover\*7



- \*1 Fiscal 2010-2013 (J-GAAP) = Profit for the year Fiscal 2013–2019 (IFRS) = Profit attributable to owners of the company
- \*2 ROE (J-GAAP) = Profit for the year (cumulative total) / Average shareholders' equity x 100%
- $^*3$  ROE 1 (IFRS) = Profit attributable to owners of the company / (Share capital + Share premium + Retained earnings + Treasury shares (average of beginning and ending balances)) x 100%
- \*4 ROE 2 (IFRS) = Profit attributable to owners of the company / equity attributable to owners of the company (average of beginning and ending
- \*5 ROIC = Operating profit after tax / (Share capital + Share premium + Retained earnings + Treasury shares + Interest-bearing debt (average of beginning and ending balances)) x 100%
- \*6 Total asset turnover ratio = Revenue / Average total assets
- \*7 Inventory asset turnover = Inventory balance at fiscal year end / Average cost of sales for most recent three months

## **Financial Highlights**

### **Stability**

Concerning FY2020 cash flows, net cash provided by operating activities was ¥78.0 billion. Net cash used in investing activities was ¥34.3 billion (expenses of ¥34.3 billion, consisting of capital investment for new product molds, etc., as well as investment-related expenses concerning technology enhancement and distributor acquisition). This resulted in a free cash flow increase of ¥43.7 billion. Interestbearing debt increased to ¥410.7 billion over FY2019. Cash reserves increased to ¥123.8 billion. The net debt-to-equity ratio stood at 0.53 (0.35 if excepting the effects of IFRS 16).

#### Cash flows



#### Interest-bearing debts, Cash and cash equivalents, Net D/E ratio



#### **Shareholder Return/Investment Indicators**

The Company's basic policy regarding shareholder return is to proactively distribute earnings to shareholders after comprehensive consideration of factors including consolidated business results and strategic investment in growth areas. Although the effects of COVID-19 have had an impact on the Company's business, the FY2020 year-end dividend paid was ¥15 per share due to an increased likelihood of increased profits beginning in FY2021. Combined with the dividend of ¥10 per share already paid at the end of the second guarter, the total annual dividend was ¥25 per share.

Medium- to Long-term Value Creation Strategy

#### Cash dividends, Dividend payout ratio (%)



#### EPS\*8



#### Repurchase of shares and Treasury share cancellation, Total return ratio (%)



#### BPS\*9

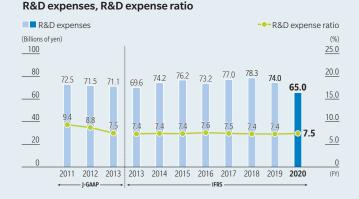


<sup>\*8</sup> EPS = Profit attributable to owners of the company / Average number of outstanding shares during the period

<sup>\*9</sup> BPS = Total equity / shares at fiscal year end

## **Non-financial Data Highlights**

### **Research and Development Data**



### **Employee Data**

#### Group employees (consolidated)



#### Percentage of management positions held by women



#### Number of patent rights held\*1



#### Local/foreign president ratio at foreign subsidiaries



#### Frequency rate of accidents causing absence from work





 $<sup>^{\</sup>star}1$  The number of patents is the total number of patents held in Japan, the U.S., and China.

<sup>\*2</sup> Includes employees seconded to Group companies. Figures are as of April 1, the day after the end of each fiscal year.

<sup>\*3</sup> Konica Minolta, Inc. and consolidated subsidiaries representing at least 89% of the total workforce of the Group through fiscal 2015, at least 93% in fiscal 2016 and 2017, and at least 92% in fiscal 2018 and 2019. Figures are as of March 31 of each fiscal year.

<sup>\*4</sup> Figures are employees of Konica Minolta Group in Japan, including those dispatched from an agency.

