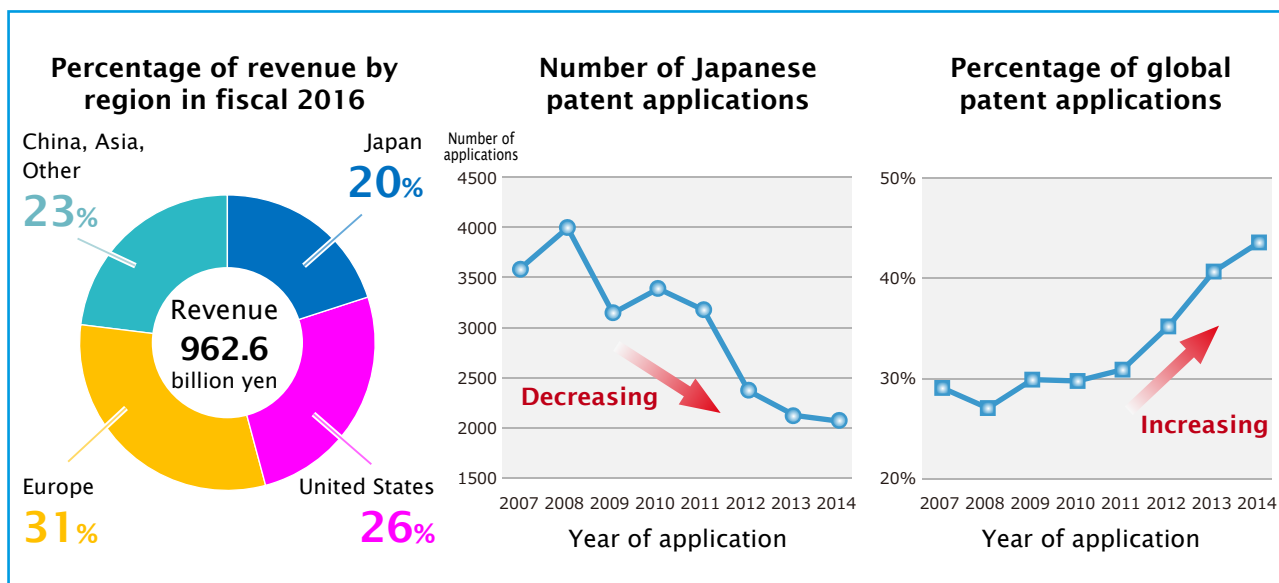


# 4. Intellectual property activities on a global basis



For Konica Minolta, whose overseas sales account for 80% of its revenues, intellectual property in foreign countries is extremely important. To support the globalization of our business activities, we have been increasing the ratio of Japanese patent applications for which foreign patents have been filed (percentage of global patent applications), while holding down the number of Japanese patent applications, as shown in the graph below.



Reflecting Konica Minolta's intellectual property activities on a global basis, the status of patents rights held in Japan, the US, and China in fiscal 2016 is as shown below.

|                              | Japan  | United States  | China |
|------------------------------|--|--|-------|
| Number of patent rights held | 13,209   | 7,055  | 1,388 |
| Number of patents acquired   | 1,380<br>(ranked 22nd among Japanese companies <sup>*4</sup> ) | 537<br>(ranked 19th among Japanese companies <sup>*5</sup> ) | 201   |

\*4 The number of patents ranking is acquired based on data from "Japan Patent Office Annual Report 2017" published by the Japan Patent Office.

\*5 The rank is estimated using data from the Intellectual Property Owners Association (Top 300 Patent Owners).