<sup>\*5</sup> Figures are for employees of Group companies in China and major manufacturing companies in Malaysia, including those dispatched from an agency, since fiscal 2014. Employees of Group companies in China and manufacturing companies in Malaysia, including those dispatched from an agency, since fiscal 2015.

Value Creation Story

## **Non-financial Data Highlights**

### **Environmental Data**

#### CO<sub>2</sub> emissions throughout product life cycle\*6



#### Consumption of electricity from renewables



# **Regional Overview** Consolidated Subsidiaries\* Global Sites\* (countries) In Sales and Service (countries) Employees\* \* Data is compiled on a consolidated basis (as of March 31, 2021) Asia / Other Europe Asia / Other Europe 11,787 **Employees by region** Sales by region (Billions of yen) Japan **United States North America** Japan 176.7 10,806 8,170

<sup>\*6</sup> CO<sub>2</sub> emissions throughout a product's lifecycle, from procurement to production, distribution, sales, service, and product customization.

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#### Improving fulfillment in work and corporate dynamism

Thomas		la disabana	FY2020		FY2021	FY2022
Themes		Indicators	Results	Targets	Targets	Targets
Increasing customer productivity and making time for creativity			Plan to formulate and	disclose going forward		
Improving employee engagement and making the most of human resources globally		Strategic assignment of managerial candidates (%) *1	70	70	100	100
		Number of DX leaders *2 trained (people)	-	-	27	-
	Social and environmental value	Employees engagement score	GES *3 designing	GES designing	GES implementation Problem identification and goal setting	Improving engagement score (Compared to FY2021)
		Percentage of management positions held by women (%) *4	7.2	-	8	8% or more

Value Creation Story

#### Supporting healthy, high-quality living

				FY2020		FY2021	FY2022
Themes			Indicators	Results Targets		Targets	Targets
Promote health and high quality of life at corporate clients				Plan to formulate and	disclose going forward		
Building safe and comfortable workplaces where employees feel motivated *1	Health		Rate of reduction of Level 4 workplaces (%) *2	38	15	30	50
		Social and	Percentage moving to higher level of organizational health (%) *3	-	-	5	10
		environmental value	Number of employees who are at high risk physically (employees with the highest health risks)	24% increase	4% decrease	8% decrease	12% decrease
	Employee health *4		Number of vacation days due to mental health problems	13% increase	3% decrease	7% decrease	13% decrease

<sup>\*1</sup> Target scope: Konica Minolta, Inc. \*2 The rate of reduction from fiscal 2019 levels in the number of Level 4 workplaces, which have the highest level of stress (workplaces deemed to have the highest level of stress based on the results of a four-level stress check)

#### Ensuring social safety and security

			FY2020		FY2021	FY2022	
Themes		Indicators			Targets	Targets	Targets
Provide safety and security in the work and daily lives of corporate clients				Plan to formulate and	disclose going forward		
	Eliminate substances that	Social and environmental value	Number of serious accidents *1 caused by chemical substances	0	0	0	0
Minimize safety and security risks posed by Konica Minolta products and services  Ageinforce efforts to ensafety when products services are used		Economic value	Serious business losses due to chemical substance management (yen)	0	0	0	0
	Reinforce efforts to ensure	Social and environmental value	Number of serious accidents with products *2	0	0	0	0
		Economic value	Serious business losses due to product safety (yen)	0	0	0	0
	Completely eliminate	Social and environmental value	Number of serious incidents due to information security *3	0	0	0	0
		Economic value	Serious business losses due to information security (yen)	0	0	0	0

<sup>\*1</sup> Serious accident: A case that causes serious harm to the product user's life and/or health and cases that cause serious and significant impact on the business of the product user

<sup>\*1</sup> Percentage of employees assigned to strategic leadership positions \*2 DX leader: Leaders who can meet the needs of customers with digital solutions \*3 GES (Global Employee Survey) \*4 Target scope: Konica Minolta, Inc.

<sup>\*3</sup> The rate of year-on-year change in the number of workplaces whose results in the organizational health survey improved from less than 3.5 to 3.5 or higher (upper level) \*4 Rate of change from fiscal 2019 results

<sup>\*2</sup> Serious product-related accident: A case that causes serious harm to the product user's life and/or body and cases that cause serious damage to assets other than the product \*3 Serious security incident: A case in which product security has a serious and significant harm to the product user's business

## Material Issues and KPIs (Medium-Term Sustainability Plan 2022)

#### Addressing climate change

Themes			I. di-4	FY2020		FY2021	FY2022
			Indicators	Results	Targets	Targets	Targets
customors' operational processes		Social and environmental value	Amount of "Carbon Minus" contributions (thousand tons) *1	565	590	700	740
		Economic value	Solution sales (billion yen)	51	56	66	76
Reduce environmental impact from Konica Minolta's manufacturing sites *2	Social and environmental value	Reduction of CO <sub>2</sub> emissions (thousand tons)	4	4	10	18	
	from Konica Minolta's	Economic value	Monetary equivalent of energy reduction (million yen)	79	89	210	430
	manufacturing sites *2	Social and environmental value	Amount of CO <sub>2</sub> reduced through procurement of renewable energy (thousand tons)	6	6	12	20
sites, Konica		Social and environmental value	Reduction of CO <sub>2</sub> emissions (thousand tons)	24	24	26	26
Minolta products during use of Konica Minolta products and services and	Economic value	Sales from sustainable solutions (billion yen)	676	670	690	700	
business partners  Reduce environmental imp of suppliers through DX *2	Reduce environmental impact	Social and environmental value	Amount of "Carbon Minus" contributions (thousand tons)	1.5	1.3	3.1	4.8
	of suppliers through DX *2	Economic value	Monetary equivalent of energy reduction (million yen)	22	21	44	68

<sup>\*1 &</sup>quot;Carbon Minus" contributions: Volume of CO2 emissions reduced at customers, business partners and the broader society \*2 Reduction amount for each fiscal year due to the measures implemented during medium-term plan

### Using limited resources effectively

	Th		la diseasa	FY2	020	FY2021	FY2022
Themes			Indicators		Targets	Targets	Targets
customers' energing processes			Reduction of waste discharge of customers (thousand tons)	325	330	360	370
			Solution sales (billion yen)	53	58	71	83
use of resources by Konica Minolta manufacturing sites*	Social and environmental value	Reduction of waste discharge (thousand tons)	0.6	0.5	1.0	1.2	
	Economic value	Monetary equivalent of waste reductions (million yen)	130	110	200	260	
	Social and environmental value	Amount of resources saved and recycled (thousand tons)	12	12	14	14	
	Economic value	Sustainable solution sales (billion yen)	676	670	690	700	

<sup>\*</sup> Reduction amount for each fiscal year due to the measures implemented during medium-term plan

## Data highlights by business segment

## **Digital Workplace Business**

- Office
- IT Service Solutions
- Workplace Hub



#### Revenue, operating profit and operating profit ratio by business

			(Billions of yen)
	2018	2019	2020
Revenue	587.9	549.0	465.2
Operating profit	40.1	17.7	-2.7
Operating profit ratio (%)	6.8	3.2	-0.6

breakdown

#### **Business Overview**

Medium- to Long-term Value Creation Strategy

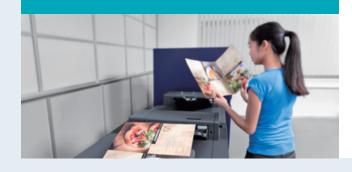
In the office unit, while sales of MFPs continued to recover in China and Japan due in part to the impact of new products, such a recovery is lagging in the U.S. and Europe due to the effects of lockdowns. Sales of consumables and services dropped on a lower-than-expected recovery due to a continued decline in the office attendance rate of employees at customers' office sites.

In the IT services solutions unit, revenues were up due to increased demand for managed IT services, through which we provide a full suite of IT functions for customers, as well as digital workflow solutions and security services.

The Workplace Hub unit recorded increased revenues, partly owing to the start of sales for successor models. Furthermore, we provided DX support services to local governments in Japan that enabled more than 50 governments to conduct workload surveys. We analyzed data using AI to submit work process improvement proposals, and gained new contracts.

## **Professional Print Business**

- Production Print
- Industrial Print
- Marketing Services



#### Revenue, operating profit and operating profit ratio by business

			(Billions of yen)
	2018	2019	2020
Revenue	227.7	210.0	169.5
Operating profit	13.8	4.3	-7.8
Operating profit ratio (%)	6.1	2.1	-4.6

Revenue breakdown 9.6%

#### **Business Overview**

In the production print unit, although sales of printers trended upward due to the effects of new products, revenues declined due to sluggish recovery in printing demand and consequent delays in investment decisions concerning printing companies. This owes to the postponement or decreased frequency of marketing activities and events for companies due to continued lockdowns and other restrictions in many areas.

In the industrial printing unit, although sales of hardware such as printer main units fell due to restrictions on equipment installations at customer sites, non-hardware sales for such things as consumables and services increased.

In the marketing services unit, revenue from marketing production management offered in Europe was negatively affected due to a decline in marketing-related printing by companies. Revenue increased in Japan and Asia, and overall revenue remained flat.

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## Data highlights by business segment



#### Revenue, operating profit and operating profit ratio by business

			(Billions of yen)
	2018	2019	2020
Revenue	116.8	118.5	109.0
Operating profit	-1.3	-4.3	-6.4
Operating profit ratio (%)	-1.1	-3.9	-5.9



#### **Business Overview**

Medium- to Long-term Value Creation Strategy

In the healthcare unit, DR sales volume was flat year over year while diagnostic ultrasound system sales volume increased. Medical IT services recorded sales growth in Japan for IT services that support medical image management and inter-facility coordination, while in the U.S. PACS sales were stagnant due to the effects of a more difficult business environment and the effects of capital investment cutbacks among healthcare providers owing to the spread of the COVID-19 pandemic. Furthermore, revenue declined due in part to the effects of depressed sales of low profitability purchased goods and services.

Regarding the genetic testing services in the precision medicine unit, sales got back onto a growth track in March despite a drop in test numbers due to a decline in visitors to hospitals in the U.S. The pharmaceutical development support services business was affected by delays in starting clinical trials by pharmaceutical companies because of a decrease in trial participants. We plan to provide such services in the next fiscal year.

## **Industry Business**

- Sensing Field
- Materials and Components Field Performance Materials / IJ (inkjet) Components
- Imaging-IoT Solutions Field Imaging-IoT Solutions / Visual Solutions



#### Revenue, operating profit and operating profit ratio by business

			(Billions of yen)
	2018	2019	2020
Revenue	125.1	117.1	118.2
Operating profit	15.1	14.4	15.6
Operating profit ratio (%)	12.1	12.3	13.2

Revenue breakdown

#### **Business Overview**

The measuring instruments unit recorded increased sales owing to continued growth in sales of object color measurement instruments and light source color measurement instruments. Sales from our recently acquired Specim also contributed.

In the materials and components field, performance materials revenue increased on the back of high-value-added products such as phase difference films for LCDs and thin films for PCs and mobile devices. Revenues for optical components and IJ components fell due to lower demand arising from COVID-19.

In the imaging-IoT sales of thermal camera solution contributed to increased revenues. We also began rolling out the FORXAI imaging-IoT platform. Regarding visual solutions, while business was adversely impacted by national state of emergency declarations made in Japan, large-scale orders received from science museums and other clients contributed to revenue that was roughly on par year over year.

Medium- to Long-term Value Creation Strategy

## **SASB INDEX**

## Sector / Category: Technology & Communications, Hardware

Торіс	Code	Accounting Metric	Website
Product Security	TC-HW-230a.1	Description of approach to identifying and addressing data security risks in products	We release information concerning our approaches to enhancing the security of products and services, how we collect and address vulnerability information, our secure development and operation processes, and how we respond in the event of product security incidents. More information can be found below. https://www.konicaminolta.com/about/csr/csr/customers/enhanced_security.html#a01
Employee Diversity & Inclusion	TC-HW-330a.1	Percentage of gender and racial/ethnic group representation for (1) management, (2) technical staff, and (3) all other employees	We release information such as employee numbers by gender, employee numbers by region, and female ratios of manager / technical staff. We also provide information concerning our philosophy on and efforts to promote diversity. More information can be found below. https://www.konicaminolta.com/about/csr/esg/index.html https://www.konicaminolta.com/about/csr/human-capital/configuration.html
	TC-HW-410a.1	Percentage of products by revenue that contain IEC 62474 declarable substances	Based on the regulated substances and substance groups that are included in the Declarable Substance List (DSL) of IEC 62474 (Material Declaration for Products of and for the Electrotechnical Industry) created by the International Electrotechnical Commission (IEC), there are standards for prohibited and monitored substances used in equipment products. Konica Minolta's office equipment products do not contain any IEC 62474 Declarable Substances other than RoHS exempted substances and REACH-SVHC substances.  More information about control and risk reduction efforts for other chemical substances is available below. https://www.konicaminolta.com/about/csr/environment/progress/green-products/chemical.html https://www.konicaminolta.com/about/csr/environment/progress/green-factory/chemical.html
Product Lifecycle Management -	TC-HW-410a.2	Percentage of eligible products, by revenue, meeting the requirements for EPEAT registration or equivalent	In fiscal 2020, models with EPEAT certification (*including equivalent models sold in the EU and Japan) accounted for 86.7% of sales of Konica Minolta's imaging equipment products. More information can be found below. https://www.konicaminolta.com/about/csr/environment/communication/epeat.html
	TC-HW-410a.3	Percentage of eligible products, by revenue, meeting ENERGY STAR® criteria	Almost all of our office equipment products for offices are compliant with these criteria. In fiscal 2020, models with International Energy Star Program certification (*including equivalent models sold in the EU and Japan) accounted for 86.7% of sales of Konica Minolta's imaging equipment products. Further information, including about other certifications, can be found below. https://www.konicaminolta.com/about/csr/environment/progress/green-products/customer.html
	TC-HW-410a.4	Weight of end-of-life products and e-waste recovered, percentage recycled	Products recovered in FY2020 totaled 13.6 thousand tons, and 13.4 thousand tons of products were recycled. Other recycling-related data and information about our recycling activities can be found below. https://www.konicaminolta.com/about/csr/esg/index.html https://www.konicaminolta.com/about/csr/environment/management/performance/output1.html
	TC-HW-430a.1	Percentage of Tier 1 supplier facilities audited in the RBA Validated Audit Process (VAP) or equivalent, by (a) all facilities and (b) high-risk facilities	As an RBA member, Konica Minolta administers CSR audits that have roughly 100 key suppliers so designated based on transaction volume, their irreplaceability, or the importance of the parts they handle, conduct RBA self-assessment questionaire (RBA SAQ). Where assessment results do not meet targets, suppliers are requested to implement corrective actions. RBA third-party audits (VAP audits) will be conducted for suppliers unable to achieve targets despite corrective action. 86% of RBA third-party audits (VAP audits) and Konica Minolta CSR audits
Supply Chain Management -	TC-HW-430a.2	Tier 1 suppliers' (1) non-conformance rate with the RBA Validated Audit Process (VAP) or equivalent, and (2) associated corrective action rate for (a) priority non-conformances and (b) other non-conformances	have been conducted as of FY2020.  7% of suppliers were found non-compliant through RBA third-party audits (VAP audits) and Konica Minolta CSR audits, and there were zero instances of noncompliance with priority items at the time of follow-up audit completion. Currently, corrective action has been completed for 56% of all other noncompliances. More information concerning CSR procurement can be found below. https://www.konicaminolta.com/about/csr/csr/suppliers/csr_procurement.html#anc01
Materials Sourcing	TC-HW-440a.1	Description of the management of risks associated with the use of critical materials	We release information concerning our efforts to comply with conflict mineral regulations, the recycling of plastic materials, which the marine plastic and other problems have demonstrated to be high risk, and supply risk mitigation efforts as necessitated by increasingly strict environmental regulations and other developments. More information can be found below. https://www.konicaminolta.com/about/csr/csr/suppliers/procurement_policy.html https://www.konicaminolta.com/about/csr/csr/suppliers/conflict_minerals.html https://www.konicaminolta.com/about/csr/environment/progress/green-products/recycling.html

## **Company Overview/Stock Information**

### Company Overview (as of March 31, 2021)

Company name	KONICA MINOLTA, INC.
Stock code	4902 Listed with first section of the Tokyo Stock Exchange
Date established	1873

Establishment as joint-stock company	1936
Capital	37,519 million yen

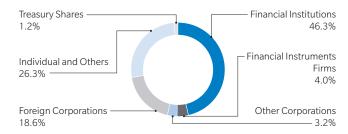
	Number of employees	Consolidated: 40,979
	Head office	JP TOWER, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo 100-7015, Japan

### Stock Information (as of March 31, 2021)

#### **Stock Information**

Total number of shares authorized to be issued	1,200,000,000 shares
Total number of shares issued	502,664,337 shares
Number of shareholders	108,609
Minimum trading units	100 shares

#### **Shareholder Composition**



#### Total Shareholder Return (TSR)



#### \* Return on investment assuming the closing price on March 31, 2016 to be 100 and dividends reinvested. Prepared by Konica Minolta based on Bloomberg data.

#### Major Shareholders (the top ten shareholders)

Name of shareholder	Number of shares held (thousand shares)	Ratio of shares held * (%)		
The Master Trust Bank of Japan, Ltd. (Trust account)	51,942	10.47		
Custody Bank of Japan, Ltd. (Trust account)	32,769	6.60		
MUFG Bank, Ltd.	12,000	2.42		
SMBC Trust Bank Ltd. (Sumitomo Mitsui Banking Corporation Pension Trust Account)	11,875	2.39		
Nippon Life Insurance Company	10,809	2.18		
The Nomura Trust and Banking Co., Ltd. (Holder in Retirement Benefit Trust for MUFG Bank, Ltd.)	10,801	2.18		
Custody Bank of Japan, Ltd. (Trust account 9)	9,261	1.87		
Daido Life Insurance Company	9,040	1.82		
Custody Bank of Japan, Ltd. (Trust account 7)	8,838	1.78		
Custody Bank of Japan, Ltd. (Trust account 5)	6,220	1.25		
*The Common holds C 24C FC4 shows of the common house and it would be found to the characteristic				

<sup>\*</sup>The Company holds 6,346,561 shares of treasury shares and is excluded from the above list of major shareholders. Ratio of shares held is calculated by deducting treasury shares. Treasury shares do not include the Company's shares held by trust accounts related to the BIP (Board Incentive Plan) trust for compensation for Directors (2,809,437 shares).

Medium- to Long-term Value Creation Strategy

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#### **Digital Workplace Business**

#### MFP (Multi Function Peripheral)

Units that support a variety of functions otherwise handled by separate equipment, such as copiers, printers, scanners, and facsimiles.

#### PV (Print Volume)

The print output quantity. (Also called Copy Volume.)

#### MIT (Managed IT)

Services that support all operations in a company's IT department. These wide-ranging services include support for a product's lifecycle, including the creation of plans for deploying things such as PCs and servers, operating systems, software, and networks, as well as the actual deployment, contracted operation and support, management, maintenance, and contracted collection.

#### Workplace Hub

An IoT business platform on which Konica Minolta is recently focused. The Workplace Hub is a solution for streamlining business processes and reducing IT infrastructure management costs achieved by equipping MFPs with servers that allow businesses to analyze data in real time and visualize patterns. It brings people and data together and enables smarter decision-making and problem-solving support in the office.

#### **Professional Print Business**

#### Color production print machine segments

- ·ELPP: (Entry Light Production Print, Monthly printing volume: 0.1-0.3 million sheets for low-priced products mainly for large companies' centralized printing rooms)
- ·LPP : (Light Production Print, Monthly printing volume: 0.1-0.3 million sheets for commercial printers)
- ·MPP: (Mid Production Print, Monthly printing volume: 0.3-1 million sheets for commercial printing products)
- ·HPP : (Heavy Production Print, Monthly printing volume:1 million sheets or more for commercial printing products)

#### IQ-501/Intelligent Quality Optimizer-501

An optional unit that automates color management and front-to-back registration during printing through continual monitoring, greatly shortening calibration time and improving productivity.

#### **Healthcare Business**

#### DR (Digital Radiography)

Also referred to as digital X-rays. A technique that detects the intensity distribution of the X-rays that pass through the body when an X-ray is taken, and then converts the data to a digital signal, which is processed by computer. Also refers to systems that do this.

#### X-ray kinetic analysis

These devices and systems enable more detailed diagnoses by using continuously captured X-ray images to observe patients in motion.

#### PACS (Picture Archiving and Communication System)

An image storage and communication system for medical image processing. More generally, any system for managing a large number of images, such as CT, MRI, and X-ray images from DR or CR.

#### informity

Our ICT service platform for helping hospitals and clinics deliver care in a variety of ways. Offerings include our Collaboration Box Service, which allows multiple institutions to share medical data such as examination images and reports, and remote diagnostic support services that facilitate requests for image interpretation.

#### Diagnostic ultrasound systems

These diagnostic imaging systems emit ultrasonic signals that travel inside the body from the outside and create images of the reflected soundwaves. Causing minimal stress for the patient and allowing images to be observed in real time, they are used in a wide variety of clinical settings.

#### Genetic diagnosis

DNA information is described as the blueprint for bodily tissue, and this kind of diagnosis identifies susceptibility to hereditary cancer and other diseases, and pharmaceutical compatibility, by examining that information. Knowing about such predispositions through genetic information makes it possible to deal efficiently with a disease if it is contracted.

#### Pharmaceutical development support services

This is the provision of technical support to pharmaceutical companies when developing new drugs. New drug development tends to cost huge sums of money, and this support makes efficient use of our analytical technology to help move from preclinical study and clinical trials to market

#### CARE (Comprehansive Assesment, Risk & Education) Program

Program to provide total support for effective pick-up and genetic diagnostics of the high-risk group of genetic breast cancer.

#### RNA (ribonucleic acid) Testing

Testing to identify changes in mRNA structure in the primary transcript of DNA(deoxyribonucleic acid). Analysis of transcript mRNA can provide more detailed test results on DNA mutations that used to be considered of undetermined clinical significance in conventional DNA testing.

#### **Industrial Business**

#### Imaging IoT

A technology that involves supporting decision-making and drawing conclusions at wide-ranging job sites by analyzing image data and data from various sensors by using AI technologies such as deep learning.

#### FORXAL

An imaging-loT platform that is powered by cutting-edge loT and Al technologies built on imaging technologies, and that allows for furthering social DX together with customers and partners.

#### SANUQI

A trademark for a new resin film used as a component in electronic devices for displays.

#### TAC (Triacetyl cellulose)

Functional film with cellulose acetate as the main material. It is mainly used as a protective film for the polarizers used in LCD displays.